



FY2023/3 Results of Operations

May 30, 2023

NOHMI BOSAI LTD. **NOHMI**

Shaping ^{the} Customers'
Expectations



transformation

I . Consolidated Results FY2023/3



New orders hit a record high.

Order environment remained firm overall.
Hits a record high, surpassing the initial plan.

Net sales and income declined year on year.

Both net sales and income decreased due to a small backlog of orders at the beginning of this fiscal year and a concentration of projects with relatively high profitability in the previous fiscal year.

Constrained supply of components, soaring raw material prices and other factors had an impact.

Signs of improvement were seen in the constrained supply of components. However, we failed to meet the initial plan in terms of both net sales and income, partly due to the small number of large projects.

Consolidated Results of Operation

(Million yen)

	FY2022/3		FY2023/3		Vs. FY2022/3		Vs. Plan	
	Results	Plan	Results		Amount	Pct.	Amount	Pct.
New orders	110,948	112,000	114,168		+3,220	+2.9%	+2,168	+1.9%
Net sales	112,913	111,000	105,537		-7,375	-6.5%	-5,462	-4.9%
Cost of sales	65.7%	66.9%	67.0%		+1.3Pt	—	+0.1pt	—
Gross profit	38,762	36,700	34,859		-3,902	-10.1%	-1,840	-5.0%
SG&A expenses	26,128	26,600	25,980		-148	-0.6%	-619	-2.3%
Operating income	12,633	10,100	8,879		-3,753	-29.7%	-1,220	-12.1%
Operating margin	11.2%	9.1%	8.4%		-2.8pt	—	-0.7pt	—
Ordinary income	13,155	10,400	9,420		-3,734	-28.4%	-979	-9.4%
Net income attributable to owners of parent	9,351	7,150	7,022		-2,328	-24.9%	-127	-1.8%
EPS (yen)	155.07	118.54	116.42					
ROE	8.8%	6.5%	6.2%					

Consolidated Results by Segments

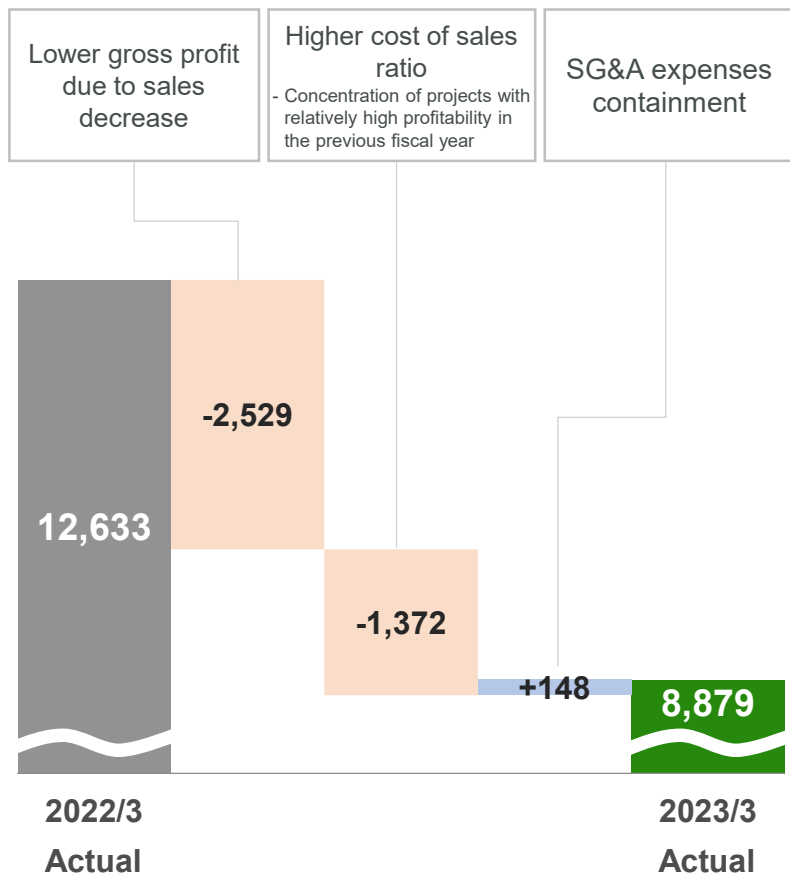
(Million yen)

		FY2022/3	FY2023/3		Vs. FY2022/3	Vs. Plan
		Results	Plan	Results	Amount	Amount
Fire Alarm Systems	Net sales	42,100	40,013	39,760	-2,339	-252
	Operating income	8,617	6,707	6,509	-2,108	-198
	Operating margin	20.5%	16.8%	16.4%	-4.1pt	-0.4pt
Fire Extinguishing Systems	Net sales	39,715	37,618	32,479	-7,236	-5,138
	Operating income	7,197	5,837	4,231	-2,965	-1,606
	Operating margin	18.1%	15.5%	13.0%	-5.1pt	-2.5pt
Maintenance Services	Net sales	26,300	27,690	28,518	+2,218	+827
	Operating income	4,854	5,625	5,807	+953	+182
	Operating margin	18.5%	20.3%	20.4%	+1.9pt	+0.1pt
Others	Net sales	5,120	6,000	5,168	+48	-832
	Operating income	46	132	283	+236	+151
	Operating margin	0.9%	2.2%	5.5%	+4.6pt	+3.3pt
Elimination/ Corporate	Net sales	-322	-322	-388	-66	-66
	Operating income	-8,081	-8,202	-7,952	+129	+250
Consolidated	Net sales	112,913	111,000	105,537	-7,375	-5,462
	Operating income	12,633	10,100	8,879	-3,753	-1,220

Analysis of Change in Operating Income

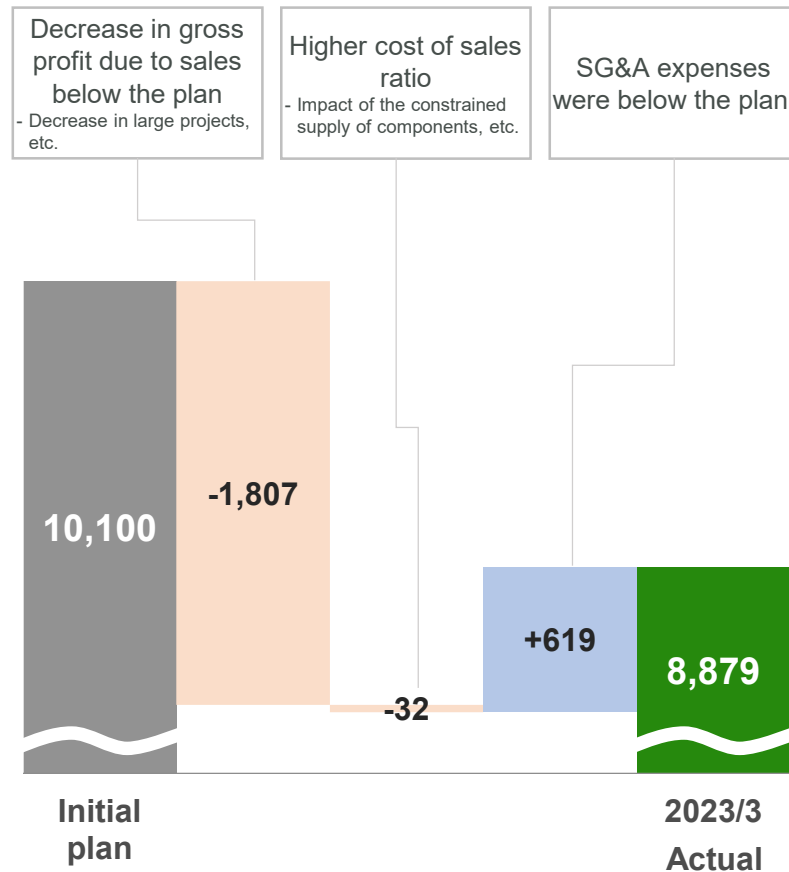
Vs. FY2022/3

(million yen)

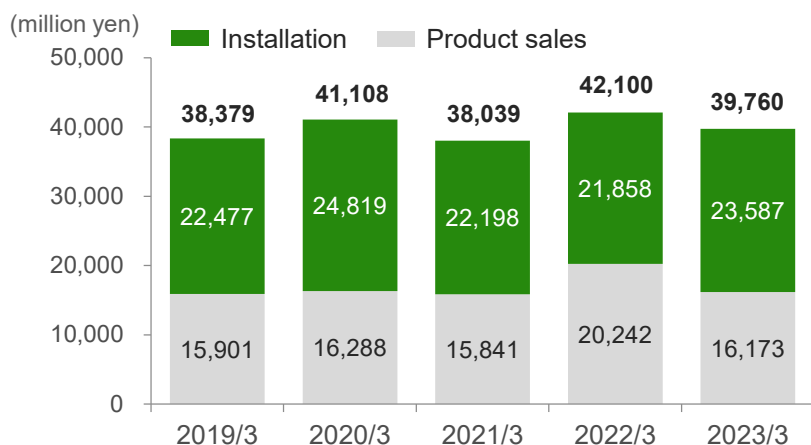


Vs. Plan

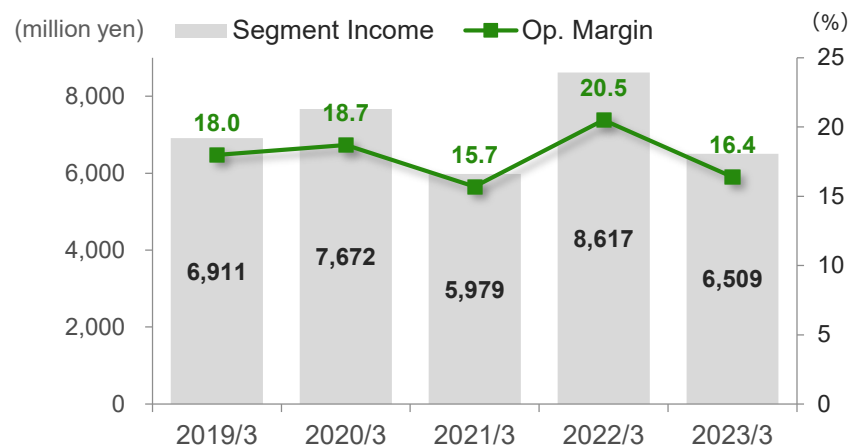
(million yen)



Net Sales (before elimination)



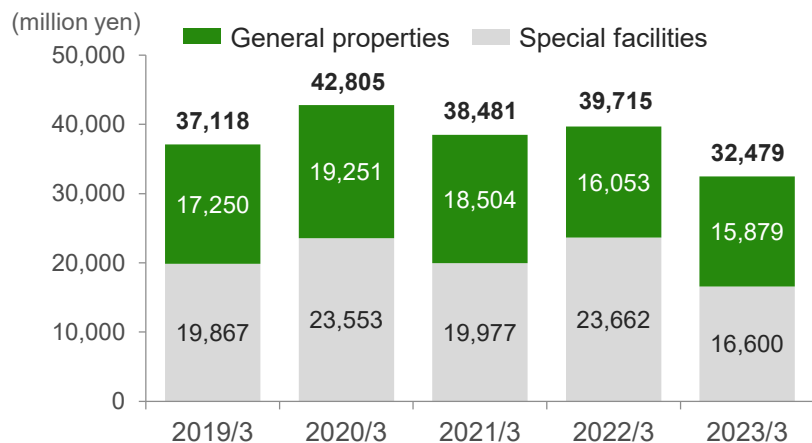
Segment Income & Operating Margin



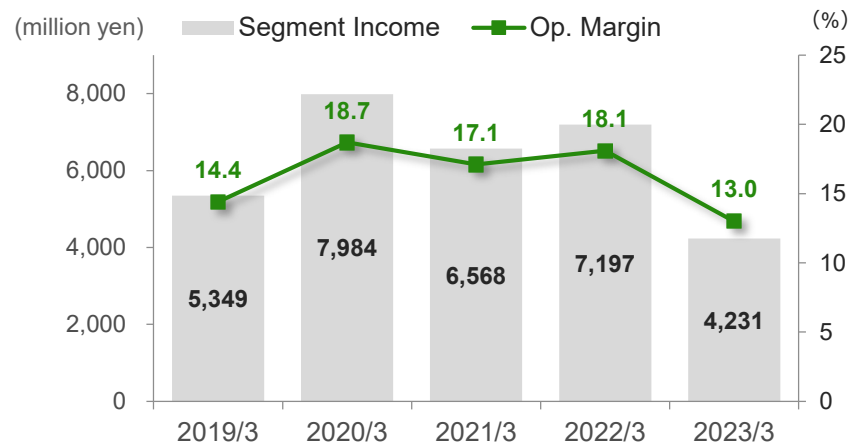
(million yen)	2022/3	2023/3		Vs. 22/3 (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	45,169	40,800	40,707	-9.9	-0.2
Backlog of orders	12,550	—	13,594	+8.3	—
Net sales	42,100	40,013	39,760	-5.6	-0.6
Installation	21,858	23,363	23,587	+7.9	+1.0
Product sales	20,242	16,650	16,173	-20.1	-2.9
Segment income	8,617	6,707	6,509	-24.5	-3.0

- There was a reactionary decrease in both net sales and segment income due to the concentration of projects with relatively high profitability in the previous fiscal year.
- The decrease in segment income was more significant than projected, mainly due to the impact of the constrained supply of components. Despite this, we saw signs of improvement at the end of the fiscal year.
- New orders were generally as planned and the backlog of orders was at high levels.

Net Sales (before elimination)



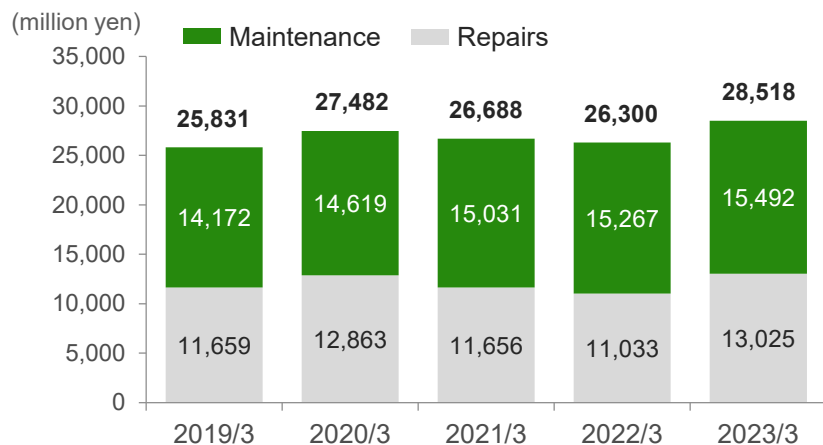
Segment Income & Operating Margin



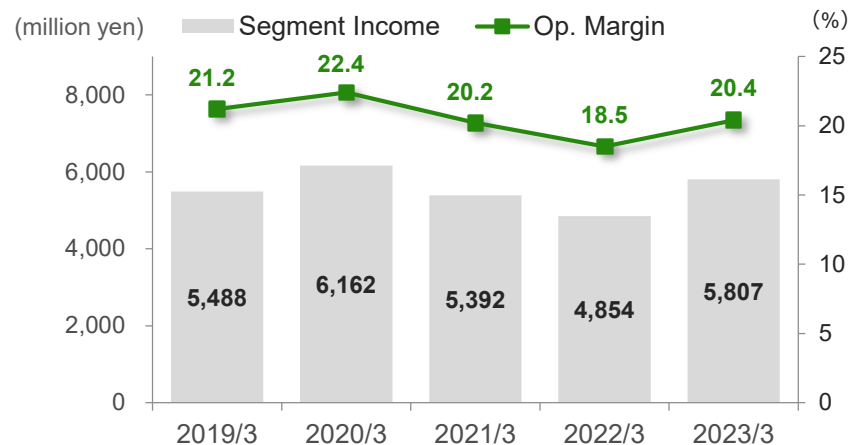
(million yen)	2022/3	2023/3		Vs. 22/3 (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	33,163	38,400	39,158	+18.1	+2.0
Backlog of orders	32,080	—	38,857	+21.1	—
Net sales	39,715	37,618	32,479	-18.2	-13.7
General properties	16,053	17,768	15,879	-1.1	-10.6
Special facilities	23,662	19,850	16,600	-29.8	-16.4
Segment income	7,197	5,837	4,231	-41.2	-27.5

- Net sales and segment income decreased, mainly reflecting the backlog of orders at the beginning of the fiscal year was lower than the previous year.
- Both net sales and segment income fell short of the plan due to a decrease in large projects.
- New orders surpassed the plan and the backlog of orders increased by more than 20% year on year.

Net Sales (before elimination)



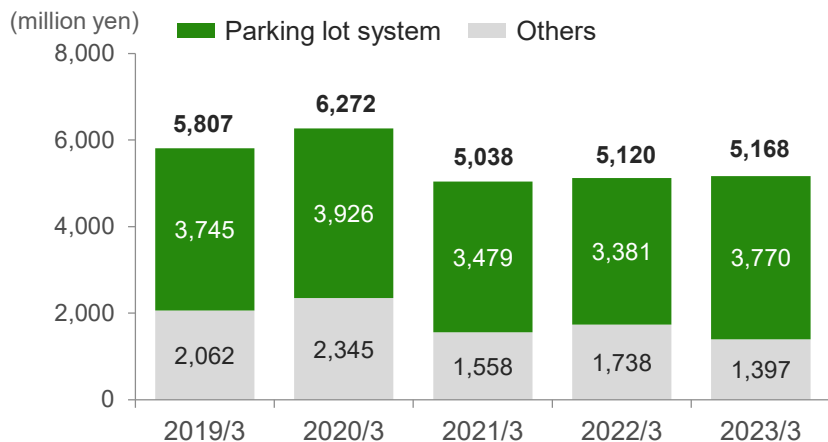
Segment Income & Operating Margin



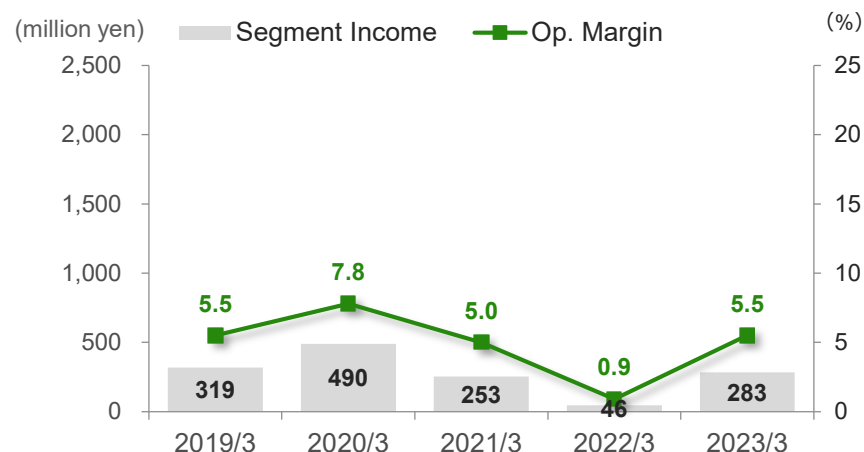
(million yen)	2022/3	2023/3		Vs. 22/3 (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	27,067	27,500	29,640	+9.5	+7.8
Backlog of orders	4,364	—	5,487	+25.7	—
Net sales	26,300	27,690	28,518	+8.4	+3.0
Maintenance	15,267	15,180	15,492	+1.5	+2.1
Repairs	11,033	12,510	13,025	+18.1	+4.1
Segment income	4,854	5,625	5,807	+19.6	+3.2

- New orders and net sales hit a record high.
- Segment income was at the second highest level ever.
- New orders, net sales and segment income were greater than planned and the backlog of orders was also at levels higher than projected.

Net Sales (before elimination)



Segment Income & Operating Margin



(million yen)	2022/3	2023/3		Vs. 22/3 (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	5,547	5,300	4,662	-16.0	-12.0
Backlog of orders	1,409	—	1,096	-22.2	—
Net sales	5,120	6,000	5,168	+0.9	-13.9
Parking lot system	3,381	4,000	3,770	+11.5	-5.7
Others	1,738	2,000	1,397	-19.6	-30.1
Segment income	46	132	283	+506.9	+114.5

- Sales remained flat but income improved, with progress in recovery from the impact of the COVID-19 pandemic.



Shaping ^{the} Customers'
Expectations



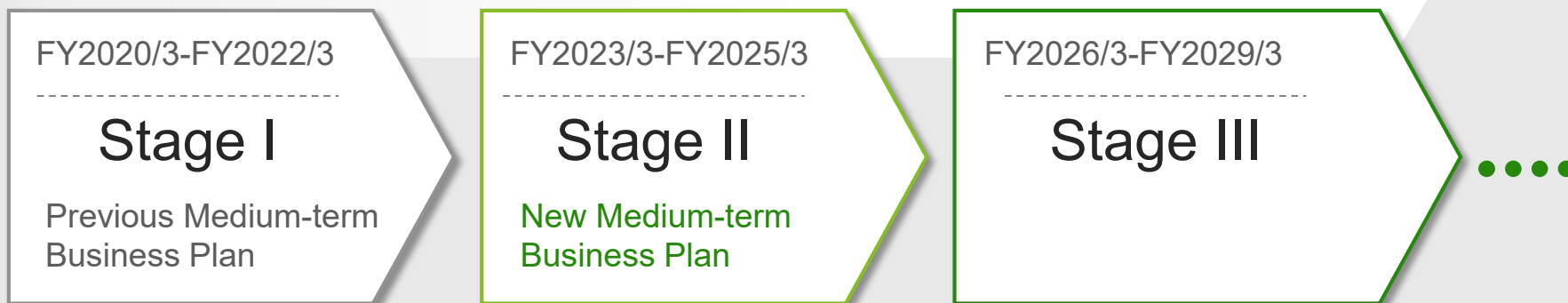
transformation

II . Nohmi Bosai Group Medium- to Long-term Vision 2028

- Shaping the Customers' Expectations -



Medium- to Long-term Vision 2028

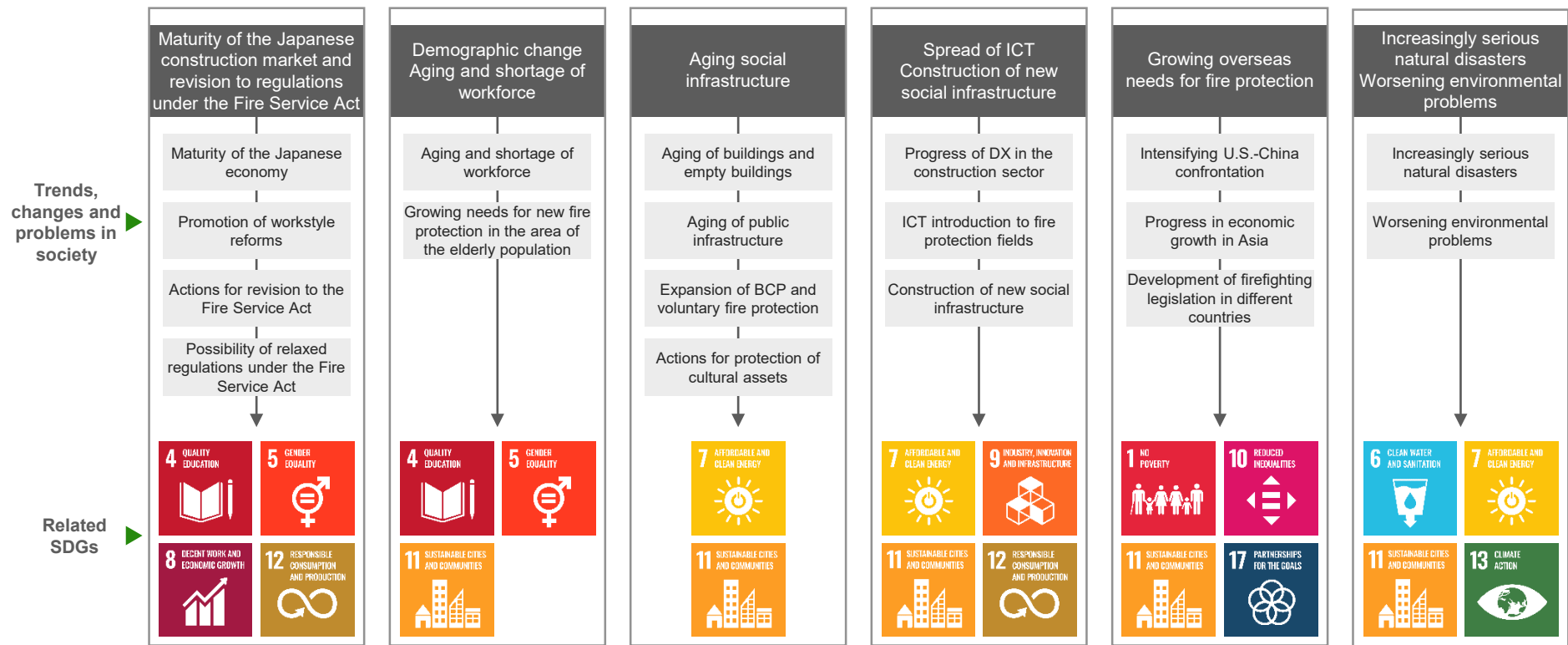


At the start of this plan, a medium- to long-term vision statement was formulated.
It defined the orientation for a long period of time.

* For the medium- to long-term vision statement, see page 14.



Awareness of the External Environment



Desired society

Nohmi Bosai's aspirations

A society where precious human lives, property and the environment are protected and where anyone can live happily

Offer original fire protection systems mainly to existing business domains.

Offer optimal fire safety solutions based on customers' issues.

Help resolve customers' issues in all situations of fire protection and monitoring.

Establish a system of construction and maintenance that responds to an aging workforce and labor shortages.

Expand the business coverage to all kinds of disasters as a comprehensive fire protection manufacturer.



Shaping the Customers'
Expectations



transformation

Shape safety to meet **customers' expectations** and realize a society where anyone can live happily.

We will help create a society where precious human lives, property and the environment are protected and where anyone can enjoy safety and live happily.

We have an aspiration to be a company that **shapes** safety to meet **customers' expectations** together with customers to deliver solutions to all places by constantly taking the lead in fire protection.

Every one of us will be aware of our mission as a pioneer in fire protection services. We will sincerely listen to those who support the Nohmi Group and gain enhanced insights into **customers' expectations**. We will carry out activities with an inquisitive mindset to realize the targets.



Medium- to Long-term Vision Statement 2/2

Medium- to Long-term Vision Statement

Shaping the Customers'
Expectations



transformation

Shape safety to meet customers' expectations and realize a society where anyone can live happily.

Nohmi Bosai's aspirations

➔ 1

Offer original fire protection systems mainly to existing business domains.

➔ 2

Offer optimal fire safety solutions based on customers' issues.

➔ 3

Help resolve customers' issues in all situations of fire protection and monitoring.

➔ 4

Establish a system of construction and maintenance that responds to an aging workforce and labor shortages.

➔ 5

Expand the business coverage to all kinds of disasters as a comprehensive fire protection manufacturer.

Realizing the Medium- to Long-term Vision Statement

For shaping safety to meet customers' expectations

Enrich knowledge of personnel and organizations

Personnel strategy for dynamic growth



Accelerate the growth cycle of individuals and the company to achieve dynamic growth

⇒ See p. 19

Co-create with customers

Future co-creation project



Change the styles of proposals to customers to increase the value offered to them.

⇒ See p. 17

Growth investment

Investment plan for the future



Plan to invest in research and development, mergers and acquisitions, equipment, personnel and the environment for the future

⇒ See p. 20

Digital Transformation (DX)

⇒ See p. 21

Create a supply chain for a firmer system of stably supplying products and services.

Respond to issues on the basis of increasing corporate value through sustainability management. ⇒ See p. 22

Change into a company creating higher additional value.



Solution to Social Issues Centered on Future Co-Creation Project



For shaping safety to meet customers' expectations

Personnel strategy for dynamic growth

Investment plan for the future

Future co-creation project



Cultivate and search for business (cultivate existing domains and search for new ones)

In both new and existing domains, entrench the activities of creating and nurturing seeds for solutions as a system to develop these solutions into pillars for future generations.

Have a higher perspective for solving social issues.

Create a mechanism for continuously devising ideas.

Forge a culture where the development of ideas is continuously encouraged.

Continue investment in commercialization



Develop personnel making proposals

We will gain an insight into what customers seek, going beyond their expectations, and will develop personnel who associate our technological strengths and potential with other companies' technologies to create solutions.

Ability to gain insight into essential issues facing customers

Ability to create an idea from scratch

Ability to associate issues with technologies

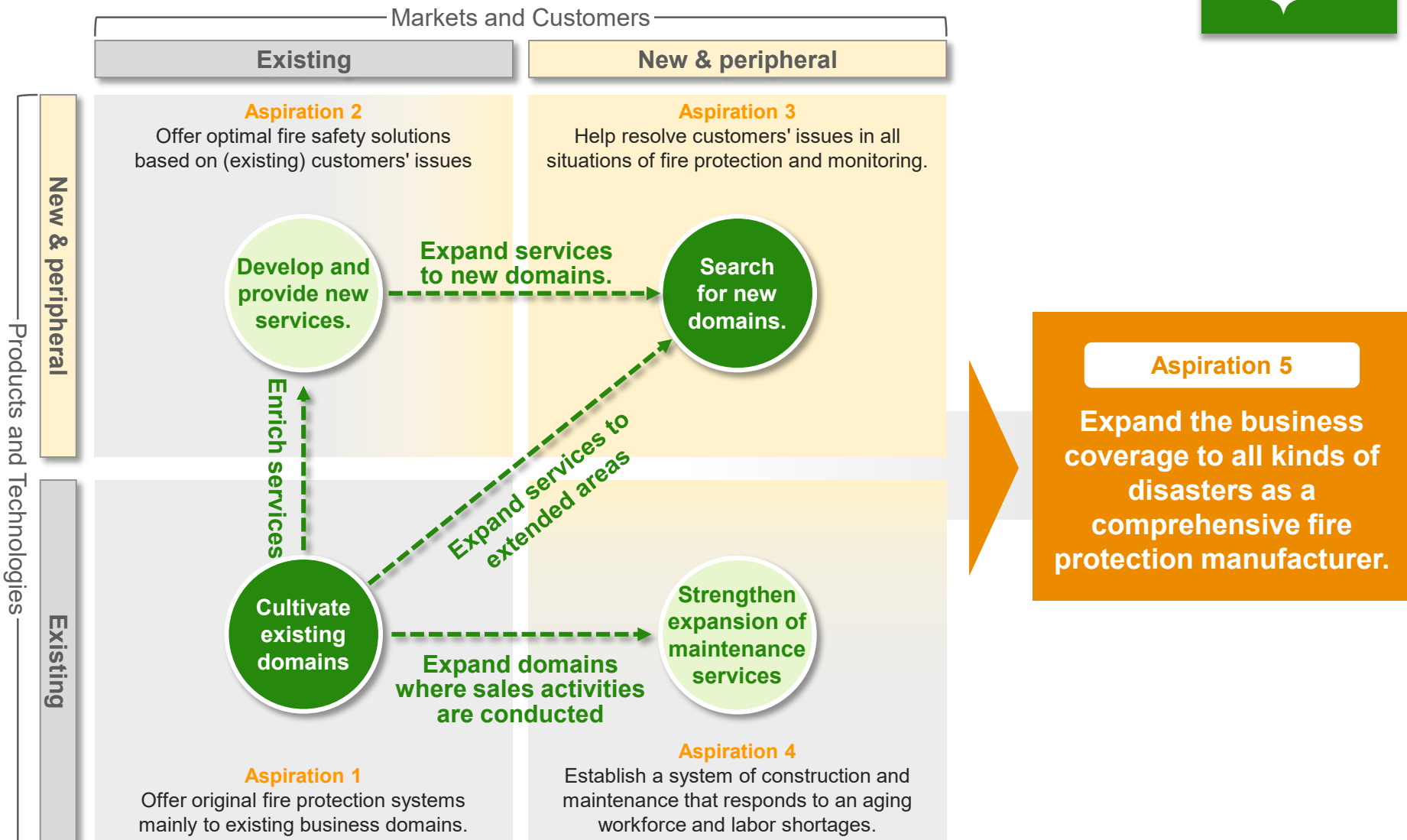
Move proactively



Increase value offered

Improve the ability to solve social issues

Business Strategy: Basic Orientation





For shaping safety to meet customers' expectations

Vision

Autonomy and initiatives

- Individuals think and act independently and pursue initiatives by fully harnessing their own potential.
- Individuals voluntarily continue to build up their own skills and expertise.

All employees' active performance

- The company ensures that all employees fully harness their potential.
- The company properly rewards individuals for their skills, expertise and displays of their initiatives and ideas (actions and results).

Accelerate the growth cycle

Individuals



Growth of individuals

Company



Growth of the company

Environment and culture supporting performance and growth

Provide a platform for performance and growth

- The company ensures that individuals can work flexibly according to their wishes and circumstances.
- The company ensures that the personality of each individual is respected and that co-creation by diverse personnel comes into being.

Policy

Workstyle reforms

Encourage diverse and flexible workstyles and accelerate labor reduction and the streamlining of operations

Recruitment

Determine personnel requirements matched with the Medium- to Long-term Vision and boost capabilities to recruit personnel in new and existing domains.

Personnel system

Ensure evaluation and treatment according to the roles fulfilled and the level of achievements on the basis of a personnel system that provides a sense of security.

Transfer and assignment

Optimize staff assignments and realize systematic transfers from the perspectives of individuals and the company.

Development

Provide employees with opportunities and choices for increasing the speed of growth.

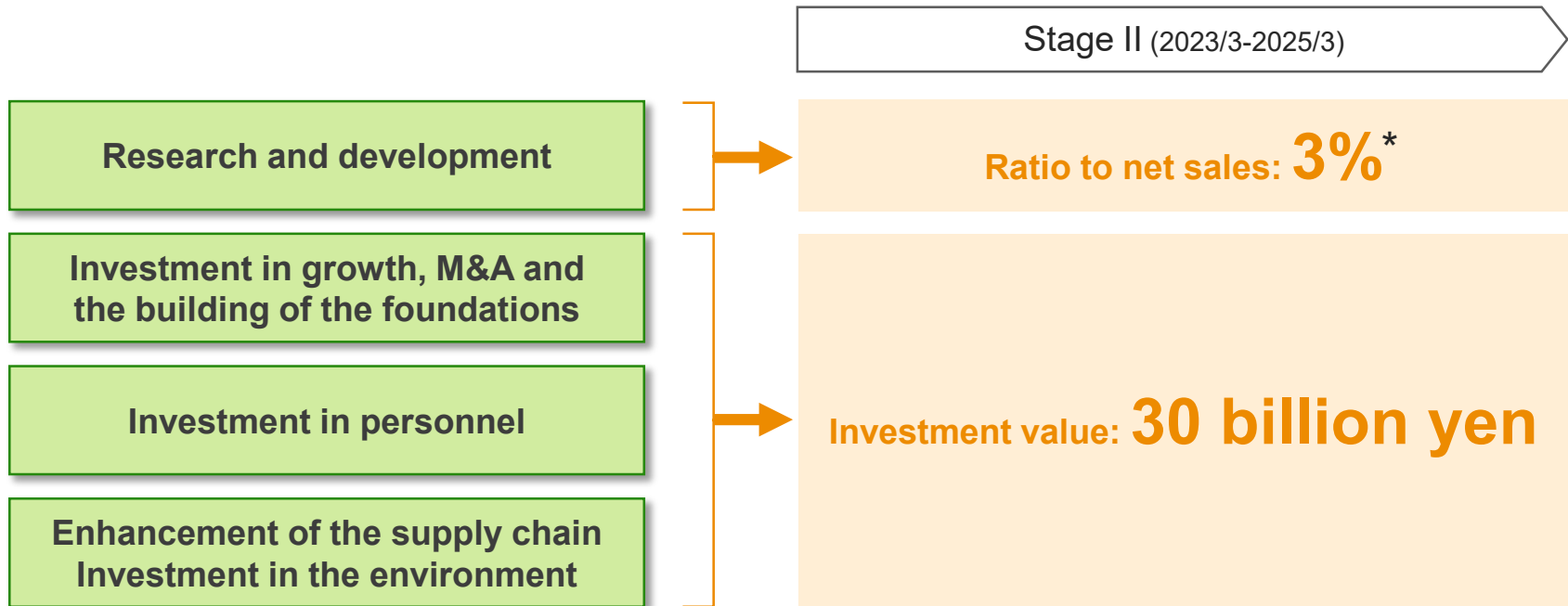
Diversity

Accept personnel with diverse skills and values and create and offer opportunities of performance and growth.



For shaping safety to meet customers' expectations

Investment plan for the future



* As of FY 2029/3



For shaping safety to meet customers' expectations

Change the forms of fire protection and safety

Propose solutions that will bring into being what is beyond expectation

⇒ Digital Transformation (DX)

Stage II (2023/3-2025/3)

Stage III (2026/3-2029/3)

Change the styles of services

- Expand and enhance services on the basis of the cloud
- Create products on the basis of the cloud

Change customer services

- Strive to build a system for achieving labor savings in inspection
- Work to build a system for achieving labor savings in construction

Carry out internal digitalization to streamline back office operations

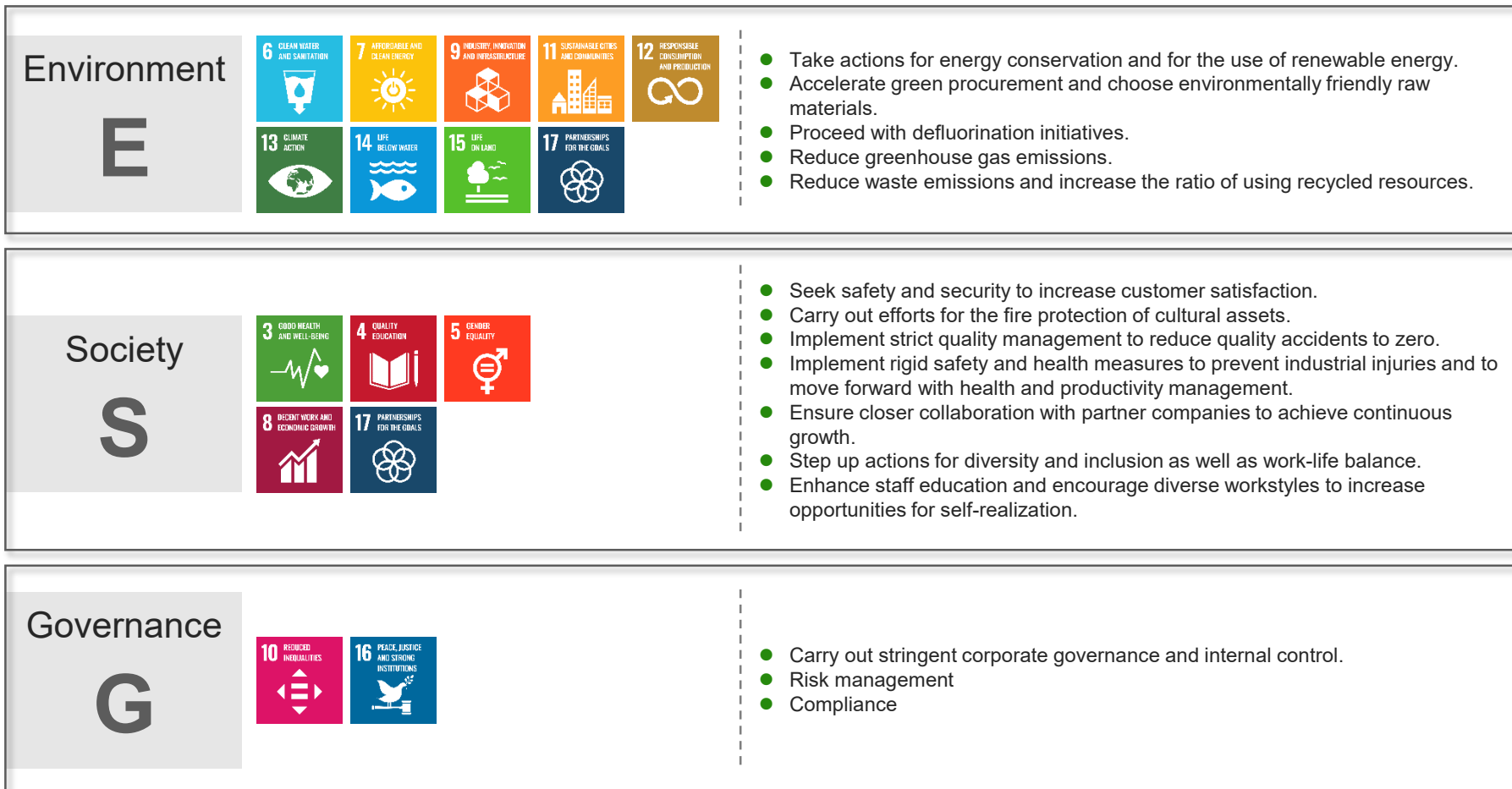
- e.g. Shift to paperless operation across the company

⇒ Fortifying the foundation

Improve the cloud platform and a system for offering cloud operation services and proposal-based services and build up personal skills

Respond to Issues on the Basis of Increasing Corporate Value through Sustainability Management

To create a society where precious human lives, property and the environment are protected and where anyone can live happily





Dividend and Shareholder Returns Policy

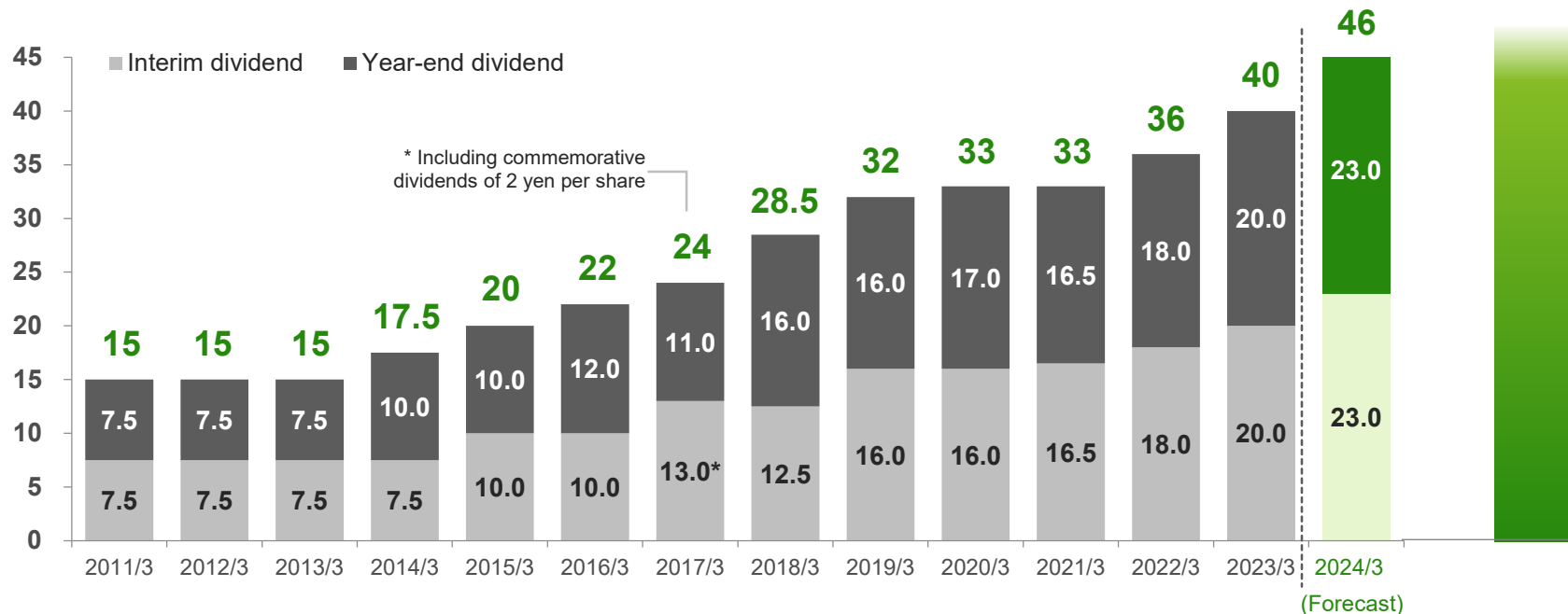
Setting a consolidated payout target of 40% by FY2025/3 in the Stage II period, we will aim to stably and continuously enrich shareholder returns.

Trend in dividend per share (Yen)

* We have not reduced dividends, excluding extraordinary dividends, since FY1979/3.

Stage II period
(2023/3-2025/3)

Aim for a consolidated payout ratio of **40%**



Payout ratio	48.5%	50.6%	31.4%	21.9%	21.4%	20.0%	20.8%	18.8%	24.7%	18.9%	26.1%	23.2%	34.4%	38.4%
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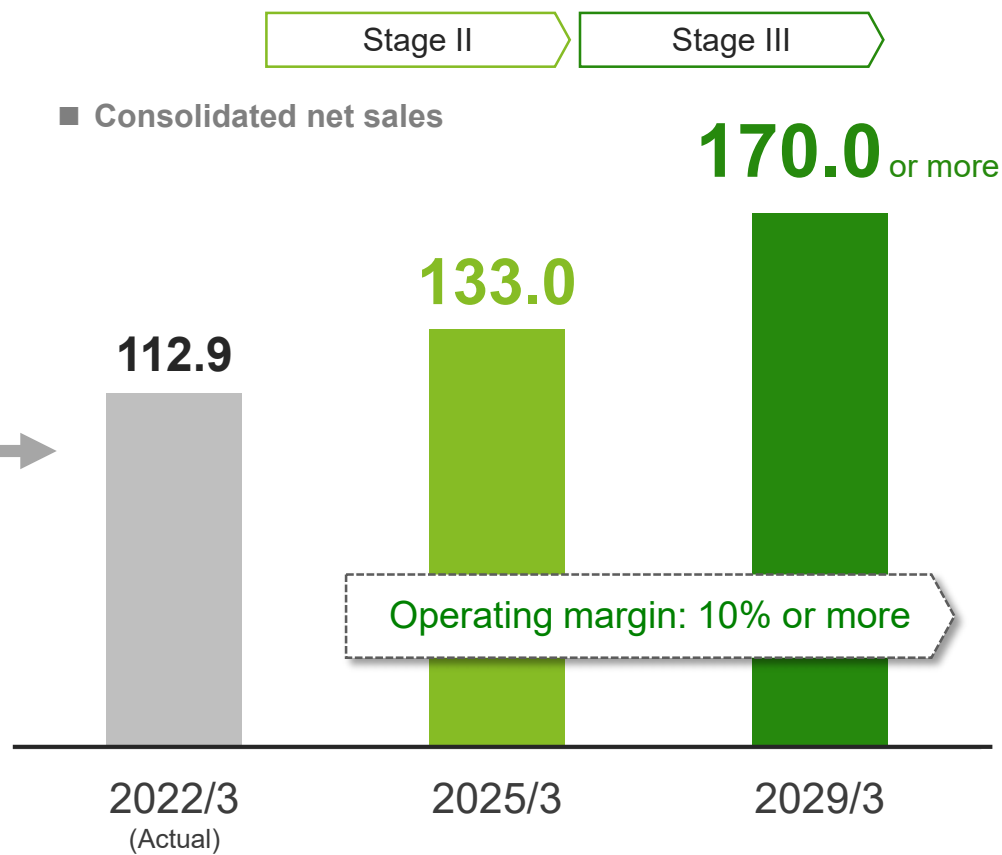
Numerical Targets

Medium- to Long-term Business Targets

(Billion yen)

	2022/3 (Actual)
New orders	110.9
Net sales	112.9
Operating income	12.6
(Op. Margin)	(11.2%)
Ordinary income	13.1
Net income attributable to owners of parent	9.3
ROE	8.8%

Consolidated net sales



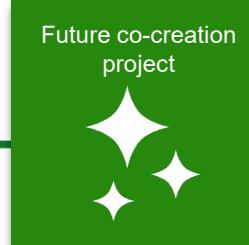


Shaping ^{the} Customers'
Expectations



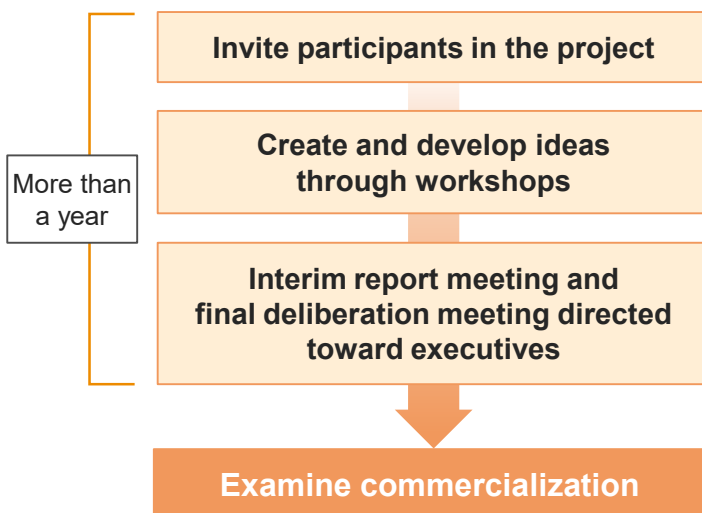
transformation

III. Progress of Medium- to Long-Term Vision 2028



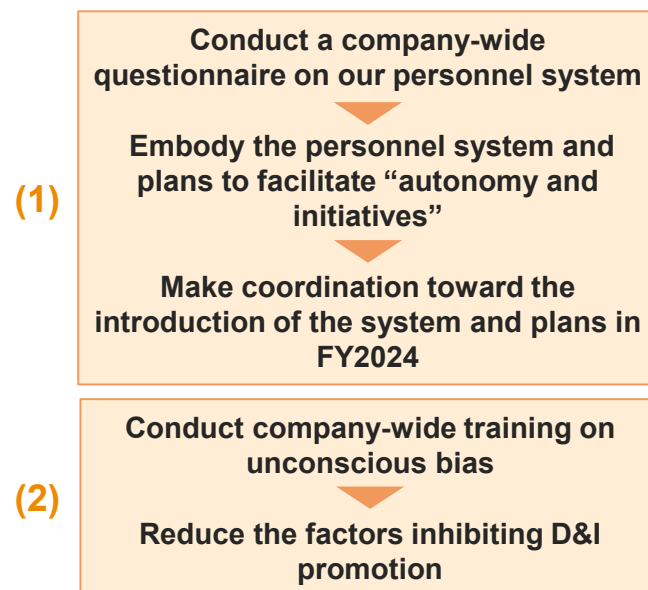
Future co-creation project

A dedicated system has been developed in-house and the project has started with the aim of creating new businesses from customers



Personnel strategy for dynamic growth

- (1) Facilitate autonomy and initiatives**
- (2) Promote diversity and inclusion**



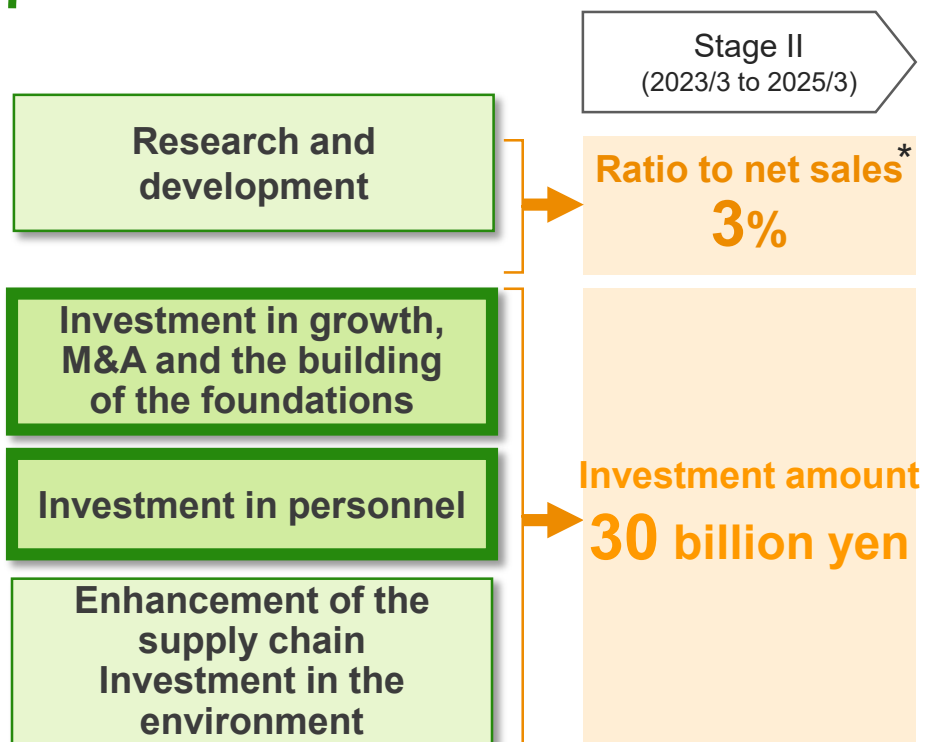


Progress of Promotion of the Investment Plan for the Future



For shaping safety to meet customers' expectations

Investment plan for the future



* As of FY2029/3

Major initiatives

- Relocate and newly build the Mitaka Factory
- Nissho Setsubi Kogyo (currently Oita Nohmi) and Sakamoto Densetsu join the Nohmi Group
- Investment in digital transformation
(functional improvement of TASKis, development of apps and services to satisfy and reassure customers (underway), VR fire experience)
- Renovate the CS Service Center
- Digital skill training
- Increase in training options

[Reference] Rebuilding of the Mitaka Factory



<Overview>

- Launch of operations: June 2022
- Number of buildings: 1
- Number of floors: 4
- Site area: Approx. 4,968 m² (increased to approximately three times the area of the previous factory)
- Total floor area: Approx. 10,363 m² (increased to approximately five times the area of the previous factory)

Towards the improvement of productivity



Nissho Setsubi Kogyo Co., Ltd. (currently Oita Nohmi Co., Ltd.)

Became our subsidiary in April 2022

- Company for construction, maintenance and inspection of firefighting facilities with a long history in the business
- The company has a strong presence and construction capabilities in Oita Prefecture

Established: April 1979

Net sales: 171 million yen (FY2021/12)

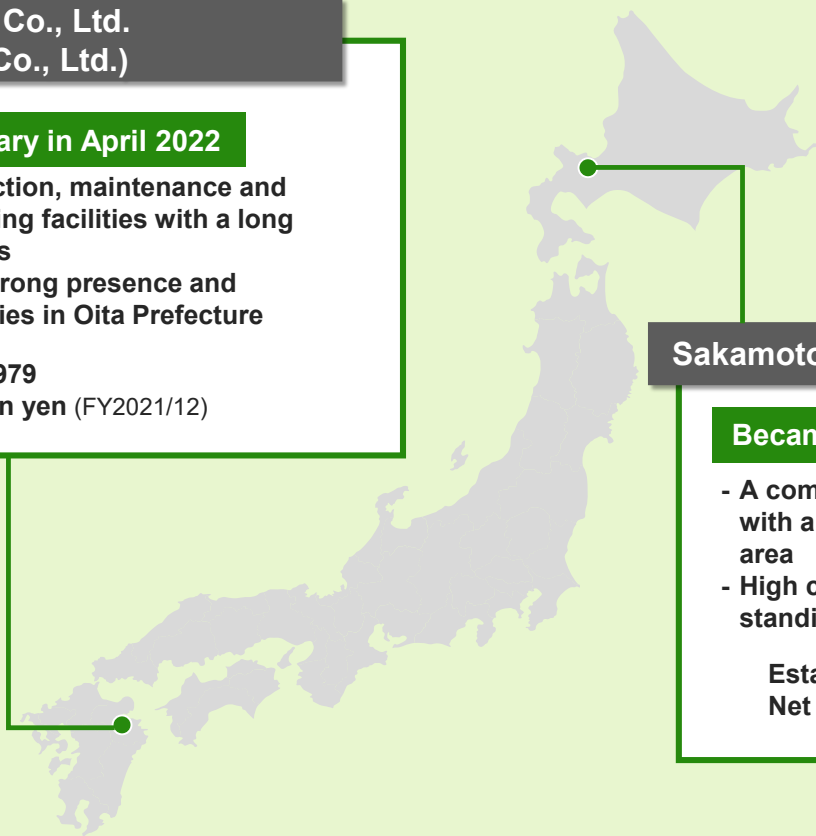
Sakamoto Densetsu Co., Ltd.

Became our subsidiary in July 2022

- A company for construction of electric equipment with a long history in the business in the Sapporo area
- High construction quality and good financial standing

Established: February 1972

Net sales: 290 million yen (FY2022/3)



We will cultivate more markets by utilizing the Nohmi brand and strengthening the links among strong current, weak current and fire protection.



Milestones in the Promotion of Sustainability Management

September 2022 - February 2023

Sustainability Management Promotion Working discusses the issues necessary for promoting sustainability management.

Basic Sustainability Policy / Identification of material issues / Building the structure for promoting sustainability management



Basic Sustainability Policy

For many years, the Nohmi Bosai Group has pursued ways to make society safer. Having the technologies and trust backed by history, we seek a society completely free from accidents involving fires. Also, we work to protect lives and property against all kinds of disaster and to create a sustainable society.

Material Issues

Offer a solution to protect lives and property against all kinds of disaster




Respect autonomy and initiatives in developing human resources and securing diversity




Work on carbon neutrality and other initiatives to protect the global environment.





Adopt business management that is appropriate for a company that seeks to ensure safety and security.



Developing the structure for promoting it

The Sustainability Committee was established in March 2023 as an advisory body to the president.

[Reference] Initiatives for Raising Awareness about Fire Protection

Provide parents and their children with opportunities for exposure to fire protection through games so that it leads to an increase in their awareness about fire protection.

Game software titled Mezase Bosai Master! (Be a Master in Fire Protection) was released on March 31, 2023 from Gokko Land, an application developed and provided by KidsStar, Inc. for children to experience society.

- Two titles of game software, Hinankunren (Evacuation Drill) Challenge and Mezase Bosai Quiz Oh (Be the Champion of Fire Protection Quizzes) can be experienced for free.
- The product enables parents and their children to learn, while playing together, important tips for evacuating from fires and basic knowledge in actions against disaster



Shaping the Customers'
Expectations



transformation

IV. Forecast for FY2024/3

Forecast for FY2024/3 (Consolidated)

(Million yen)

	FY2023/3	FY2024/3	Vs. FY2023/3	
	Actual	Forecast	Amount	Pct.
New orders	114,168	115,000	+831	+0.7%
Net sales	105,537	113,800	+8,262	+7.8%
Gross profit	34,859	37,910	+3,050	+8.8%
Gross margin	33.0%	33.3%	+0.3pt	—
SG&A expenses	25,980	27,910	+1,929	+7.4%
Operating income	8,879	10,000	+1,120	+12.6%
Operating margin	8.4%	8.8%	+0.4pt	—
Ordinary income	9,420	10,300	+879	+9.3%
Net income attributable to owners of parent	7,022	7,230	+207	+3.0%
EPS (yen)	116.42	119.86		
ROE	6.2%	6.3%		

We assume a continued increase in new orders.

The environment for orders will remain solid.
New orders are expected to be greater than the previous fiscal year, when they hit a record high.

Both sales and income will increase as the backlog of orders hit a record high.

The backlog of orders at the beginning of the current fiscal year is at its highest level ever. While we undertake a range of investments, we aim at an increase in both sales and income, with operating income at 10 billion yen.

Work on improvement in profitability

The cost of sales ratio is trending higher given factors such as the constrained supply of components and soaring raw material prices.
Work to improve profitability with price pass-through, among other means.

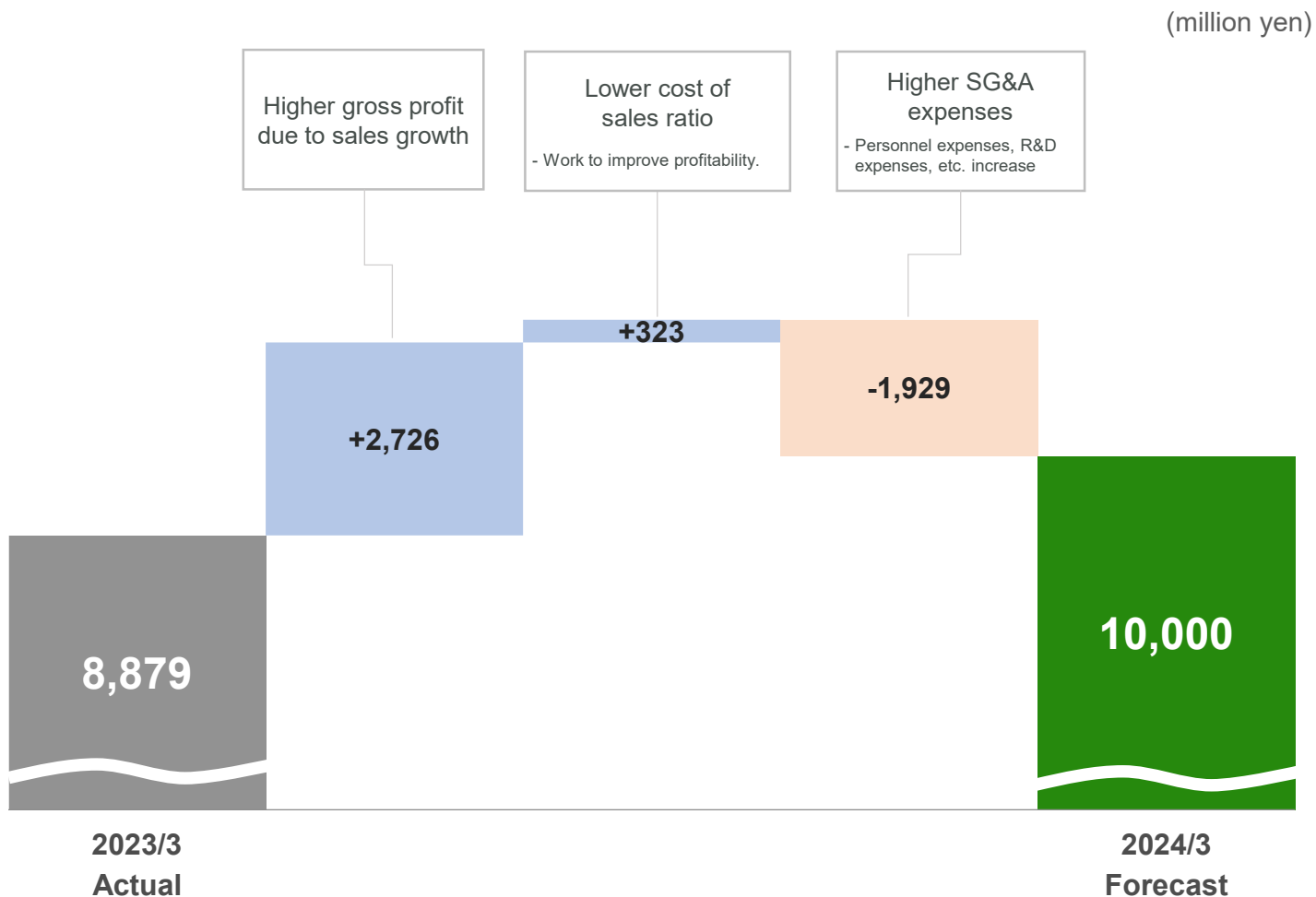
Forecast for FY2024/3 by Segments

(Million yen)

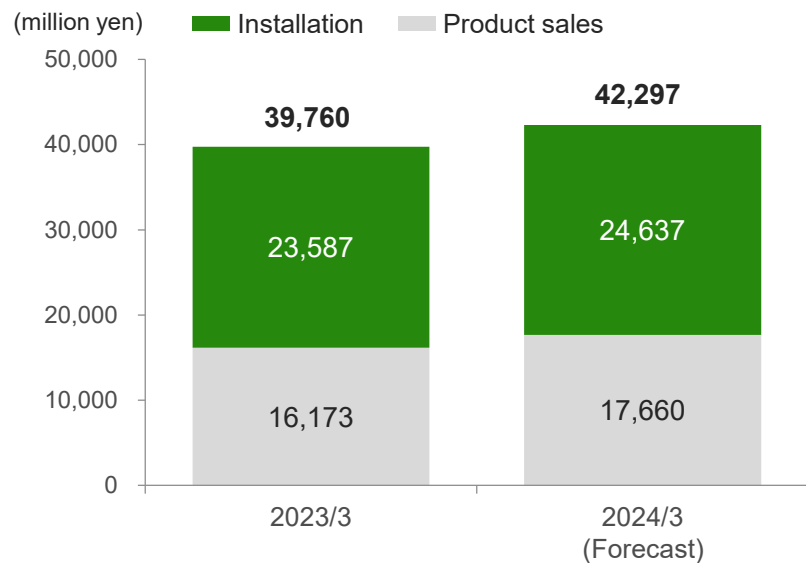
		FY2023/3	FY2024/3	Vs. FY2023/3	
		Actual	Forecast	Amount	Pct.
Fire Alarm Systems	Net sales	39,760	42,297	+2,536	+6.4%
	Operating income	6,509	6,851	+342	+5.3%
	Operating margin	16.4%	16.2%	-0.2pt	—
Fire Extinguishing Systems	Net sales	32,479	37,197	+4,718	+14.5%
	Operating income	4,231	5,474	+1,243	+29.4%
	Operating margin	13.0%	14.7%	+1.7pt	—
Maintenance Services	Net sales	28,518	29,600	+1,082	+3.8%
	Operating income	5,807	6,213	+405	+7.0%
	Operating margin	20.4%	21.0%	+0.6pt	—
Others	Net sales	5,168	5,092	-75	-1.5%
	Operating income	283	88	-195	-68.9%
	Operating margin	5.5%	1.7%	-3.8pt	—
Elimination/ Corporate	Net sales	-388	-388	—	—
	Operating income	-7,952	-8,628	-676	—
Consolidated	Net sales	105,537	113,800	+8,262	+7.8%
	Operating income	8,879	10,000	+1,120	+12.6%



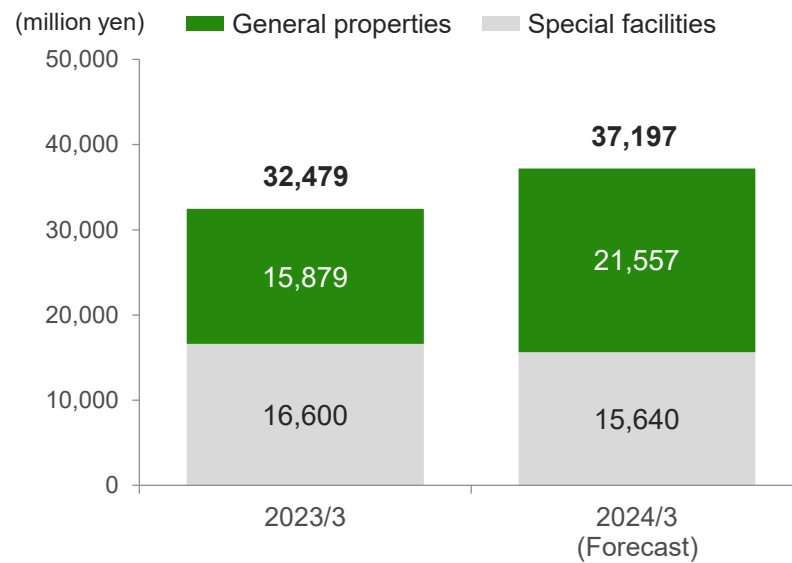
Analysis of Operating Income Forecast



Fire Alarm Systems



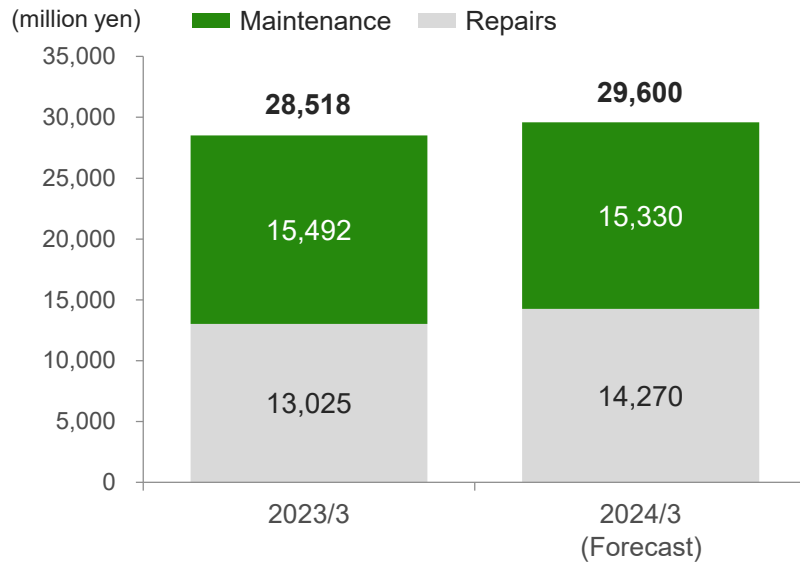
Fire Extinguishing Systems



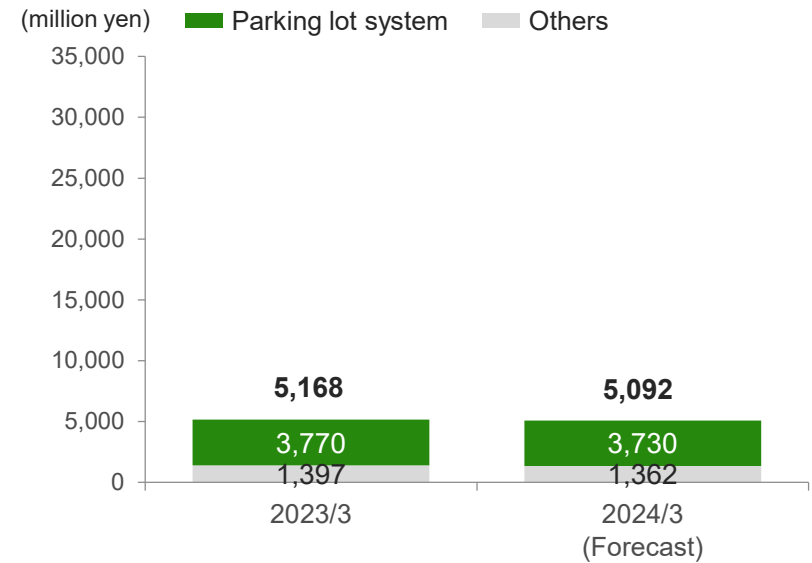
- Since the environment for orders has been strong, we expect an increase in sales in terms of both installation and product sales.

- We expect an increase in sales throughout the segment, supported by the accumulation of a large order backlog.

Maintenance Services



Others



- Because of an accumulation of the backlog of orders for repairs, we expect a continued, stable increase in sales.

- We expect to maintain a level equivalent to the previous fiscal year.

Shaping ^{the} Customers'
Expectations



transformation

V . Reference



Comprehensive fire safety company

➤ Trade Name	NOHMI BOSAI LTD.
➤ Head Office	7-3 Kudan-Minami, 4-Chome, Chiyoda-ku, Tokyo Japan
➤ Establishment	May 5, 1944 (Foundation: December, 1916)
➤ President	Takeshi Okamura, Representative Director and President
➤ Capital	13,302 million yen (As of March 31, 2023)
➤ Employees	2,673 (consolidated) (As of March 31, 2023)
➤ Business	Contract test, planning, proposal regarding disaster prevention. Research, development, planning, installation and maintenance of disaster prevention facilities and systems. Design, manufacturing and marketing of disaster prevention equipment. Design, manufacturing, installation, marketing and maintenance of parking lot system.



History

100th anniversary

- 2022 Listed on Tokyo stock exchange Prime Market
Mitaka Factory was relocated and newly built
- 2021 Released "Panic in the Office" a virtual reality fire experience
- 2019 TASKis® cloud disaster response support software was launched
- 2018 R-26C fire alarm system for midsize/large buildings was launched
- 2017 Menuma factory was expanded and "Nohmi Technorium Menuma" an exhibition facility was established.
- 2016 Automatic fire extinguisher system "SPash α" was launched.
- 2014 Manual fire alarm box with ring-shaped location lamp won GOOD DESIGN Gold prize
- 2013 Image processing smoke detection system was launched.
- 2010 Established R&D center in Misato, Saitama
- 2009 Aspiring super-high sensitivity smoke detection system PROTECVIEW was launched.
- 2006 Third-party allocation of shares to SECOM Co., Ltd.
- 2004 Mamoru-kun 10 the fire alarm equipment for houses was launched.
- 2002 Conventional fire alarm system with automatic testing function "Advanced P" was launched.
- 1995 Nohmi Secom Fire Protection (Beijing) Co., Ltd. established in China.
- 1991 Listed on Tokyo stock exchange 1st section
- 1987 Installed fire protection systems in the Seikan Tunnel and the Seto bridge.
- 1974 Developed fire protection systems for LNG terminal
- 1968 Installed the first ionization type fire detection system in the Kasumigaseki Building, which was the first highrise building in Japan.
- Listing of stock 1962 Installed the first fire protection systems in the Kajiwara-Tenosan tunnel of the Meishin Expressway in Japan. Listed on Tokyo stock exchange 2nd section
- 1936 Installed the first fire alarm systems at the imperial palace
- 1933 Installed the first fire alarm systems at Sanjyusangendo Temple, first in Japan for a national treasure.
- 1924 "Nohmi Shokai" started a fire protection business to manufacture and sell automatic fire alarm systems after the Great Kanto Earthquake
- Establishment 1916 Teruichi Nohmi established "Nohmi Shokai"



R-26C



Nohmi Technorium Menuma



Menuma factory



R&D center Misato



Manual fire alarm box with ring-shaped location lamp



PROTECVIEW



Teruichi Nohmi



Oku-Goten in imperial palace completion ceremony



Fire Alarm Systems

Manufacture and sale of automatic fire alarm equipment, environmental monitoring systems, fire prevention and smoke removal systems, and other products and the installation of these systems

Major products

- Fire alarm system
- Gas leakage detector
- Evacuation guidance facility
- Environmental monitoring systems
- Fire prevention/ smoke control facility
- Emergency broadcasting system
- Disaster protection system for houses

Maintenance/inspection services and repair/renewal services for fire protection equipment

Maintenance Services

Fire Extinguishing Systems

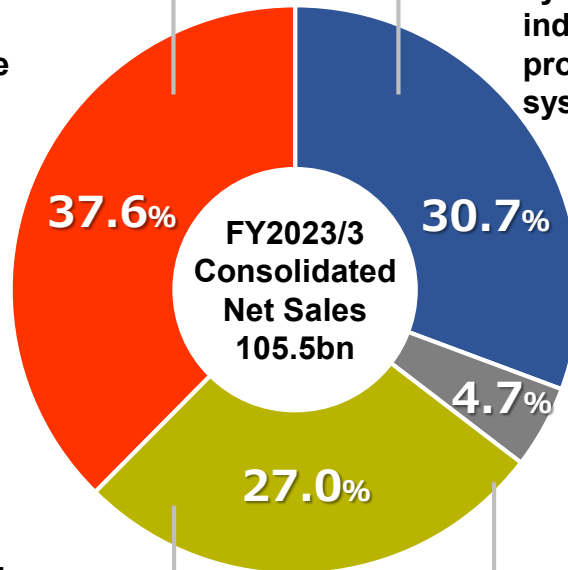
Manufacture and sale of sprinkler systems, foam fire extinguishing systems, fire prevention systems for industrial plants and tunnels, and other products and the installation of these systems

Major products

- Sprinkler
- Plant disaster prevention system
- Tunnel disaster prevention system

Installation and maintenance of parking lot management systems and other activities

Others





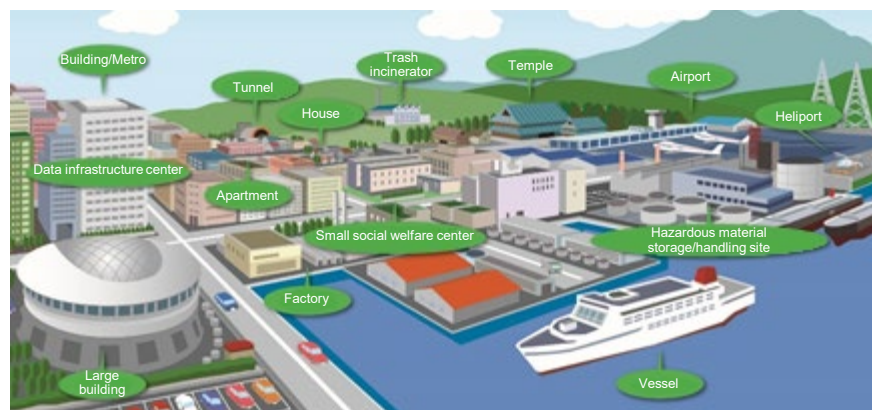
Comprehensive fire safety expertise

- R&D ⇒ Manufacturing ⇒ Sales/Design ⇒ Installation ⇒ Maintenance
A fully integrated infrastructure for providing products and services

Fully integrated



- A diverse lineup of equipment allows Nohmi to meet the fire protection requirements of almost any type of building or other facility



Five key strengths backed by many years of accomplishments

- 1 Technology** – Development, design, installation and other skills covering all aspects of fire protection
- 2 Knowledge** – Fire safety expertise acquired from an enormous volume of research and testing
- 3 Installation quality** – Rigorous process management and other skills ensure outstanding quality for all installation work
- 4 Reliability** – A reputation for trust among customers and all others due to a record of proven reliability
- 5 Nationwide network** – A powerful network of sales distributors covering all areas of Japan

*Simulations cover almost all potential sources of fires





Statements in this presentation about future results of operations are based on information that is currently available to Nohmi Bosai and its group companies. These forecasts incorporate risk factors and uncertainties.

Actual results of operations may differ significantly from the forecasts in this presentation because of a change in the economic environment for business activities, a shift in demand or other reasons.