

A dynamic splash of water against a light blue background, with numerous droplets and bubbles captured in mid-air. The water forms a central column that branches out, creating a sense of movement and freshness.

NOHMI

ANNUAL REPORT 2017

For the Year Ended March 31, 2017

NOHMI BOSAI LTD.

Profile

Nohmi Bosai Ltd., established in 1944 and listed on the First Section of the Tokyo Stock Exchange in 1991, is a leading Japanese manufacturer of fire alarm and fire extinguishing systems. In fiscal 2017, ended March 31, 2017, the Company realized consolidated net sales of ¥95.3 billion. Nohmi Bosai is responsible for the development, marketing, installation and maintenance of a wide variety of state-of-the-art fire protection systems. In addition to our strong domestic presence, we are also active in China, other parts of Asia and the United States.

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Cautionary Statement with Respect to Forward-Looking Statements

Statements made in this annual report with respect to Nohmi Bosai's plans, strategies and beliefs, and other statements that are not historical facts are forward-looking statements about the future performance of Nohmi Bosai, which are based on management's assumptions and beliefs in light of the information currently available to it, and involve risks and uncertainties. Potential risks and uncertainties include, without limitation, general economic conditions in Nohmi Bosai's markets, industrial market conditions and Nohmi Bosai's ability to continue to win acceptance of its products and services, which are offered in highly competitive markets characterized by continual new product introductions, rapid developments in technology and changing customer preferences.

Consolidated Financial Highlights

Nohmi Bosai Ltd. and Subsidiaries
For the years ended March 31, 2015, 2016 and 2017

	Millions of Yen			Percentage Change	Thousands of U.S. Dollars*5
	2015	2016	2017	2017/2016	2017
For the year:					
New orders	¥ 107,185	¥ 97,686	¥ 97,947	0.3%	\$ 873,046
Net sales	93,834	100,666	95,328	(5.3)	849,701
Cost of sales	63,833	68,549	63,232	(7.8)	563,615
Operating income	9,299	10,674	10,190	(4.5)	90,828
Net income attributable to owners of the parent	5,635	6,634	6,943	4.7	61,886
Comprehensive income	7,167	4,619	7,191	55.7	64,097
At year-end:					
Total assets	¥ 102,936	¥ 107,145	¥ 114,094	6.5%	\$1,016,971
Total net assets	66,222	69,628	75,449	8.4	672,511
Backlog of orders	51,345	48,365	50,983	5.4	454,434
Number of employees	2,217	2,248	2,268	0.9	—
Per share (in yen and U.S. dollars):					
Net income*1	¥ 93.45	¥ 110.01	¥ 115.13	4.7%	\$ 1.03
Net assets*2	1,071.20	1,128.22	1,226.58	8.7	10.93
Cash dividends*4	20.00	22.00	24.00	9.1	0.21

Notes: *1. Per share amounts are based on the weighted average number of shares outstanding during each period, less treasury stock.

*2. Per share amounts are based on the number of shares outstanding at the end of each period, less treasury stock.

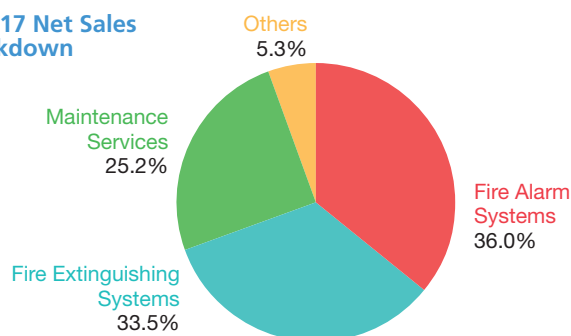
*3. There is no diluted net income per share presented as there are no shares with a potentially dilutive effect.

*4. Cash dividends per share for the year ended 2017 include a commemorative dividend of ¥2.00 for the 100th anniversary of the Company.

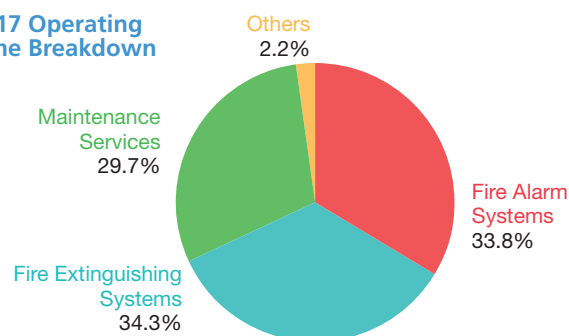
*5. All dollar figures herein refer to U.S. currency unless otherwise specified. The dollar amounts in this report represent the translation of yen, for convenience only, at the rate of ¥112.19=US\$1, the prevailing exchange rate at March 31, 2017.

*6. All amounts are in millions of yen or thousands of U.S. dollars, except number of employees and per share amounts.

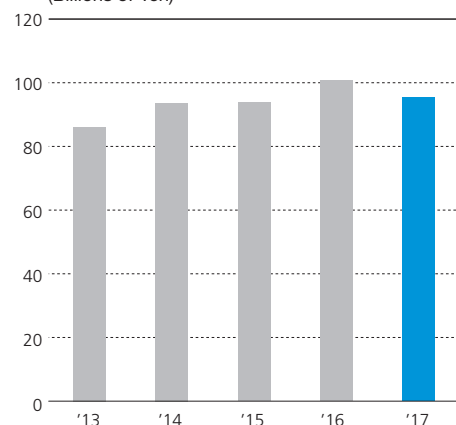
FY2017 Net Sales Breakdown



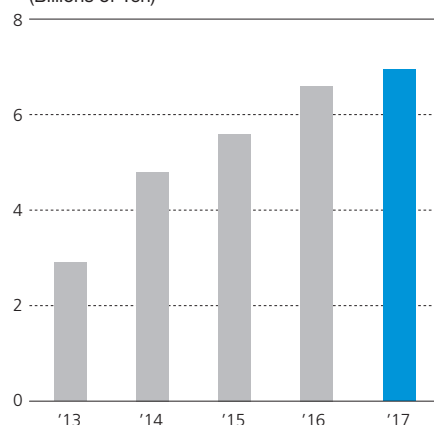
FY2017 Operating Income Breakdown



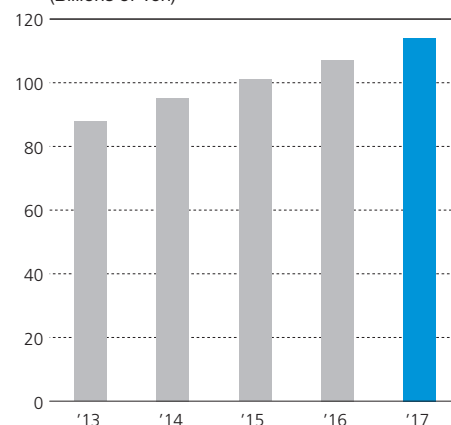
Net Sales
(Billions of Yen)



Net Income Attributable to Owners of the Parent
(Billions of Yen)



Total Assets
(Billions of Yen)



Nohmi's New Century — Contributing to the Safety of the World by Continuously Creating and Offering Next-Generation Fire Protection Systems and Services Responsive to Changes in Society



Tatsunori Ito
President

My name is Tatsunori Ito, and I was appointed President of Nohmi Bosai at the General Meeting of Shareholders and the Board of Directors meeting held on June 27, 2017. With your guidance and support, I will do my very best to lead Nohmi Bosai to sustainable growth.

Operating Environment and Business Results in Fiscal 2017

During fiscal 2017 (ended March 31, 2017), the Japanese economy continued to recover mildly on the back of various economic policies set forth by the government and the Bank of Japan. However, uncertainties in overseas economies and the impact of fluctuations in the financial and capital markets preclude optimism.

In the domestic fire protection industry, although the market was solid as evidenced by a recovery in private-sector

investment, fluctuations in personnel and materials costs require close monitoring.

Amid this climate, the Nohmi Bosai Group formulated a three-year medium-term business plan starting from fiscal 2017 entitled "Project 30—Evolution toward Next-Generation Fire Protection." Under this plan, we have been implementing a variety of priority measures based on the vision "Evolution toward Next-Generation Fire Protection" in our efforts to maximize corporate value and achieve targets. Such priority measures include promoting renewal business; establishing a more efficient installation system structure; improving productivity; promoting sales of differentiated products; and promoting cost reductions.

During fiscal 2017, the medium-term business plan's first year, we proactively made efforts toward sales expansion. As a result, in fiscal 2017, new orders increased 0.3% to ¥97,947 million while net sales decreased 5.3% to ¥95,328 million.

At the profit level, operating income decreased 4.5% to ¥10,190 million and net income attributable to owners of the parent increased 4.7% to ¥6,943 million.

By business segment, the Fire Alarm Systems segment posted net sales of ¥34,333 million and operating income of ¥5,545 million, decreases of 4.4% and 8.9%, respectively, from the previous year. Both net sales and operating income in the Fire Extinguishing Systems segment fell, decreasing 11.9% year-on-year to ¥31,903 million and 3.2% to ¥5,639 million, respectively. Net sales and operating income in the Maintenance Services segment increased, up 5.3% to ¥24,082 million and 11.9% to ¥4,878 million, respectively. Net sales in the Others segment declined 11.7% to ¥5,010 million, while operating income decreased 34.9% to ¥353 million.

Management Policy & Formulation of Medium-Term Business Plan for Fiscal 2017 to 2019

The Nohmi Bosai Group is committed to our role as "pioneers in the fire protection industry and dedicated to making society safer," which is the Company's motto. In fulfilling this mission, the Group adheres to a fundamental policy of providing the latest, most optimal fire protection systems designed to protect life and property under an integrated structure ranging from R&D to sales, installation and maintenance. At the same time, we operate with an emphasis on conserving the environment, energy and natural resources in all our activities.

Based on this basic policy, the Nohmi Bosai Group, as we celebrated our centennial in December 2016, formulated a medium-term business plan entitled "Project 30—Evolution

toward Next-Generation Fire Protection.” The plan is being implemented over three years from fiscal 2017 with the aim of ensuring our next great leap forward. In order to strengthen our profit structure and enhance the business foundation, this plan sets the principal management benchmark targets of increasing net sales and improving the operating margin.

Initiatives for Transparent Management

The Nohmi Bosai Group has been undertaking a variety of initiatives to strengthen our corporate governance structure with the aim of maximizing corporate value, ensuring transparency and fairness in corporate management and enabling a quick decision-making process. We emphasize accountability to such key stakeholders as our shareholders and investors by disclosing information in a timely and appropriate manner. Moreover, by building an internal control system, we are carrying out compliance-based management that ensures strict Group-wide adherence to our code of conduct and internal rules and thereby helping to prevent misconduct of any kind.

Shareholder Returns

With regard to the distribution of profits, in addition to placing an emphasis on returning profits to shareholders, we pay dividends based on a comprehensive evaluation of such financial indicators as our payout ratio while considering the need for internal reserves to strengthen our corporate structure in preparation for future business development.

Based on the above policy, for the fiscal year ended March 31, 2017, the Company declared total dividends per share of ¥24.00, which includes a year-end dividend per share of ¥11.00 and interim dividend of ¥13.00 per share (including a commemorative dividend of ¥2.00 to mark our 100th anniversary).

For fiscal 2018, we plan to declare annual dividends per share of ¥25.00, which include an interim dividend of ¥12.50 per share and a year-end dividend per share of ¥12.50.

Outlook for Fiscal 2018

Although the Japanese economy is expected to continue on its path to a moderate recovery backed by improvements in the employment situation and personal income, uncertainties are expected to remain regarding unstable economic conditions overseas and other factors.

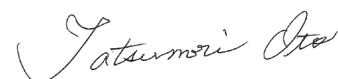
In the fire protection industry, although the market is expected to remain solid, concerns about fluctuations in personnel and materials costs persist.

To address these circumstances, the Nohmi Bosai Group formulated the medium-term business plan “Project 30—Evolution toward Next-Generation Fire Protection,” which is being implemented over three years from fiscal 2017. In fiscal 2018, the plan’s second year, we will place a particular focus on investing in and utilizing production and test facilities; strengthening promotion of each business; bolstering human resources development; and strengthening Group-wide corporate governance.

For fiscal 2018, we are projecting consolidated net sales of ¥101,000 million, operating income of ¥10,300 million and net income attributable to owners of the parent of ¥7,000 million.

In closing, I would like to ask all our stakeholders, including shareholders, for their continued understanding and support in the coming year.

July 2017



Tatsunori Ito
President

Medium-Term Business Plan “Project 30 — Evolution toward Next-Generation Fire Protection”

Vision

—Evolution toward Next-Generation Fire Protection—

As we celebrated our 100th anniversary and embarked on a new century, we will further strengthen the foundation of our fire protection business and contribute to the safety of the world by continuously creating and offering next-generation fire protection systems and services responsive to changes in society

Measures

- (1) Establish the foundation for next-generation fire protection
- (2) Improve profitability and expand sales of core businesses

- (3) Further improve relationships of trust with customers
- (4) Proactively take on challenges in promoting business in new markets and services
- (5) Strengthen technological development and engineering capabilities
- (6) Strengthen overseas business
- (7) Promote M&A in and outside Japan aimed at expanding the fire protection business domain
- (8) Bolster human resources development
- (9) Strengthen Group-wide corporate social responsibility (CSR) and corporate governance

Fire Alarm Systems

The Nohmi Bosai Group provides a wide range of fire alarm systems and equipment—including automatic fire alarm systems, environmental monitoring systems, fire doors and smoke control systems—for customers at various locations, ranging from homes to large-scale commercial and industrial facilities. These products are highly acclaimed in the marketplace for integrating cutting-edge technologies as well as for outstanding practicality and safety supported by our stringent quality assurance.

We are also continuing to develop highly reliable products that meet the diverse requirements of today's buildings, as well as fire alarm systems that satisfy overseas standards.

The Year in Review

Net sales in the Fire Alarm Systems segment in fiscal 2017 decreased ¥1,572 million, or 4.4%, from the previous year to ¥34,333 million, accounting for 36.0% of consolidated net sales. Operating income was down ¥543 million, or 8.9%, to ¥5,545 million. New orders increased ¥735 million, or 2.1%, to ¥35,593 million.

During the fiscal year under review, both net sales and operating income of this segment fell due mainly to decreases in sales from installation work and product sales.

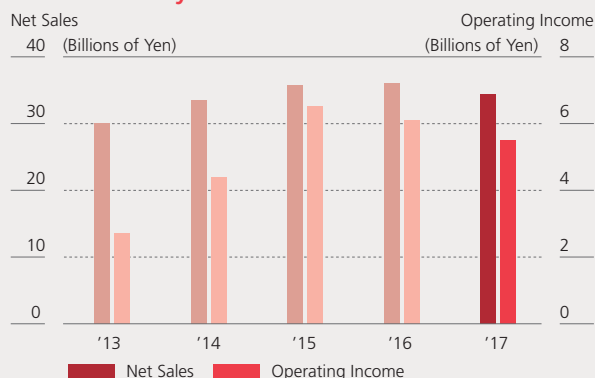


Fire Monitoring Panels in Control Center

Major Products and Services

- Control Panels
- Heat, Smoke and Gas Detectors
- Infrared Ray Flame Detectors
- Air Sampling Type Smoke Detection Systems
- Fire Alarms and Bells
- Smoke Control Systems
- Transmitters
- Auxiliary Equipment

Net Sales/Operating Income of Fire Alarm Systems



Fire Extinguishing Systems

The Nohmi Bosai Group offers a wide choice of sprinkler systems, foam systems and fire protection equipment for large-scale buildings and facilities, including office buildings, leisure complexes, industrial plants and factories as well as road tunnels. The Group has earned an outstanding reputation, especially for our excellent technologies in the design and installation of fire extinguishing systems for waste incineration facilities, chemical plants and other specialized facilities. We also offer fire-extinguishing systems for small-scale medical facilities and welfare institutions.

We are promoting the development of distinctive products that combine the Group's proprietary technologies as well as products for cultivating new markets that address needs arising from an aging society.

The Year in Review

Net sales in the Fire Extinguishing Systems segment in fiscal 2017 decreased ¥4,317 million, or 11.9%, from the previous year to ¥31,903 million, accounting for 33.5% of consolidated net sales. Operating income was down ¥189 million, or 3.2%, to ¥5,639 million. New orders also declined ¥799 million, or 2.3%, to ¥33,742 million.

During the fiscal year under review, although revenue increased in fire extinguishing systems for general properties such as high-rise buildings, revenue from systems used in special facilities that include industrial plants and factories as well as from systems used in road tunnels declined. As a result, we posted decreases in both overall net sales and operating income despite an improvement in the cost-of-sales ratio.

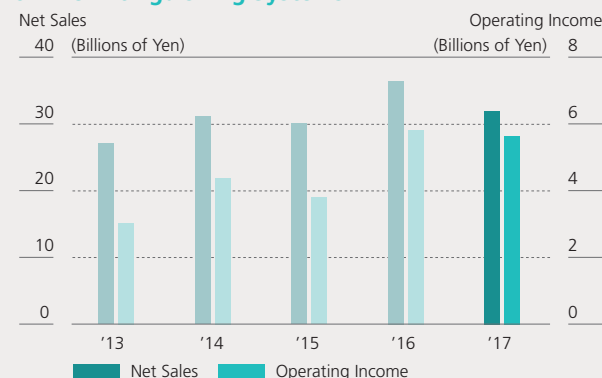


Foam Extinguishing Test

Major Products and Services

- Sprinklers
- Spray Heads and Nozzles
- Fire Extinguishers
- High-Expansion Foam Extinguishing Systems
- Dry Chemical Extinguishing Systems
- Heat and Gas Dispersion Control Systems
- Water Cannons

Net Sales/Operating Income of Fire Extinguishing Systems



Maintenance Services

Along with R&D for creating the best-suited fire protection systems, regular maintenance and inspections are crucial for maintaining the level of quality necessary for these systems to function reliably and ensure optimal performance.

The Maintenance Services segment ensures the highest levels of safety and performance by offering a wide variety of maintenance and inspection services, including round-the-clock telephone support services, as well as repairs. We also offer fire protection consulting services to building owners.

The Year in Review

Net sales in the Maintenance Services segment in fiscal 2017 were up ¥1,214 million, or 5.3%, from the previous year to ¥24,082 million, representing 25.2% of consolidated net sales. Operating income increased ¥520 million, or 11.9%, to ¥4,878 million. New orders increased ¥1,435 million, or 6.4%, to ¥23,938 million.

During the fiscal year under review, revenues increased in both maintenance and inspection services and repair/renewal services. As a result, both net sales and operating income of this segment increased.

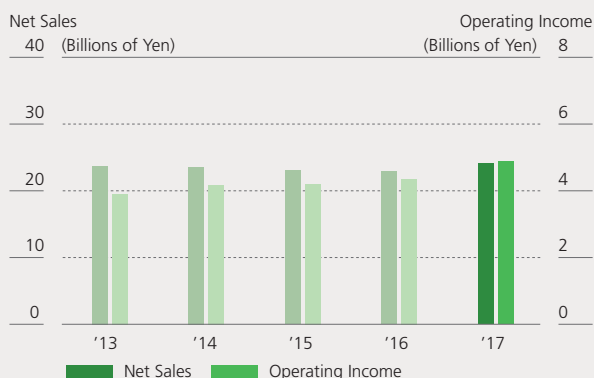


Maintenance and Inspection Services

Major Services

- Maintenance and Inspection Services

Net Sales/Operating Income of Maintenance Services



Others

Others includes the installation and management of parking lot driving lane control systems. We offer driving lane control systems to make driving in parking lots safer and improve the efficiency of parking lot traffic flow and operations. We offer a full range of systems suited for parking lots of various types and sizes.

The Year in Review

Net sales for other businesses in fiscal 2017 decreased ¥663 million, or 11.7%, from the previous year to ¥5,010 million, representing 5.3% of consolidated net sales. Operating income was down ¥189 million, or 34.9%, to ¥353 million. New orders decreased ¥1,110 million, or 19.2%, to ¥4,674 million.

During the fiscal year under review, both overall net sales and operating income decreased despite an increase in revenue from parking lot driving lane control systems.

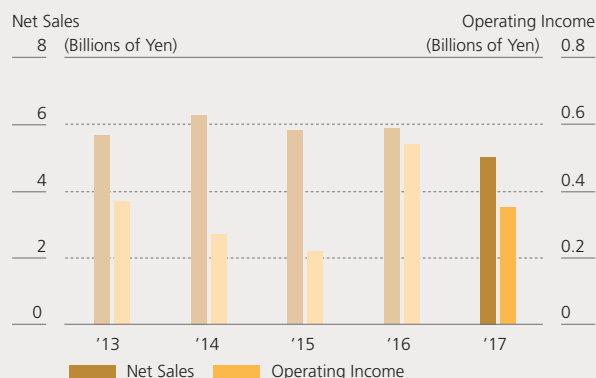


Parking Lot Driving Lane Control Systems

Major Products and Services

- Parking Lot Driving Lane Control Systems
- Parking Lot Maintenance Services

Net Sales/Operating Income of Others



Fundamental Policies

We recognize the importance of enhanced corporate governance to achieve sustainable growth and improve medium-to-long-term corporate value. With this in mind, we implement various measures aimed at ensuring the transparency and fairness of management and making quick management decisions.

In addition, we are committed to disclosing information in a timely and appropriate manner and

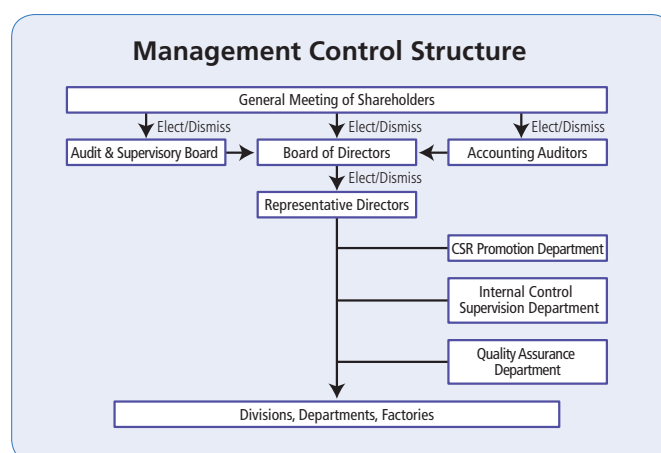
Corporate Governance Structure

The Company has adopted the Audit & Supervisory Board member system under the Japanese Companies Act and has appointed two outside directors and three outside Audit & Supervisory Board members. These outside directors and outside Audit & Supervisory Board members also attend meetings of the Board of Directors, which makes important management decisions and oversees the execution of business operations with the aims of maximizing corporate value, ensuring transparency and fairness in corporate management and enabling a quick decision-making process.

With regard to the Audit & Supervisory Board, the two standing Audit & Supervisory Board members attend important meetings, including those held by the Board of Directors and Board of Managing Directors, and examine all Group companies, monitor the independence of accounting auditors, and discuss matters with and receive reports and explanations from the accounting auditors. They hold meetings of Audit & Supervisory Board members on a regular basis to report and deliberate on these results to reinforce

the Company's auditing functions.

The Internal Control Supervision Department, which is an internal audit department comprised of five staff members and is independent from other departments, works in collaboration with the Audit & Supervisory Board members and accounting auditors to systematically conduct financial and operational audits of all departments, including Group



Internal Control System

1. Structure for assuring that the execution of work duties by directors and employees conforms to laws and the Articles of Incorporation
2. Structure for preserving and managing information concerning the execution of work duties by directors
3. Structure for rules and other matters related to risk management for exposure to losses
4. Structure for assuring that the execution of work duties by directors is performed efficiently
5. Structure for assuring the appropriateness of business operations of the corporate group composed of the Company, its parent company and its subsidiaries
6. Structure related to internal audits
7. Matters concerning employees who, based on requests of Audit & Supervisory Board members, are dispatched to assist Audit & Supervisory Board members with work duties
8. Matters concerning the independence of employees mentioned in 7 above from directors as well as matters for assuring that instructions from Audit & Supervisory Board members to employees are effectively executed
9. Structure for reporting by directors and employees of the Company and its Group companies to Audit & Supervisory Board members and another structure for reporting to Audit & Supervisory Board members
10. Structure for assuring that persons who made reports as mentioned in 9 above are not unjustly treated as a result of making such reports
11. Matters concerning the advance payment of expenses that arise from the execution of duties by Audit & Supervisory Board members, matters concerning expenses that arise from reimbursement procedures and the execution of such procedures and matters concerning policies related to the disposal of liabilities
12. Structure for assuring that audits carried out by Audit & Supervisory Board members are performed effectively

emphasizing accountability in order to maintain the relationships of trust with all stakeholders, including our shareholders.

We also undertake compliance-based management that ensures strict Group-wide adherence to our corporate ethics and internal rules to help prevent cases of misconduct.

companies. The Internal Control Supervision Department provides recommendations for improvements based on the results of these audits and requires departments to regularly report on the status of any recommended improvements. At the same time, the department reports to the President and Audit & Supervisory Board members to help address any problems.

In addition, the Internal Control Supervision Department is tasked with addressing the evaluation and audit of internal controls over financial reporting based on the Japanese Financial Instruments and Exchange Act.

Concerning risk management, we have formulated the Risk Management Regulations and built a management structure. The Risk Management Committee, led by the director in charge of risk management, promotes activities to prevent risks from materializing.

In this manner, we are enhancing our corporate governance by establishing a management control structure and taking measures that include formulating rules for management control and business execution.

Internal Control System

In accordance with the Japanese Companies Act and the Ordinance for Enforcement of the Companies Act, we have established the 12 structures and related matters listed on page 6 to assure that we execute our business in an appropriate manner. Under these structures, the directors and employees act in accordance with our code of conduct and other internal rules, which serve as corporate conduct criteria prescribing the appropriate behavior for each employee. We aim for greater understanding of these behavioral criteria through training and communication to employees. We also gather information from a wide range of sources, including from a legal compliance helpline, while setting up compliance structures and other necessary structures to ensure the reliability of the Group's financial reports.

Directors and Audit & Supervisory Board Members (As of June 27, 2017)

Director/Corporate Counselor
Kiyotaka Fujii

Representative Director and Chairman
Takeshi Hashizume

Director/Vice Chairman
Teruhisa Yoshimura

Representative Director and President
Tatsunori Ito

Senior Managing Director
Jun Uchiyama

Managing Directors
Hiroaki Ishii
Nobuyuki Ichikawa
Takeshi Okamura

Directors
Shin Shiotani[†]
Hiroyuki Fushimi[†]
Kensuke Shindo
Keiji Kageyama
Naoto Sakaguchi
Hiroshi Takeuchi
Takahito Yaguchi
Yasuo Ariga
Masahiro Hasegawa
Yuji Hara

Yuichi Sugiyama
Hisato Miura
Shinya Ikeda

Standing Audit & Supervisory Board Members
Yoshihisa Asakura
Hiroshi Kondo

Audit & Supervisory Board Members
Tojiro Ishii[†]
Kazuo Kondo[†]
Hidehiko Asahi[†]

[†] External

An Integrated Fire Protection Service

Nohmi Bosai's mission is to ensure that people have effective fire protection so they can enjoy safe and comfortable lives. To this end, we have established an integrated series of services that assume consistent responsibility for giving customers the best fire protection system for their needs.

Research and Development



Simulation experiments are performed in Nohmi Bosai's laboratories to enable the Company to develop fire alarm and extinguishing systems that provide an optimum degree of fire protection for the customer.

Consultation and System Design



Information obtained from simulation experiments and client consultation is important for both designing and developing customized fire protection systems.

Installation



After designing an appropriate fire protection system, our specialists install the new system. Nohmi Bosai's abundant experience in installing fire protection systems ensures that work proceeds quickly and smoothly.

Maintenance



Nohmi Bosai's maintenance services give customers extra safety assurance. We ensure that existing systems work properly. Also, we check the appropriateness of existing systems in the event of a change in the occupancy or installation conditions of a building.

Risk Analysis



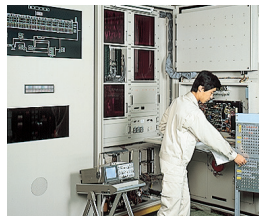
The first step in providing fire protection is to understand the customer's specific requirements. Nohmi Bosai conducts detailed analyses of the customer's premises to evaluate important environmental factors and potential fire hazards.

Manufacturing and Quality Assurance



All of Nohmi Bosai's products are manufactured under a strict quality control system. Evidence of our commitment to quality is the certification of our Menuma factory under ISO 9001—an internationally recognized standard for quality systems.

Commissioning



The commissioning stage is vital. At project completion, our specialists conduct a thorough inspection of the newly installed fire protection system to ensure that all fire alarm and extinguishing systems are working properly. The results of this inspection are then explained to the customer.

Performance Analysis

The Nohmi Bosai Group's consolidated financial statements are prepared in accordance with generally accepted accounting principles in Japan (Japanese GAAP). An analysis of our financial condition and business results for fiscal 2017 is shown below.

With regard to the Nohmi Bosai Group's business results for the fiscal year under review, we proactively promoted respective key measures of the medium-term business plan. As a result, the Nohmi Bosai Group's business results by segment were as follows.

Net sales in the Fire Alarm Systems segment decreased ¥1,572 million, or 4.4%, from the previous year to ¥34,333 million due mainly to decreases in sales from installation work and product sales.

In the Fire Extinguishing Systems segment, net sales decreased ¥4,317 million, or 11.9%, from the previous year to ¥31,903 million. The primary factor for this decrease is that although revenue increased in fire extinguishing systems for general properties such as high-rise buildings, revenue from systems used in special facilities that include industrial plants and factories as well as from systems used in road tunnels declined.

Net sales in the Maintenance Services segment were up ¥1,214 million, or 5.3%, from the previous year to ¥24,082 million, due mainly to increases in revenues from both maintenance and inspection services and repair/renewal services.

For other businesses, net sales decreased ¥663 million, or 11.7%, from the previous year to ¥5,010 million despite an increase in revenue from parking lot driving lane control systems.

Consequently, consolidated net sales decreased ¥5,338 million, or 5.3%, from the previous year to ¥95,328 million.

The cost-of-sales ratio improved 1.8 percentage points from the previous fiscal year to 66.3% as a result of ongoing efforts

to reduce expenses and costs despite a harsh business environment.

While gross profit was at a similar level to the previous year at ¥32,096 million, the gross profit margin increased 1.8 percentage points from the previous year to 33.7%.

Selling, general and administrative (SG&A) expenses increased ¥463 million, and the SG&A expenses-to-net-sales ratio increased by 1.7 percentage points from the previous fiscal year at 23.0%.

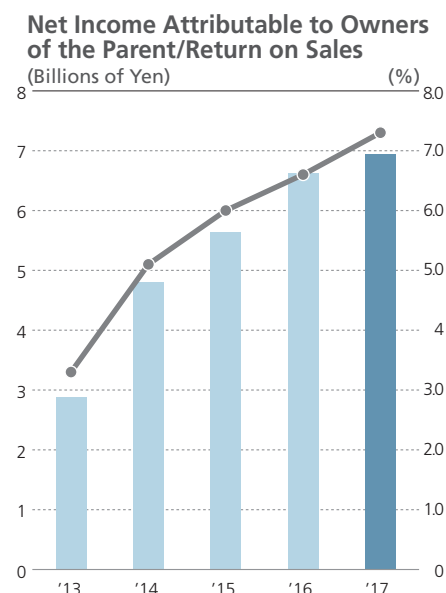
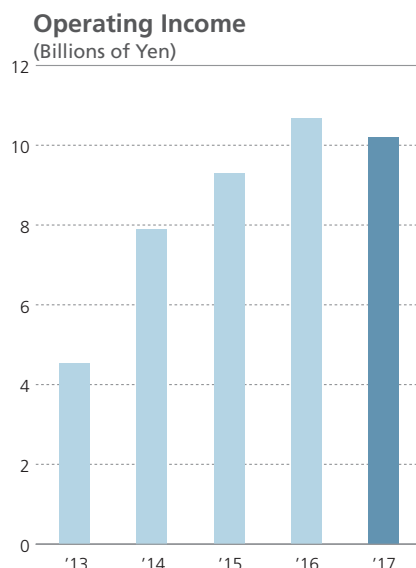
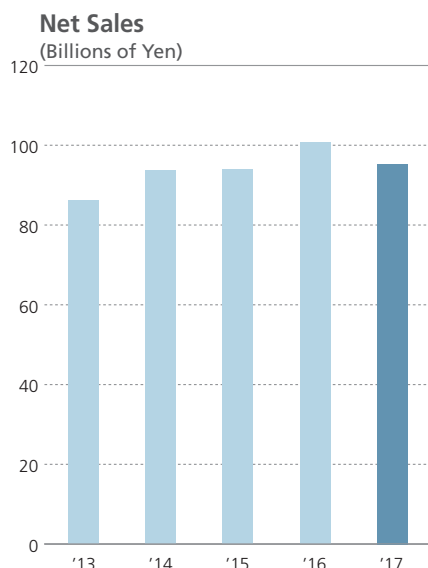
As a result of these factors, operating income decreased 4.5% from the previous year to ¥10,190 million. Net income attributable to owners of the parent increased 4.7% year-on-year to ¥6,943 million. Net income per share was ¥115.13.

Assets, Liabilities and Net Assets

Total assets at the end of fiscal 2017 amounted to ¥114,094 million, up ¥6,949 million, or 6.5%, from the previous fiscal year-end. This was mainly attributable to an increase of ¥8,785 million in cash and bank deposits and an increase of ¥2,178 million in construction in progress despite decreases in trade receivables of ¥3,546 million and investments in securities of ¥2,000 million.

Total liabilities increased ¥1,128 million, or 3.0%, to ¥38,645 million due primarily to increases in advances received on uncompleted construction contracts of ¥1,127 million and non-trade accounts payable of ¥464 million.

Total net assets increased ¥5,821 million, or 8.4%, from the end of the previous fiscal year to ¥75,449 million. The equity ratio was 64.8%, up 1.3 percentage points from 63.5% at the end of the previous fiscal year. Net assets per share rose to ¥1,226.58 from ¥1,128.22 per share at the end of the previous fiscal year.



Cash Flow

Net cash provided by operating activities amounted to ¥12,532 million compared with ¥7,509 million in the previous fiscal year. This consisted mainly of such inflows as income before income taxes of ¥10,264 million, a decrease in trade receivables of ¥3,472 million, depreciation and amortization of ¥1,397 million and an increase in advances received on uncompleted construction contracts of ¥1,127 million, offsetting such outflows as income taxes paid of ¥3,822 million.

Net cash used in investing activities amounted to ¥4,210 million compared with ¥4,756 million in the previous fiscal year, consisting mainly of payments for purchase of property, plant and equipment.

Net cash used in financing activities amounted to ¥1,570 million compared with ¥1,213 million in the previous fiscal year, consisting mainly of cash dividends paid.

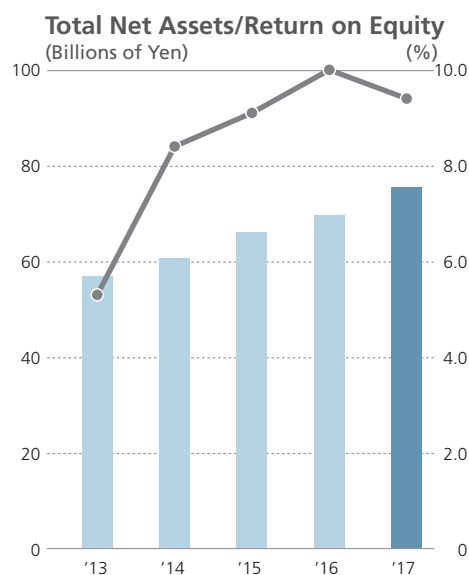
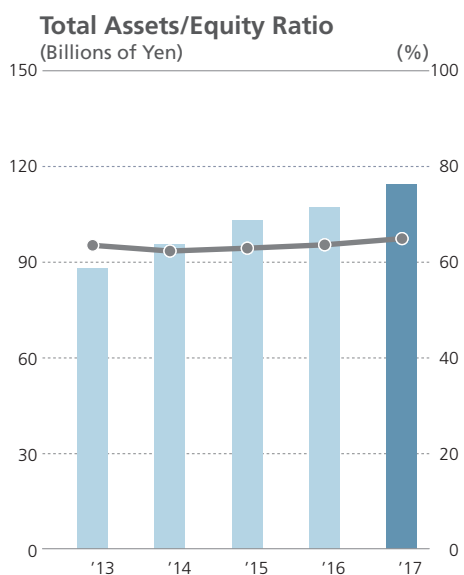
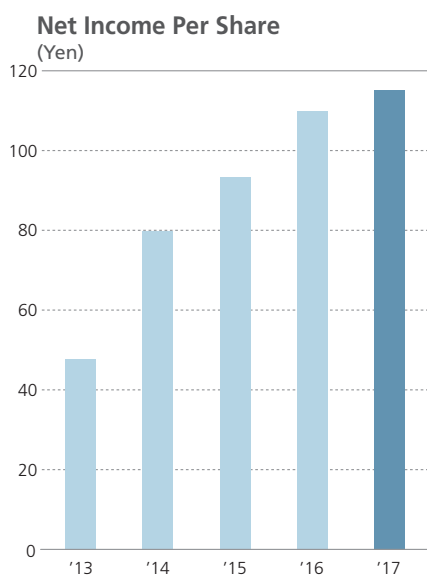
As a result, net increase in cash and cash equivalents amounted to ¥6,667 million, and cash and cash equivalents at end of year totaled ¥35,212 million.

Outlook for Fiscal 2018

The Nohmi Bosai Group formulated the medium-term business plan “Project 30—Evolution toward Next-Generation Fire Protection,” which is being implemented for three years from fiscal 2017. In fiscal 2018, ending March 2018, the plan’s second year, we aim to achieve targets by focusing on such measures as investing in and utilizing production and test facilities; strengthening promotion of each business; bolstering human resources development; and strengthening Group-wide corporate governance.

For fiscal 2018, we are projecting consolidated net sales of ¥101,000 million, operating income of ¥10,300 million and net income attributable to owners of the parent of ¥7,000 million.

Regarding cash dividends, we plan to declare annual dividends per share of ¥25.00, which include an interim dividend of ¥12.50 per share and a year-end dividend per share of ¥12.50.



Risk Information

The key risks that could have an adverse impact on the Nohmi Bosai Group's financial condition and business results are as follows:

(1) Business Environment

The Nohmi Bosai Group's businesses are closely associated with the construction industry and public works projects.

Accordingly, business trends in these sectors could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(2) Laws and Regulations

A significant portion of the Nohmi Bosai Group's businesses is conducted in conformance with the Japanese Fire Service Law. Accordingly, significant changes in the law could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(3) Seasonal Variation in Business Results

Business results of the Nohmi Bosai Group fluctuate significantly by season, whereby there is a tendency for sales to increase in the fourth quarter of the fiscal year.

(4) Credit Risk of Business Partners

Credit risk of business partners could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(5) Procurement of Raw Materials

Sharp rises in prices of raw materials or supply shortages of certain raw materials could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(6) Asset Holding Risks

The Nohmi Bosai Group holds assets such as real estate and securities. Accordingly, a significant drop in the market value of these assets could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(7) Retirement Benefit Expenses and Liabilities

The Nohmi Bosai Group's employee retirement benefit expenses and liabilities are calculated based on expected rates of return on pension assets as well as assumptions upon making actuarial calculations that incorporate discount rates and other factors. Accordingly, a drop in market value of pension assets or significant changes in the assumptions for calculating retirement benefit expenses and liabilities could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

(8) Effects of Natural Disasters

Damage to the Nohmi Bosai Group's production and sales facilities as a result of a large-scale natural disaster, including a major earthquake, could have an adverse impact on the Nohmi Bosai Group's financial condition and business results.

Consolidated Balance Sheets

Nohmi Bosai Ltd. and Subsidiaries
As of March 31, 2016 and 2017

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2016	2017	2017
Current Assets:			
Cash and bank deposits (Notes 4 and 11).....	¥ 28,192	¥ 36,978	\$ 329,602
Short-term investments (Notes 4, 5 and 11).....	2,000	—	—
Trade receivables (Notes 11 and 17):			
Notes	5,722	7,089	63,187
Accounts	27,998	23,111	205,999
Unconsolidated subsidiaries and affiliates.....	111	85	758
	33,831	30,285	269,944
Less: Allowance for bad debts	(373)	(359)	(3,200)
	33,458	29,926	266,744
Inventories (Note 7)	13,199	13,387	119,324
Deferred tax assets (Note 12).....	2,082	2,157	19,226
Prepaid expenses and other current assets.....	1,077	755	6,730
Total current assets	80,008	83,203	741,626
Property, Plant and Equipment (Note 6):			
Buildings and structures.....	12,248	12,875	114,761
Machinery and equipment	2,378	2,305	20,545
Tools and furniture	6,904	7,141	63,651
	21,530	22,321	198,957
Less: Accumulated depreciation	(13,606)	(14,159)	(126,205)
	7,924	8,162	72,752
Construction in progress	1,336	3,514	31,322
Land	6,988	6,951	61,957
Net property, plant and equipment	16,248	18,627	166,031
Intangible Assets:			
Software	923	1,124	10,019
Other intangible assets	69	69	615
Total intangible assets	992	1,193	10,634
Investments and Other Assets:			
Investments in securities (Notes 5 and 11)	2,428	2,595	23,130
Investments in unconsolidated subsidiaries and affiliates (Note 11)	2,404	3,051	27,195
Long-term loans receivable (Note 11).....	74	39	348
Deferred tax assets (Note 12).....	2,564	2,819	25,127
Other assets (Note 4)	2,483	2,630	23,442
	9,953	11,134	99,242
Less: Allowance for bad debts	(56)	(63)	(562)
Total investments and other assets	9,897	11,071	98,680
Total assets	¥107,145	¥114,094	\$ 1,016,971

See accompanying notes to consolidated financial statements.

LIABILITIES AND NET ASSETS

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2016	2017	2017
Current Liabilities:			
Short-term debt (Notes 8 and 11)	¥ 18	¥ 18	\$ 160
Trade payables (Notes 11 and 17):			
Notes	1,491	1,381	12,310
Accounts	2,334	2,294	20,447
Electronically recorded obligations	2,931	2,907	25,911
Unconsolidated subsidiaries and affiliates	2,098	2,580	22,997
	8,854	9,162	81,665
Non-trade accounts payable (Note 11)	6,630	7,094	63,232
Advances received on uncompleted construction contracts	3,579	4,705	41,938
Accrued bonuses to employees	3,023	2,907	25,911
Provision for product warranties	19	10	89
Provision for warranties for completed construction contracts	55	51	454
Income taxes payable (Note 11)	3,175	3,098	27,614
Provision for losses on construction contracts	454	640	5,705
Provision for demolition costs	22	71	633
Other current liabilities	2,170	1,573	14,021
	27,999	29,329	261,422
Long-term Liabilities:			
Long-term debt (Note 8)	390	391	3,485
Liability for retirement benefits (Note 9)	8,136	8,055	71,798
Directors' and Audit & Supervisory Board members' retirement benefits	469	487	4,341
Provision for product warranties	350	276	2,460
Provision for demolition costs	71	—	—
Other long-term liabilities	15	14	125
Asset retirement obligations	87	93	829
	9,518	9,316	83,038
Total long-term liabilities	9,518	9,316	83,038
Total liabilities	37,517	38,645	344,460
Contingent liabilities (Note 13)			
Net Assets (Note 14)			
Shareholders' Equity:			
Common stock:			
Authorized: 160,000,000 shares at March 31, 2016 and 2017			
Issued: 60,832,771 shares at March 31, 2016 and 2017	13,302	13,302	118,567
Capital surplus	12,880	12,870	114,716
Retained earnings	42,479	48,110	428,826
Less: Treasury stock, at cost			
532,986 shares and 533,132 shares at March 31, 2016 and 2017, respectively	(279)	(279)	(2,487)
Total shareholders' equity	68,382	74,003	659,622
Accumulated Other Comprehensive Income (Note 15):			
Unrealized gains (losses) on securities, net of taxes	662	807	7,193
Foreign currency translation adjustments	606	428	3,815
Accumulated adjustments for retirement benefits, net of taxes (Note 9)	(1,619)	(1,275)	(11,365)
Total accumulated other comprehensive income	(351)	(40)	(357)
Non-controlling interests	1,597	1,486	13,246
Total net assets	69,628	75,449	672,511
Total liabilities and net assets	¥107,145	¥114,094	\$ 1,016,971

Consolidated Statements of Income

Nohmi Bosai Ltd. and Subsidiaries

For the years ended March 31, 2015, 2016 and 2017

	Millions of Yen			Thousands of U.S. Dollars (Note 1)
	2015	2016	2017	2017
Net Sales (Note 17)	¥ 93,834	¥100,666	¥ 95,328	\$ 849,701
Cost of Sales (Note 17)	63,833	68,549	63,232	563,615
Gross profit	30,001	32,117	32,096	286,086
Selling, General and Administrative Expenses (Note 10)	20,702	21,443	21,906	195,258
Operating income	9,299	10,674	10,190	90,828
Other Income (Expenses):				
Interest income	49	46	38	339
Interest expense	(3)	(2)	(3)	(27)
Dividend income	42	43	55	490
Dividend on insurance policies	13	24	5	45
Insurance return	37	24	4	36
Rental revenue	56	49	51	455
Rental expense	(90)	(36)	(25)	(223)
Equity in earnings of affiliates	95	110	153	1,364
Cash discounts	(81)	(86)	(84)	(749)
Foreign exchange gains (losses)	63	(25)	10	89
Commitment fee	(7)	(45)	(7)	(62)
Gain on sales of investments in securities	7	4	8	71
Loss on sales/disposals of property, plant and equipment	(43)	(39)	(21)	(187)
Loss on devaluation of investments in securities	(12)	(222)	(70)	(624)
Impairment loss on fixed assets (Note 6)	—	—	(48)	(428)
Loss on liquidation of subsidiaries and associates	—	—	(30)	(267)
Others, net	71	54	38	338
	197	(101)	74	660
Income before income taxes	9,496	10,573	10,264	91,488
Income Taxes (Note 12):				
Current	3,654	3,890	3,560	31,732
Deferred	181	1	(304)	(2,709)
	3,835	3,891	3,256	29,023
Net income	5,661	6,682	7,008	62,465
Net income attributable to non-controlling interests	(26)	(48)	(65)	(579)
Net income attributable to owners of the parent	¥ 5,635	¥ 6,634	¥ 6,943	\$ 61,886
	Yen			U.S. Dollars (Note 1)
Per Share:				
Net income	¥ 93.45	¥ 110.01	¥ 115.13	\$ 1.03
Net assets	1,071.20	1,128.22	1,226.58	10.93
Cash dividends	20.00	22.00	24.00	0.21
Weighted Average Number of Shares Issued (in thousands)	60,302	60,300	60,300	—

See accompanying notes to consolidated financial statements.

Consolidated Statements of Comprehensive Income

Nohmi Bosai Ltd. and Subsidiaries
For the years ended March 31, 2015, 2016 and 2017

	Millions of Yen			Thousands of U.S. Dollars (Note 1)
	2015	2016	2017	2017
Net Income	¥ 5,661	¥ 6,682	¥ 7,008	\$ 62,465
Other Comprehensive Income (Note 15):				
Unrealized gains (losses) on securities, net of taxes.....	378	(390)	142	1,266
Foreign currency translation adjustments.....	395	(199)	(306)	(2,727)
Adjustments for retirement benefits, net of taxes.....	731	(1,472)	344	3,066
Share of other comprehensive income of affiliates accounted for under the equity method.....	2	(2)	3	27
Total other comprehensive income	1,506	(2,063)	183	1,632
Comprehensive income.....	¥ 7,167	¥ 4,619	¥ 7,191	\$ 64,097
Total Comprehensive Income Attributable to:				
Owners of the parent.....	¥ 6,989	¥ 4,647	¥ 7,253	\$ 64,649
Non-controlling interests.....	178	(28)	(62)	(552)

See accompanying notes to consolidated financial statements.

Consolidated Statements of Changes in Net Assets

Nohmi Bosai Ltd. and Subsidiaries

For the years ended March 31, 2015, 2016 and 2017

	Thousands Number of shares of common stock	Millions of Yen										
		Shareholders' equity					Accumulated other comprehensive income					
		Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gains (losses) on securities, net of taxes	Foreign currency translation adjustments	Accumulated adjustments for retirement benefits, net of taxes	Total accumulated other comprehensive income	Non- controlling interests	Total
Balance at April 1, 2014.....	60,832	¥13,302	¥12,746	¥33,273	¥ (268)	¥59,053	¥ 674	¥ 487	¥ (878)	¥ 283	¥ 1,453	¥60,789
Cumulative effects of change in accounting policies.....			134	(647)		(513)						(513)
Restated balance at April 1, 2014	60,832	¥13,302	¥12,880	¥32,626	¥ (268)	¥58,540	¥ 674	¥ 487	¥ (878)	¥ 283	¥ 1,453	¥60,276
Net income attributable to owners of the parent.....				5,635		5,635						5,635
Cash dividends paid				(1,208)		(1,208)						(1,208)
Acquisition of treasury stock					(10)	(10)						(10)
Net changes during the year	—	—	—	—	—	—	380	243	731	1,354	175	1,529
Total changes of items during the period.....	—	—	—	4,427	(10)	4,417	380	243	731	1,354	175	5,946
Balance at March 31, 2015.....	60,832	¥13,302	¥12,880	¥37,053	¥ (278)	¥62,957	¥ 1,054	¥ 730	¥ (147)	¥ 1,637	¥ 1,628	¥66,222
Net income attributable to owners of the parent.....				6,634		6,634						6,634
Cash dividends paid				(1,208)		(1,208)						(1,208)
Acquisition of treasury stock					(1)	(1)						(1)
Net changes during the year	—	—	—	—	—	—	(392)	(124)	(1,472)	(1,988)	(31)	(2,019)
Total changes of items during the period.....	—	—	—	5,426	(1)	5,425	(392)	(124)	(1,472)	(1,988)	(31)	3,406
Balance at March 31, 2016.....	60,832	¥13,302	¥12,880	¥42,479	¥ (279)	¥68,382	¥ 662	¥ 606	¥(1,619)	¥ (351)	¥ 1,597	¥69,628
Cumulative effects of change in accounting policies.....				199		199						199
Restated balance at April 1, 2016	60,832	¥13,302	¥12,880	¥42,678	¥ (279)	¥68,581	¥ 662	¥ 606	¥(1,619)	¥ (351)	¥1,597	¥69,827
Net income attributable to owners of the parent.....				6,943		6,943						6,934
Cash dividends paid				(1,511)		(1,511)						(1,511)
Acquisition of treasury stock					0	0						0
Purchase of shares of consolidated subsidiaries.....			(10)			(10)						(10)
Net changes during the year...	—	—	—	—	—	—	145	(178)	344	311	(111)	200
Total changes of items during the period.....	—	—	(10)	5,432	0	5,422	145	(178)	344	311	(111)	5,622
Balance at March 31, 2017.....	60,832	¥13,302	¥12,870	¥48,110	¥ (279)	¥74,003	¥ 807	¥ 428	¥(1,275)	¥ (40)	¥ 1,486	¥75,449

	Thousands of U.S. Dollars (Note1)										
	Shareholders' equity					Accumulated other comprehensive income					
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gains (losses) on securities, net of taxes	Foreign currency translation adjustments	Accumulated adjustments for retirement benefits, net of taxes	Total accumulated other comprehensive income	Non- controlling interests	Total
Balance at March 31, 2016.....	\$118,567	\$114,805	\$378,634	\$(2,487)	\$609,519	\$ 5,900	\$ 5,402	\$(14,431)	\$ (3,129)	\$ 14,235	\$620,625
Cumulative effects of change in accounting policies...			1,774		1,774						1,774
Restated balance at April 1, 2016.....	\$118,567	\$114,805	\$380,408	\$(2,487)	\$611,293	\$ 5,900	\$ 5,402	\$(14,431)	\$ (3,129)	\$ 14,235	\$622,399
Net income attributable to owners of the parent.....			61,886		61,886						61,886
Cash dividends paid			(13,468)		(13,468)						(13,468)
Acquisition of treasury stock				0	0						0
Purchase of shares of consolidated subsidiaries		(89)			(89)						(89)
Net changes during the year	—	—	—	—	—	1,293	(1,587)	3,066	2,772	(989)	1,783
Total changes of items during the period...	—	(89)	48,418	0	48,329	1,293	(1,587)	3,066	2,772	(989)	50,112
Balance at March 31, 2017.....	\$118,567	\$114,716	\$428,826	\$(2,487)	\$659,622	\$ 7,193	\$ 3,815	\$(11,365)	\$ (357)	\$ 13,246	\$672,511

Consolidated Statements of Cash Flows

Nohmi Bosai Ltd. and Subsidiaries
For the years ended March 31, 2015, 2016 and 2017

	Millions of Yen			Thousands of U.S. Dollars (Note 1)
	2015	2016	2017	2017
Cash Flows from Operating Activities:				
Income before income taxes	¥ 9,496	¥ 10,573	¥ 10,264	\$ 91,488
Adjustments for:				
Depreciation and amortization	1,260	1,223	1,397	12,452
Impairment loss on fixed assets	—	—	48	428
Amortization of goodwill	16	—	—	—
Increase (decrease) in allowance for bad debts	62	(42)	(1)	(9)
Increase in liability for retirement benefits	249	108	415	3,699
Increase (decrease) in directors' and Audit & Supervisory Board members' retirement benefits	(30)	(95)	18	160
Increase (decrease) in accrued bonuses	(30)	89	(116)	(1,034)
Increase (decrease) in provision for product warranties	308	(26)	(83)	(740)
Increase (decrease) in provision for demolition costs	—	93	(22)	(196)
Increase (decrease) in provision for warranties for completed construction contracts...	13	(5)	(4)	(36)
Increase (decrease) in provision for losses on construction contracts	(62)	(34)	186	1,658
Interest and dividend income	(91)	(89)	(93)	(829)
Insurance return	(37)	(24)	(4)	(36)
Interest expenses	3	2	3	27
Equity in earnings of affiliates	(95)	(110)	(153)	(1,364)
Loss on sales/disposal of property, plant and equipment	43	39	21	187
Loss on devaluation of investments in securities	12	222	70	624
Loss on liquidation of subsidiaries and associates	—	—	30	267
Gain on sales of investments in securities	(7)	(4)	(8)	(71)
Decrease (increase) in trade receivables	115	(1,559)	3,472	30,947
Decrease (increase) in inventories	(2,804)	2,291	(259)	(2,308)
Decrease in trade payables	(99)	(1,073)	(25)	(223)
Increase (decrease) in advances received on uncompleted construction contracts	1,660	(852)	1,127	10,046
Others, net	20	757	(15)	(133)
Subtotal	10,002	11,484	16,268	145,004
Interest and dividend income received	93	77	89	793
Interest expenses paid	(3)	(2)	(3)	(27)
Income taxes paid	(3,854)	(4,050)	(3,822)	(34,067)
Net cash provided by operating activities	6,238	7,509	12,532	111,703
Cash Flows from Investing Activities:				
Decrease (increase) in time deposits	21	72	(168)	(1,497)
Payments into long-term deposits	—	(184)	—	—
Proceeds from withdrawal of long-term deposits	—	129	—	—
Payments for purchase of property, plant and equipment	(3,092)	(4,652)	(3,338)	(29,753)
Proceeds from sales of property, plant and equipment	35	44	38	339
Payments for purchase of investments in securities	(107)	(204)	(600)	(5,348)
Proceeds from sales of investments in securities	8	18	9	80
Payments for loans receivable	(22)	(4)	(22)	(196)
Proceeds from loans receivable	32	40	54	481
Proceeds from cancellation of insurance contracts	128	100	15	134
Others, net	(485)	(115)	(198)	(1,766)
Net cash used in investing activities	(3,482)	(4,756)	(4,210)	(37,526)
Cash Flows from Financing Activities:				
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	—	—	(53)	(472)
Cash dividends paid	(1,208)	(1,208)	(1,511)	(13,468)
Cash dividends paid to non-controlling shareholders	(3)	(3)	(5)	(45)
Payments for purchase of treasury stock	(10)	(1)	0	0
Others, net	(3)	(1)	(1)	(9)
Net cash used in financing activities	(1,224)	(1,213)	(1,570)	(13,994)
Effect of exchange rate changes on cash and cash equivalents	79	(45)	(85)	(757)
Net increase in cash and cash equivalents	1,611	1,495	6,667	59,426
Cash and cash equivalents at beginning of year	25,439	27,050	28,545	254,434
Cash and cash equivalents at end of year (Note 4)	¥ 27,050	¥ 28,545	¥ 35,212	\$ 313,860

See accompanying notes to consolidated financial statements.

Notes to the Consolidated Financial Statements

Nohmi Bosai Ltd. and Subsidiaries
For the years ended March 31, 2015, 2016 and 2017

1. Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements of Nohmi Bosai Ltd. (the "Company") and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Law. Certain supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

The Company has made necessary adjustments in its consolidation process regarding overseas subsidiaries in accordance with the "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18).

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2017, which is ¥112.19 to US\$1. The convenience translation should not be construed as representation that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

2. Summary of Significant Accounting Policies

(1) Scope of Consolidation and Elimination

The Company had 25 subsidiaries at March 31, 2016 and 2017.

The consolidated financial statements include the accounts of the Company and 19 subsidiaries at March 31, 2016 and 2017.

The 19 subsidiaries which have been consolidated with the Company at March 31, 2017 are listed as follows:

	Equity ownership percentage
Ichibou Co., Ltd.	73.2%
Kyushu Nohmi Co., Ltd.	100.0%
Chiyoda Service Co., Ltd.	70.0%
NOHMI Engineering Corporation.....	100.0%
Nohmi System Co., Ltd.	100.0%
Iwate Nohmi Co., Ltd.....	100.0%
Tohoku Nohmi Co., Ltd.....	100.0%
Aomori Nohmi Co., Ltd.....	100.0%
NISSIN BOHSAI Co., Ltd.	100.0%
Chiba Nohmi Co., Ltd.	100.0%
Shikoku Nohmi Co., Ltd.	100.0%
Nohmi Techno Engineering Co., Ltd.....	100.0%

Akita Nohmi Co., Ltd.	100.0%
Fukushima Nohmi Co., Ltd.....	100.0%
Niigata Nohmi Co., Ltd.	100.0%
Hokkaido Nohmi Co., Ltd.	100.0%
Yashima Bosai Setsubi Co., Ltd.	81.8%
Nohmi Taiwan Ltd.....	96.3%
Shanghai Nohmi Secom Fire Protection Equipment Co., Ltd.....	60.0%

The accounts of the remaining 6 unconsolidated subsidiaries had insignificant amounts of total assets, net sales, net income (amount equivalent to shares) and retained earnings (amount equivalent to shares) and therefore have been excluded from consolidation.

(2) Elimination of Intercompany Accounts

For the purposes of preparing the consolidated financial statements, all significant intercompany transactions, account balances and unrealized profits among the Company and its consolidated subsidiaries have been eliminated, and the portion attributable to non-controlling interests is charged/credited to "Non-controlling interests."

The assets and liabilities of acquired consolidated subsidiaries are incorporated into the financial statements at fair value and the difference between net assets at fair value and purchase price at acquisition dates of investments is recorded as goodwill and amortized over a five-year period on a straight-line basis.

(3) Investments in Unconsolidated Subsidiaries and Affiliates

At March 31, 2016 and 2017, the Company had investments in 4 affiliates. Investments in unconsolidated subsidiaries and affiliates are generally accounted for under the equity method. Consolidated income includes the Company's current equity in the net income of affiliates after elimination of intercompany profits.

The equity method is applied to the investments in 1 affiliate out of 4 affiliates in the consolidated financial statements.

However, the remaining 6 unconsolidated subsidiaries and 3 affiliates do not have a material effect on net income (amount equivalent to shares) or retained earnings (amount equivalent to shares) in the consolidated financial statements. Accordingly, the investments in these 6 unconsolidated subsidiaries and 3 affiliates are carried at cost.

(4) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash in hand, bank deposits withdrawable on demand and short-term investments with an original maturity of mainly three months or less and which have minor risk of fluctuations in value.

(5) Inventories

Inventories are stated at the lower of cost and net realizable value. The cost is determined by the following methods according to inventory item:

Products and raw materials.....Weighted-average cost method
Work in progress.....Individually identified cost method

Cost of construction contracts in progress is stated at cost determined by the individually identified cost method.

(6) Securities

In accordance with Japanese GAAP, securities are classified into four categories as follows:

Trading securities, which are held for the purpose of generating profits on short-term differences in prices, are stated at fair value, with changes in fair value included in net profit or loss for the period in which they arise.

Held-to-maturity debt securities, that the Company and its subsidiaries intend to hold to maturity, are stated at cost after accounting for premium or discount on acquisition, which is amortized over the period to maturity.

Investments in equity securities issued by unconsolidated subsidiaries and affiliates are accounted for under the equity method unless they do not have a material effect on net income or retained earnings in the consolidated financial statements in which case they are carried at cost.

Other securities, for which market quotations are available, are stated at fair value. The differences between the book value and market prices of other securities, net of applicable income taxes, are presented in net assets as a component of accumulated other comprehensive income. If fair value is not available, other securities are stated at moving average cost.

(7) Property, Plant and Equipment

Property, plant and equipment are stated at cost.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

The Company and its subsidiaries assess impairment of each group of assets, which are grouped on the basis of managerial accounting and investment decision-making purposes.

(8) Amortization of Intangible Assets

Software for internal use is amortized using the straight-line method over the expected useful lives (5 years).

Other intangible assets are amortized by the straight-line method over the expected useful lives of the respective assets.

Goodwill is amortized over a five-year period on a straight-line basis.

(9) Allowance for Bad Debts

In accordance with Japanese GAAP, future credit losses on receivables are estimated by the following classification of receivables:

Receivables from debtors who are not in serious financial difficulty are called "normal receivables." The allowance for doubtful accounts against normal receivables is estimated by applying the historical credit loss rates, on an appropriate aggregated basis, or on a disaggregated basis by category of similar receivables.

Receivables from debtors who have not gone into bankruptcy, but who are or probably would be in serious financial difficulty if they had to repay debts are called "doubtful receivables." The allowance for doubtful accounts against these doubtful receivables is estimated by first deducting future cash inflows to be generated from foreclosure or guarantors from the recorded receivable amount, and then considering the debtor's financial condition and operating results to determine the remaining amount.

Receivables from debtors who have either gone into bankruptcy or are substantially insolvent are called "failed receivables." The allowance

for doubtful accounts against failed receivables and other similar receivables is estimated as the recorded receivables amount less cash inflows from foreclosures or guarantors.

(10) Provision for Product Warranties

Provision for product warranties has been provided for the cost of warranties on products sold estimated to be incurred subsequent to year-end dates. Provision for product warranties is provided based on past experience.

(11) Provision for Warranties for Completed Construction Contracts

Provision for warranties for completed construction contracts has been provided for the cost of warranties on completed construction contracts estimated to be incurred subsequent to year-end dates. Provision for warranties for completed construction contracts is provided based on past experience.

(12) Provision for Losses on Construction Contracts

Provision for losses on construction contracts is provided at the estimated amount for future losses on construction backlog if those losses are judged to be probable at the balance sheet date and reasonable estimation of the amounts of such losses is possible.

(13) Provision for Demolition Costs

Provision for demolition costs is provided at the estimated amount for expenditures on demolition of buildings if those expenditures are judged to be probable at the balance sheet date and reasonable estimation of the amounts of such expenditures is possible.

(14) Accounting for Leases

Assets leased under non-cancelable finance lease transactions, except for those that stipulate the transfer of ownership of leased property to the lessee, are depreciated using the straight-line method, whereby the lease term is the useful life of the asset and the residual value is zero.

(15) Revenue Recognition for Construction Contracts

The percentage-of-completion method is applied to construction contracts, commencing on or after April 1, 2009, whose outcomes are deemed certain at the end of the current fiscal year, and the completed-contract method is applied to other construction contracts. The percentage of costs incurred to the estimated total cost is used for estimating the percentage of completion.

(Additional information)

From the year ended March 31, 2016, the percentage-of-completion method has been applied to certain other construction contracts since reliable estimates can be made as a result of the Company's strengthened cost management system.

As a result, net sales increased by ¥3,940 million and operating income and income before income taxes increased by ¥1,277 million for the year ended March 31, 2016 compared to March 31, 2015.

(16) Income Taxes

Income taxes in Japan consist of corporation, enterprise and inhabitant taxes.

Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards.

(17) Liability for Retirement Benefits

In calculating projected benefit obligations, the benefit formula basis is used for attributing expected benefits to each fiscal year.

Actuarial gains and losses are amortized using the straight-line method over a period of mainly 10 years from the following fiscal year of occurrence.

Certain consolidated subsidiaries apply a simplified method, which assumes the Company's projected benefit obligations to be equal to the benefits payable assuming the voluntary retirement of all employees at fiscal year-end, in calculating liability for retirement benefits and net pension and employees' severance costs.

(18) Directors' and Audit & Supervisory Board Members' Retirement Benefits

Retirement benefits for directors and Audit & Supervisory Board members are provided for at an amount calculated based upon internal rules at the balance sheet date.

(19) Research and Development Expenses

Research and development expenses are charged to income as incurred.

(20) Foreign Currency Translation

Receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rate prevailing on the respective balance sheet dates, and resulting exchange gains or losses are included in net income or loss for the period.

The balance sheet accounts of foreign subsidiaries are translated into Japanese yen at the rates of exchange in effect at the balance sheet date, except for shareholders' equity accounts, which are translated at the historical rates. Revenue and expense accounts of foreign subsidiaries are translated at average rates of exchange in effect during the year. Resulting translation adjustments are presented in net assets as a component of accumulated other comprehensive income in the consolidated balance sheets.

(21) Net Income and Dividends per Share

Net income per share of common stock is based upon the weighted average number of shares of common stock outstanding during each year. There are no equity instruments issued that have a dilutive effect on earnings per share. Cash dividends per share shown for each period in the accompanying consolidated statements of income represent dividends declared as applicable to the respective periods.

(22) Reclassification

Certain reclassifications of previously reported data have been made to conform with current classifications.

3. Changes in Accounting Policies

(1) Accounting Standard for Retirement Benefits

Effective from the year ended March 31, 2015, the Company and its consolidated subsidiaries adopted the provisions indicated in Paragraph 35 of the "Accounting Standard for Retirement Benefits" and Paragraph 67 of the "Guidance on Accounting Standard for Retirement Benefits." Accordingly, the calculation method of retirement benefit obligations and service costs has been revised, the method of attributing expected benefits to the fiscal year has been changed from the straight-line method to the benefit formula basis, and the method for determining the discount rate has been changed from the method based on yield of bonds for the period approximating the average remaining service period of the employees at fiscal year-end to the method using a single weighted average discount rate reflecting the estimated period and amount of retirement benefit payments.

In accordance with the provision on transitional implementation stipulated in Paragraph 37 of the "Accounting Standard for Retirement Benefits," the impact of the change in calculation method of retirement benefit obligations and service costs has been recognized in retained earnings as of April 1, 2014.

As a result of the adoption of these provisions, the liability for retirement benefits increased by ¥795 million and retained earnings decreased by ¥513 million as of April 1, 2014. The impact on net income for the year ended March 31, 2015 was immaterial. Net assets per share as of March 31, 2015 decreased by ¥8.51. The impact on net income per share for the year ended March 31, 2015 was immaterial.

(2) Accounting Standard for Business Combinations, etc.

The "Accounting Standard for Business Combinations" (ASBJ Statement No. 21 issued on September 13, 2013 (hereinafter, "Statement No. 21")), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22 issued on September 13, 2013 (hereinafter, "Statement No. 22")) and the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7 issued on September 13, 2013 (hereinafter, the "Statement No. 7")), etc. were effective from April 1, 2014. Accordingly, effective from the year ended March 31, 2015, the Company and its consolidated subsidiaries adopted these accounting standards, etc. (except for Paragraph 39 of Statement No. 22) and the difference from changes in interest of the Company in a subsidiary in which the Company keeps continued control is recorded as capital surplus and acquisition related costs are charged to income in the year when such costs are incurred. With regards to business combinations undertaken on or after April 1, 2014, revision of allocating acquisition costs due to settlements of transitional treatment is reflected in the consolidated financial statement for the year when the date of the business combination belongs to.

In accordance with the provisions on transitional implementation stipulated in Paragraph 58-2 (4) of Statement No. 21, Paragraph 44-5 (4) of Statement No. 22 and Paragraph 57-4 (4) of Statement No. 7, cumulative effects of adopting these new accounting standards retrospectively to all prior periods as of April 1, 2014 are recognized in capital surplus and retained earnings.

As a result of the adoption, capital surplus increased by ¥134 million and retained earnings decreased by the same amount as of April 1, 2014. There were no impacts on profit or loss for the year ended March 31, 2015.

Accordingly, capital surplus in the consolidated statements of changes in net assets also increased by ¥134 million and retained earnings decreased by the same amount as of April 1, 2014.

There were no impacts on per share information.

Effective from the year ended March 31, 2016, the Company and its consolidated subsidiaries adopted Paragraph 39 of Statement No. 22 and changed the presentation of net income and the term “non-controlling interests” is used instead of “minority interests.” Certain amounts in the prior year comparative information were reclassified to conform to such changes in the current year presentation.

(3) Revised Implementation Guidance on Recoverability of Deferred Tax Assets

Effective from the year ended March 31, 2017, the Company and its consolidated subsidiaries adopted the “Revised Implementation Guidance on Recoverability of Deferred Tax Assets” (ASBJ Guidance No. 26, issued on March 28, 2016 (hereinafter, “Guidance No. 26”)) and made some changes to the accounting treatment related to recoverability of deferred tax assets.

Guidance No. 26 was adopted with the provision on transitional implementation stipulated in paragraph 49(4) of Guidance No. 26, and the difference between a) the amounts of deferred tax assets and deferred tax liabilities calculated with application of paragraph 49(3)(i) to (iii) of Guidance No. 26 as of April 1, 2016, the beginning of the fiscal year ended March 31, 2017, and b) the amounts of deferred tax assets and deferred tax liabilities as of March 31, 2016, the end of the previous fiscal year, were included in retained earnings as of the beginning of the fiscal year ended March 31, 2017.

As a result of the adoption, deferred tax assets (investments and other assets) increased by ¥199 million (\$1,774 thousand) and retained earnings increased by the same amount as of April 1, 2016.

Accordingly, retained earnings in the consolidated statement of changes in net assets also increased by ¥199 million (\$1,774 thousand) as of April 1, 2016.

4. Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows as of March 31, 2015, 2016 and 2017 consisted of the following:

	Millions of Yen			Thousands of U.S. Dollars
	2015	2016	2017	2017
Cash and bank deposits.....	¥ 26,940	¥ 28,192	¥ 36,978	\$ 329,602
Short-term investments...	2,000	2,000	—	—
Long-term deposit	—	184	167	1,488
Total.....	28,940	30,376	37,145	331,090
Time deposits with deposit terms of over three months.....	(1,890)	(1,831)	(1,933)	(17,230)
Cash and cash equivalents.....	¥ 27,050	¥ 28,545	¥ 35,212	\$ 313,860

5. Securities

The following tables summarize the acquisition costs and book value/fair value of securities with available fair values as of March 31, 2016 and 2017.

Available-for-sale securities

Securities with book value exceeding acquisition costs

	Millions of Yen		
	2016		
	Book value/fair value	Acquisition cost	Difference
Equity securities	¥ 1,998	¥ 1,126	¥ 872
	Millions of Yen		
	2017		
	Book value/fair value	Acquisition cost	Difference
Equity securities	¥ 2,164	¥ 1,112	¥ 1,052
	Thousands of U.S. Dollars		
	2017		
	Book value/fair value	Acquisition cost	Difference
Equity securities	\$ 19,289	\$ 9,912	\$ 9,377

Securities with book value not exceeding acquisition cost

	Millions of Yen		
	2016		
	Book value/fair value	Acquisition cost	Difference
Equity securities	¥ 122	¥ 145	¥ (23)
Negotiable certificate of deposit.....	¥ 2,000	¥ 2,000	¥ —
	Millions of Yen		
	2017		
	Book value/fair value	Acquisition cost	Difference
Equity securities	¥ 124	¥ 165	¥ (41)
	Thousands of U.S. Dollars		
	2017		
	Book value/fair value	Acquisition cost	Difference
Equity securities	\$ 1,105	\$ 1,471	\$ (366)

The following tables summarize book value of securities with no available fair values as of March 31, 2016 and 2017.

Available-for-sale securities

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Non-listed equity securities.....	¥ 308	¥ 307	\$ 2,736

6. Impairment Loss on Fixed Assets

For the Year Ended March 31, 2017

The Company and its consolidated subsidiaries have recognized impairment losses of ¥48 million (\$428 thousand) for the year ended March 31, 2017:

Use	Location	Category
Idle properties	Shiroi-city, Chiba Prefecture	Land, Buildings and structures

The Company and its consolidated subsidiaries classify assets or asset groups based on each branch office for business properties or based on

each asset for rental properties and idle properties.

The Company and its consolidated subsidiaries recognized impairment losses amounting to ¥48 million (\$428 thousand) on the idle properties since they are unlikely to be used in the future. The breakdown of impairment losses on the idle properties is land of ¥40 million (\$357 thousand) and buildings and structures of ¥8 million (\$71 thousand). The recoverable amount is measured by the net realizable value based on disposable value.

7. Inventories

Inventories as of March 31, 2016 and 2017 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Products	¥ 2,839	¥ 3,221	\$ 28,710
Raw materials	3,694	3,477	30,992
Work in progress.....	684	1,094	9,751
Cost of construction contracts in progress	5,982	5,595	49,871
	¥ 13,199	¥ 13,387	\$ 119,324

8. Short-term Debt and Long-term Debt

Short-term debt at March 31, 2017 bore interest at an annual rate of 1.55% and was represented generally by bank overdrafts and short-term notes maturing at various dates within one year.

It is the normal business custom in Japan for short-term borrowings to be rolled over annually.

Long-term debt at March 31, 2016 and 2017 comprised the following:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Guarantee deposits received	¥ 390	¥ 391	\$ 3,485
Total long-term debt	¥ 390	¥ 391	\$ 3,485

The average interest rate of 0.51% as of March 31, 2017 represents the weighted-average rate applicable to the year-end balance.

Since there are no annual maturities of guarantee deposits received, the annual maturities and the aggregate annual maturities are not presented.

9. Accrued Retirement Benefits

The Company and its consolidated subsidiaries provide defined benefit plans, defined contribution plans and lump-sum payment plans. In addition, from the year ended March 31, 2017, the Company introduced an advance-payment plan for retirement benefits for the purpose of supporting employees' life plans. In certain circumstances, additional retirement payments, which are not considered to be projected benefit obligations based on actuarial calculation are paid to employees who retire.

The Company and 14 consolidated subsidiaries provide lump-sum payment plans, and pension plans that are individually structured by each company as of March 31, 2017.

Certain consolidated subsidiaries apply the simplified method in computing projected benefit obligations.

(a) Defined Benefit Plans

Reconciliation of projected benefit obligations, excluding plans to which the simplified method is applied, at beginning and end of the years is as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Projected benefit obligations at beginning of year	¥ 13,074	¥ 15,141	\$ 134,959
Service costs	659	797	7,104
Interest expenses	183	61	544
Actuarial losses (gains)	1,809	29	258
Retirement benefits paid	(585)	(408)	(3,637)
Projected benefit obligations at end of year.....	¥ 15,140	¥ 15,620	\$ 139,228

Reconciliation of plan assets, excluding plans to which the simplified method is applied, at beginning and end of the years is as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Plan assets at beginning of year	¥ 7,544	¥ 7,399	\$ 65,951
Expected return on plan assets	188	185	1,649
Actuarial gains (losses)	(407)	165	1,471
Employer's contribution.....	461	499	4,448
Retirement benefits paid	(387)	(272)	(2,425)
Plan assets at end of year.....	¥ 7,399	¥ 7,976	\$ 71,094

Reconciliation of liability for retirement benefits, for which the simplified method is applied, at beginning and end of the years is as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Liability for retirement benefits at beginning of year.....	¥ 382	¥ 394	\$ 3,512
Net pension and employees' severance costs	87	102	909
Retirement benefits paid	(20)	(30)	(267)
Contributions to the plan.....	(54)	(55)	(490)
Liability for retirement benefits at end of year.....	¥ 395	¥ 411	\$ 3,664

Reconciliation of the balances of projected benefit obligations and plan assets to liability for retirement benefits and asset for retirement benefits recorded on the consolidated balance sheets was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Projected benefit obligations (funded).....	¥ 10,750	¥ 11,099	\$ 98,930
Plan assets.....	(7,931)	(8,558)	(76,281)
	2,819	2,541	22,649
Projected benefit obligations (unfunded)....	5,317	5,514	49,149
Liability for retirement benefits	¥ 8,136	¥ 8,055	\$ 71,798

The components of net pension and employees' severance costs for the years ended March 31, 2015, 2016 and 2017 were as follows:

	Millions of Yen			Thousands of U.S. Dollars
	2015	2016	2017	2017
Service costs	¥ 673	¥ 659	¥ 797	\$ 7,104
Interest expenses	181	183	61	544
Expected return on plan assets	(164)	(188)	(185)	(1,649)
Recognized actuarial differences	202	100	361	3,218
Net pension and employees' severance costs calculated using the simplified method	65	87	102	909
Net periodic benefit costs	¥ 957	¥ 841	¥ 1,136	\$ 10,126

The components of adjustments for retirement benefits (before applicable tax effects) for the years ended March 31, 2015, 2016 and 2017 were as follows:

	Millions of Yen			Thousands of U.S. Dollars
	2015	2016	2017	2017
Actuarial losses (gains)	¥ 1,143	¥ (2,116)	¥ 496	\$ 4,421
Total	¥ 1,143	¥ (2,116)	¥ 496	\$ 4,421

The components of accumulated adjustments for retirement benefits (before applicable tax effects) as of March 31, 2016 and 2017 were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Unrecognized actuarial differences	¥ 2,333	¥ 1,837	\$ 16,374
Total	¥ 2,333	¥ 1,837	\$ 16,374

Breakdown of plan assets as of March 31, 2016 and 2017 was as follows:

	2016	2017
Equity securities	38%	36%
General accounts	36	35
Bonds	24	27
Other	2	2
Total	100%	100%

Method for determining the long-term expected rate of return on plan assets

The long-term expected rate of return on plan assets is determined considering current and expected distribution of plan assets and long-term rate of return derived from the various components of the plan assets.

Significant assumptions used in determining the projected benefit obligations at March 31, 2015, 2016 and 2017 were as follows:

	2015	2016	2017
Discount rate	Mainly 1.4%	Mainly 0.4%	Mainly 0.4%
Long-term expected rate of return on plan assets	Mainly 2.5%	Mainly 2.5%	Mainly 2.5%

(b) Defined Contribution Plans

The amount contributed to the defined contribution pension plans of consolidated subsidiaries for the years ended March 31, 2015, 2016, and 2017 was ¥12 million, ¥12 million, and ¥11 million (\$98 thousand), respectively.

(c) Advance-Payment Plan for Retirement Benefits

The amount paid to the advance-payment plans for retirement benefits for the year ended March 31, 2017 was ¥470 million (\$4,189 thousand).

10. Research and Development Expenses

Research and development expenses included in selling, general and administrative expenses for the years ended March 31, 2015, 2016 and 2017 were ¥1,776 million, ¥1,868 million and ¥1,782 million (\$15,884 thousand), respectively.

11. Financial Instruments

(a) Policy Related to Financial Instruments

The necessary funds of the Company and its subsidiaries are generated primarily by retained earnings. Cash surplus is invested in low-risk financial instruments. There are no derivative transactions.

(b) Nature, Extent of Risks Arising from, and Risk Management for, Financial Instruments

Receivables such as trade notes and accounts receivable and long-term loans receivable to customers are exposed to customers' credit risk. With respect to receivables, in order to control customers' credit risk, the balance of receivables and payment date of each customer are monitored. Regarding securities, the Company and its consolidated subsidiaries invest in negotiable certificates of deposit with counterparties that have high credit ratings. In addition, investments in securities comprise equities of customer-related business or capital tie-ups, and are exposed to the issuer's credit risk and market price fluctuation risk. However, investments in securities are managed by monitoring market values and the financial position of issuers on a regular basis.

The due date of trade payables is within one year. Short-term debt comprises amounts borrowed from banks by affiliates. Current liabilities such as trade payables and non-trade accounts payable are exposed to the risk of debt default at the payment due date. However, the Company and its consolidated subsidiaries manage such risk through adequate financial planning conducted by respective business administration departments.

(c) Fair Values of Financial Instruments

Fair values of financial instruments are based on the quoted price in active markets. If the quoted price is not available, other rational valuation techniques are used instead. The results of valuation may differ based on the assumptions applied because the valuation techniques include variable factors.

Fair value of financial instruments:

The fair value of financial instruments as of March 31, 2016 and 2017 was as follows:

Millions of Yen			
2016			
	Carrying amount	Fair value	Unrecognized gain (loss)
Cash and bank deposits	¥ 28,192	¥ 28,192	¥ —
Trade receivables	33,831	33,831	—
Short-term investments and investments in securities	4,120	4,120	—
Long-term loan receivable	74	74	0
Total	¥ 66,217	¥ 66,217	¥ 0
Trade payables	¥ 8,854	¥ 8,854	¥ —
Short-term debt	18	18	—
Non-trade accounts payable	6,630	6,630	—
Income taxes payable	3,175	3,175	—
Total	¥ 18,677	¥ 18,677	¥ —

Millions of Yen			
2017			
	Carrying amount	Fair value	Unrecognized gain (loss)
Cash and bank deposits	¥ 36,978	¥ 36,978	¥ —
Trade receivables	30,285	30,285	—
Short-term investments and investments in securities	2,288	2,288	—
Long-term loan receivable	39	39	0
Total	¥ 69,590	¥ 69,590	¥ 0
Trade payables	¥ 9,162	¥ 9,162	¥ —
Short-term debt	18	18	—
Non-trade accounts payable	7,094	7,094	—
Income taxes payable	3,098	3,098	—
Total	¥ 19,372	¥ 19,372	¥ —

Thousands of U.S. Dollars			
2017			
	Carrying amount	Fair value	Unrecognized gain (loss)
Cash and bank deposits	\$ 329,602	\$ 329,602	\$ —
Trade receivables	269,944	269,944	—
Short-term investments and investments in securities	20,394	20,394	—
Long-term loan receivable	348	348	0
Total	\$ 620,288	\$ 620,288	\$ 0
Trade payables	\$ 81,665	\$ 81,665	\$ —
Short-term debt	160	160	—
Non-trade accounts payable	63,232	63,232	—
Income taxes payable	27,614	27,614	—
Total	\$ 172,671	\$ 172,671	\$ —

1. Calculation methods of fair value of financial instruments and matters concerning derivative transactions:

Cash and bank deposits and trade receivables

The carrying values of cash and bank deposits and trade receivables approximate fair value because of their short maturities.

Short-term investments and investments in securities

The fair value of short-term investments and investments in securities is measured at the quoted market price. The carrying values of negotiable certificates of deposit approximate fair value. Information of the fair value for the short-term investments and investments in securities by classification is included in Note 5.

Long-term loans receivable

The fair value of long-term loans receivable is determined by discounting the amount of the total principal and interest at the interest rate assumed when new, similar loans are made. However, because long-term loans receivable with floating rates are contingent upon the interest rate being reviewed within set periods, the carrying values of such long-term loans receivable with floating rates approximate fair value.

Trade payables, short-term debt, non-trade accounts payable and income taxes payable

The carrying values of these liabilities approximate fair value because of their short maturities.

2. Financial instruments whose fair value is deemed extremely difficult to determine:

The carrying amount of investments in unconsolidated subsidiaries and affiliates, and other cost method investments that do not have a quoted market price in an active market as of March 31, 2016 and 2017 were ¥2,712 million and ¥3,358 million (\$29,931 thousand), respectively. These investments do not have any market values and a reasonable estimation of fair value is not readily determinable. Therefore, they are excluded from investments in securities in the fair value of financial instruments above.

3. Maturity analysis for financial assets and securities with contractual maturities as of March 31, 2017:

Millions of Yen				
2017				
	Within 1 year	Over 1 year but within 5 years	Over 5 years but within 10 years	Over 10 years
Cash and bank deposits	¥ 36,978	¥ —	¥ —	¥ —
Trade receivables	30,285	—	—	—
Long-term loans receivable	—	37	2	0
Total	¥ 67,263	¥ 37	¥ 2	¥ 0

Thousands of U.S. Dollars				
2017				
	Within 1 year	Over 1 year but within 5 years	Over 5 years but within 10 years	Over 10 years
Cash and bank deposits	\$ 329,602	\$ —	\$ —	\$ —
Trade receivables	269,944	—	—	—
Long-term loans receivable	—	330	18	0
Total	\$ 599,546	\$ 330	\$ 18	\$ 0

12. Income Taxes

At March 31, 2016 and 2017, significant components of deferred tax assets and liabilities were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2016	2017	2017
Deferred tax assets:			
Liability for retirement benefits	¥ 2,500	¥ 2,480	\$ 22,105
Accrued bonuses	950	912	8,129
Directors' and Audit & Supervisory Board members' retirement benefits	148	154	1,373
Loss on write-off of fixed assets	187	186	1,658
Accrued legal welfare expenses	123	126	1,123
Accrued enterprise taxes	221	218	1,943
Allowance for bad debts	95	98	874
Impairment loss on fixed assets	123	147	1,310
Devaluation of inventories	166	192	1,711
Provision for losses on construction contracts	148	200	1,783
Loss on valuation of shares of subsidiaries and associates	128	156	1,391
Others	765	828	7,380
Subtotal	5,554	5,697	50,780
Valuation allowance	(664)	(457)	(4,074)
Total	¥ 4,890	¥ 5,240	\$ 46,706
Deferred tax liabilities:			
Special depreciation of acquired assets	¥ (51)	¥ (51)	\$ (455)
Unrealized gains on securities	(193)	(213)	(1,898)
Total	¥ (244)	¥ (264)	\$ (2,353)
Net deferred tax assets	¥ 4,646	¥ 4,976	\$ 44,353

Income taxes applicable to the Company and its consolidated domestic subsidiaries consist of corporation, inhabitants' and enterprise taxes. The statutory income tax rate of the Company is approximately 33.1% for the year ended March 31, 2016 and 30.9% for the year ended March 31, 2017.

A reconciliation of the statutory tax rate and the effective tax rate as a percentage of income before income taxes for the year ended March 31, 2016 is as follows:

	2016
Statutory tax rate	33.1%
Adjustments:	
Entertainment expenses and other non-deductible expenses	1.4
Tax rate difference for foreign consolidated subsidiaries.....	0.2
Per capita levy of inhabitants' tax	0.8
Reduction of net deferred tax assets due to changes in statutory tax rate	2.2
Tax credit for R&D expenses	(1.3)
Equity in earnings of affiliates	(0.3)
Changes in valuation allowance	0.2
Other	0.5
Effective tax rate	<u>36.8%</u>

Since the difference between the statutory tax rate and effective tax rate for the fiscal year ended March 31, 2017 is less than 5% of the effective tax rate, a reconciliation of these two rates is not presented

The "Act on Partial Revision of the Income Tax Act, etc." (Act No. 9 of 2015) and the "Act on Partial Revision of Local Tax Act, etc." (Act No. 2 of 2015) were promulgated on March 31, 2015 and as a result, the statutory effective tax rate used to calculate deferred tax assets and deferred tax liabilities was changed from 35.5% at March 31, 2014 to 33.1% and 32.3% at March 31, 2015 for the temporary differences that were expected to reverse in the period from April 1, 2015 to March 31, 2016 and the periods after April 1, 2016, respectively. As a result, deferred tax assets, net of deferred tax liabilities decreased by ¥284 million and income taxes – deferred, unrealized gains on securities, net of taxes, and accumulated adjustments for retirement benefits increased by ¥308 million, ¥32 million and ¥(7) million, respectively, as of and for the year ended March 31, 2015.

The "Act on Partial Revision of the Income Tax Act, etc." (Act No. 15 of 2016) and the "Act on Partial Revision of Local Tax Act, etc." (Act No. 13 of 2016) were promulgated on March 29, 2016 and as a result, the statutory effective tax rate used to calculate deferred tax assets and deferred tax liabilities has been changed from 32.3% at March 31, 2015 to 30.9% and 30.6% at March 31, 2016 for the temporary differences that are expected to reverse in the period from April 1, 2016 to March 31, 2018 and the periods after April 1, 2018, respectively. As a result, deferred tax assets, net of deferred tax liabilities decreased by ¥261 million and income taxes – deferred, unrealized gains on securities, net of taxes, and accumulated adjustments for retirement benefits increased by ¥232 million, ¥11 million and ¥(40) million, respectively, as of and for the year ended March 31, 2016.

13. Contingent Liabilities

The Company and its consolidated subsidiaries were contingently liable for trade notes endorsed for payment to third parties in the ordinary course of business in the amount of ¥337 million and ¥58 million (\$517 thousand) and performance guarantees made for unconsolidated subsidiaries of ¥81 million and ¥257 million (\$2,291 thousand) at March 31, 2016 and 2017, respectively.

14. Net Assets

Net assets comprise three subsections, which are shareholders' equity, accumulated other comprehensive income and non-controlling interests.

Under Japanese laws and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the board of directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in capital which is included in capital surplus.

In cases where dividend distribution of surplus is made, the lesser of an amount equal to 10% of the dividend or the excess, if any, of 25% of common stock over the total of additional paid-in capital and legal reserve must be set aside as additional paid-in capital or legal reserve. Legal reserve is included in retained earnings in the accompanying consolidated balance sheets.

Both appropriations of legal reserve and additional paid-in capital used to eliminate or reduce a deficit generally require a resolution of the shareholders' meeting.

Additional paid-in capital and legal reserve may not be distributed as dividends. All additional paid-in capital and legal reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends.

The maximum amount that the Company can distribute as dividends is calculated based on the non-consolidated financial statements of the Company in accordance with Japanese laws and regulations.

At the annual shareholders' meeting held on June 27, 2017, the distribution of cash dividends amounting to ¥665 million (\$5,927 thousand) was approved. Such appropriations have not been accrued in the consolidated financial statements as of March 31, 2017 since they are recognized in the period in which they are resolved at the annual shareholders' meeting.

a) Dividends paid during the year ended March 31, 2017

The following was approved by the annual shareholders' meeting held on June 24, 2016:

(a) Total dividends.....	¥725 million (\$6,462 thousand)
(b) Cash dividends per common share	¥12.00 (\$0.11)
(c) Record date	March 31, 2016
(d) Effective date	June 27, 2016

The following was approved by the Board of Directors on November 8, 2016:

(a) Total dividends.....	¥786 million (\$7,006 thousand)
(b) Cash dividends per common share	¥13.00 (\$0.12)
(c) Record date	September 30, 2016
(d) Effective date	December 5, 2016

b) Dividends to be paid after March 31, 2017 but the record date for the payment belongs to the year ended March 31, 2017

The following was approved by the annual shareholders' meeting held on June 27, 2017:

(a) Total dividends.....	¥665 million (\$5,927 thousand)
(b) Cash dividends per common share	¥11.00 (\$0.10)
(c) Record date	March 31, 2017
(d) Effective date	June 28, 2017

15. Comprehensive Income

The amount of reclassification adjustments and tax effect relating to other comprehensive income for the years ended March 31, 2015, 2016 and 2017 comprised the following:

	Millions of Yen			Thousands of U.S. Dollars
	2015	2016	2017	2017
Unrealized gains (losses) on securities, net of taxes:				
Increase (decrease) during the year.....	¥ 495	¥ (516)	¥ 161	\$ 1,435
Reclassification adjustments	(7)	(4)	(0)	(0)
Amount before tax effect adjustment.....	488	(520)	161	1,435
Tax effect	(110)	130	(19)	(169)
Unrealized gains (losses) on securities, net of taxes.....	378	(390)	142	1,266
Foreign currency translation adjustments:				
Increase (decrease) during the year.....	395	(199)	(306)	(2,727)
Adjustments for retirement benefits, net of taxes:				
Increase (decrease) during the year.....	944	(2,218)	136	1,212
Reclassification adjustments	199	102	360	3,209
Amount before tax effect adjustment.....	1,143	(2,116)	496	4,421
Tax effect	(412)	644	(152)	(1,355)
Adjustments for retirement benefits, net of taxes	731	(1,472)	344	3,066
Share of other comprehensive income of affiliates accounted for under the equity method:				
Increase (decrease) during the year.....	2	(2)	3	27
Total other comprehensive income	¥ 1,506	¥ (2,063)	¥ 183	\$ 1,632

16. Segment Information

(a) Summary of reportable segments

The reportable segments of the Company are segments, based on the Company's components, for which separate financial information is available which is regularly reviewed by the Board of Directors for determining resource allocation and performance evaluation.

The Company and its consolidated subsidiaries are mainly involved in fire prevention business and have three reportable segments: "Fire Alarm Systems," "Fire Extinguishing Systems" and "Maintenance Services."

"Fire Alarm Systems" produces, sells and installs automatic fire alarm systems, environmental monitoring systems, hinged fire doors, smoke control systems and other products.

"Fire Extinguishing Systems" produces, sells and installs a variety of sprinkler systems, foam systems and fire protection equipment for industrial plants, road tunnels and other products.

"Maintenance Services" provides maintenance services and inspection services for a wide range of fire protection systems.

(b) Method of measurement for the amount of net sales, income, assets, liabilities and other items for each reportable segment

Accounting policies of each reportable segment are basically consistent with those described in Note 2 "Summary of Significant Accounting Policies." Inter-segment sales and transfers are determined by the current market price.

As described in Note 3 "Changes in Accounting Policies," effective from the year ended March 31, 2015, the calculation method of retirement benefit obligations and service costs has been revised. Accordingly, the calculation method of retirement benefit obligations and service costs for reportable segments has also been revised.

The impact on income of each reportable segment was immaterial.

(c) Information about net sales, income, assets, liabilities and other items of reportable segments

	Millions of Yen							
	2015							
	Reportable segments				Others (Note 1)	Total	Adjustments (Note 2)	Consolidated (Note 3)
	Fire alarm systems	Fire extinguishing systems	Maintenance services	Subtotal				
Net sales:								
Outside customers	¥ 35,488	¥ 29,695	¥ 23,003	¥ 88,186	¥ 5,648	¥ 93,834	¥ —	¥ 93,834
Inter-segment.....	270	314	1	585	185	770	(770)	—
Total	35,758	30,009	23,004	88,771	5,833	94,604	(770)	93,834
Segment income.....	¥ 6,564	¥ 3,827	¥ 4,200	¥ 14,591	¥ 225	¥ 14,816	¥ (5,517)	¥ 9,299
Segment assets	¥ 36,020	¥ 23,443	¥ 11,571	¥ 71,034	¥ 5,004	¥ 76,038	¥ 26,898	¥ 102,936
Other:								
Depreciation	¥ 486	¥ 147	¥ 95	¥ 728	¥ 124	¥ 852	¥ 400	¥ 1,252
Amortization of goodwill	¥ —	¥ —	¥ 16	¥ 16	¥ —	¥ 16	¥ —	¥ 16
Affiliates accounted for under the equity method.....	¥ —	¥ 1,922	¥ —	¥ 1,922	¥ —	¥ 1,922	¥ —	¥ 1,922
Increase in property, plant and equipment and intangible assets..	¥ 1,734	¥ 311	¥ 107	¥ 2,152	¥ 80	¥ 2,232	¥ 1,018	¥ 3,250

Note 1: "Others" represents businesses such as car parking control systems, which are not included in the above reportable segments.

Note 2: (1) ¥(5,517) million included in "Adjustments" for "Segment income" is for total corporate expenses. Corporate expenses are mainly general and administrative expenses and research and development expenses, which cannot be allocated to each reportable segment.

(2) ¥26,898 million included in "Adjustments" for "Segment assets" is for corporate assets. Corporate assets mainly consist of surplus operating funds such as cash, bank deposits, securities, long-term investment funds such as investments in securities, and assets for administrative and R&D departments, which cannot be allocated to each reportable segment.

(3) ¥400 million included in "Adjustments" for "Depreciation" is depreciation for corporate assets.

(4) ¥1,018 million included in "Adjustments" for "Increase in property, plant and equipment and intangible assets" is the increase in corporate assets.

Note 3: Segment income reconciles to operating income disclosed in the accompanying consolidated statements of income.

Millions of Yen								
2016								
	Reportable segments				Others (Note 1)	Total	Adjustments (Note 2)	Consolidated (Note 3)
	Fire alarm systems	Fire extinguishing systems	Maintenance services	Subtotal				
Net sales:								
Outside customers	¥ 35,904	¥ 36,220	¥ 22,868	¥ 94,992	¥ 5,674	¥ 100,666	¥ —	¥ 100,666
Inter-segment.....	185	203	1	389	189	578	(578)	—
Total	36,089	36,423	22,869	95,381	5,863	101,244	(578)	100,666
Segment income.....	¥ 6,088	¥ 5,828	¥ 4,358	¥ 16,274	¥ 543	¥ 16,817	¥ (6,143)	¥ 10,674
Segment assets	¥ 35,887	¥ 26,935	¥ 10,762	¥ 73,584	¥ 4,138	¥ 77,722	¥ 29,423	¥ 107,145
Other:								
Depreciation	¥ 529	¥ 146	¥ 76	¥ 751	¥ 118	¥ 869	¥ 343	¥ 1,212
Affiliates accounted for under the equity method.....	¥ —	¥ 2,027	¥ —	¥ 2,027	¥ —	¥ 2,027	¥ —	¥ 2,027
Increase in property, plant and equipment and intangible assets..	¥ 2,098	¥ 502	¥ 155	¥ 2,755	¥ 149	¥ 2,904	¥ 1,688	¥ 4,592

Note 1: "Others" represents businesses such as car parking control systems, which are not included in the above reportable segments.

Note 2: (1) ¥(6,143) million included in "Adjustments" for "Segment income" is for total corporate expenses. Corporate expenses are mainly general and administrative expenses and research and development expenses, which cannot be allocated to each reportable segment.

(2) ¥29,423 million included in "Adjustments" for "Segment assets" is for corporate assets. Corporate assets mainly consist of surplus operating funds such as cash, bank deposits, securities, long-term investment funds such as investments in securities, and assets for administrative and R&D departments, which cannot be allocated to each reportable segment.

(3) ¥343 million included in "Adjustments" for "Depreciation" is depreciation for corporate assets.

(4) ¥1,688 million included in "Adjustments" for "Increase in property, plant and equipment and intangible assets" is the increase in corporate assets.

Note 3: Segment income reconciles to operating income disclosed in the accompanying consolidated statements of income.

Millions of Yen								
2017								
	Reportable segments				Others (Note 1)	Total	Adjustments (Note 2)	Consolidated (Note 3)
	Fire alarm systems	Fire extinguishing systems	Maintenance services	Subtotal				
Net sales:								
Outside customers	¥ 34,333	¥ 31,903	¥ 24,082	¥ 90,318	¥ 5,010	¥ 95,328	¥ —	¥ 95,328
Inter-segment.....	112	91	1	204	196	400	(400)	—
Total	34,445	31,994	24,083	90,522	5,206	95,728	(400)	95,328
Segment income.....	¥ 5,545	¥ 5,639	¥ 4,878	¥ 16,062	¥ 353	¥ 16,415	¥ (6,225)	¥ 10,190
Segment assets	¥ 37,487	¥ 24,126	¥ 12,668	¥ 74,281	¥ 3,839	¥ 78,120	¥ 35,974	¥ 114,094
Other:								
Depreciation	¥ 603	¥ 165	¥ 94	¥ 862	¥ 111	¥ 973	¥ 406	¥ 1,379
Impairment loss.....	¥ —	¥ 48	¥ —	¥ 48	¥ —	¥ 48	¥ —	¥ 48
Affiliates accounted for under the equity method.....	¥ —	¥ 2,180	¥ —	¥ 2,180	¥ —	¥ 2,180	¥ —	¥ 2,180
Increase in property, plant and equipment and intangible assets..	¥ 744	¥ 260	¥ 224	¥ 1,228	¥ 123	¥ 1,351	¥ 2,758	¥ 4,109

Thousands of U.S. Dollars

2017

	Reportable segments				Others (Note 1)	Total	Adjustments (Note 2)	Consolidated (Note 3)
	Fire alarm systems	Fire extinguishing systems	Maintenance services	Subtotal				
Net sales:								
Outside customers	\$ 306,025	\$ 284,366	\$ 214,654	\$ 805,045	\$ 44,656	\$ 849,701	\$ —	\$ 849,701
Inter-segment.....	998	811	9	1,818	1,747	3,565	(3,565)	—
Total	307,023	285,177	214,663	806,863	46,403	853,266	(3,565)	849,701
Segment income.....	\$ 49,425	\$ 50,263	\$ 43,480	\$ 143,168	\$ 3,146	\$ 146,314	\$ (55,486)	\$ 90,828
Segment assets	\$ 334,138	\$ 215,046	\$ 112,916	\$ 662,100	\$ 34,219	\$ 696,319	\$ 320,652	\$ 1,016,971
Other:								
Depreciation	\$ 5,375	\$ 1,471	\$ 838	\$ 7,684	\$ 989	\$ 8,673	\$ 3,619	\$ 12,292
Impairment loss.....	\$ —	\$ 428	\$ —	\$ 428	\$ —	\$ 428	\$ —	\$ 428
Affiliates accounted for under the equity method.....	\$ —	\$ 19,431	\$ —	\$ 19,431	\$ —	\$ 19,431	\$ —	\$ 19,431
Increase in property, plant and equipment and intangible assets..	\$ 6,632	\$ 2,317	\$ 1,997	\$ 10,946	\$ 1,096	\$ 12,042	\$ 24,583	\$ 36,625

Note 1: "Others" represents businesses such as car parking control systems, which are not included in the above reportable segments.

Note 2: (1) ¥(6,225) million (\$55,486 thousand) included in "Adjustments" for "Segment income" is for total corporate expenses. Corporate expenses are mainly general and administrative expenses and research and development expenses, which cannot be allocated to each reportable segment.

(2) ¥35,974 million (\$320,652 thousand) included in "Adjustments" for "Segment assets" is for corporate assets. Corporate assets mainly consist of surplus operating funds such as cash, bank deposits, securities, long-term investment funds such as investments in securities, and assets for administrative and R&D departments, which cannot be allocated to each reportable segment.

(3) ¥406 million (\$3,619 thousand) included in "Adjustments" for "Depreciation" is depreciation for corporate assets.

(4) ¥2,758 million (\$24,583 thousand) included in "Adjustments" for "Increase in property, plant and equipment and intangible assets" is the increase in corporate assets.

Note 3: Segment income reconciles to operating income disclosed in the accompanying consolidated statements of income.

Related information

(1) Information about products and services

Information about products and services has been omitted since the classification by products and services is the same as the reportable segments.

(2) Information about geographical areas

(a) Sales

Information about sales by geographical areas has been omitted since sales to outside customers in Japan constituted more than 90% of net sales on the consolidated statements of income.

(b) Property, plant and equipment

Information about property, plant and equipment has been omitted since property, plant and equipment in Japan constituted more than 90% of property, plant and equipment on the consolidated balance sheets.

(3) Information about major customers

Information about major customers has been omitted since there are no outside customers who constituted more than 10% of net sales on the consolidated statements of income.

(4) Information about impairment loss on property, plant and equipment by reportable segment

Information about impairment loss on property, plant and equipment is omitted since the equivalent segment information is disclosed above.

(5) Information about amortization and unamortized balances of goodwill by reportable segment

There were no amortization or unamortized balances of goodwill by reportable segment as of and for the years ended March 31, 2016 and 2017.

17. Related Party Information

Material transactions of the Company with related companies and individuals, excluding transactions with consolidated subsidiaries, which are eliminated in the consolidated financial statements, and other than those disclosed elsewhere in these financial statements, as of March 31, 2016 and 2017 and for the years ended March 31, 2015, 2016 and 2017, were as follows. The terms and conditions of the transactions below are the same as those of arm's-length transactions.

SECOM Co., Ltd.

As of March 31, 2017				Millions of Yen/Thousands of U.S. Dollars				
Paid-in capital	Principal business	Share of voting rights in the Company	Description of the Company's transactions	Volume of transactions made in the year ended March 31			Resulting account balances as at March 31	
				2015	2016	2017	2016	2017
¥66,378 million	Security service	Direct: 50.7% (*) Indirect: 0.1%	Sale of products etc.	¥1,987	¥1,336	¥1,439 (\$12,826)	Trade receivables ¥56	Trade receivables ¥176 (\$1,569)

(*) The Company is a subsidiary of SECOM Co., Ltd.

KOATSU Co., Ltd.

As of March 31, 2017						
Paid-in capital	Principal business	Company's share of voting rights	Share of voting rights in the Company	Description of the Company's transactions		
¥60 million	Fire extinguishing systems	Direct: 20.8%	Direct: 1.0%	Purchase of raw materials		

Millions of Yen/Thousands of U.S. Dollars						
Volume of transactions made in the year ended March 31			Resulting account balances as at March 31			
2015	2016	2017	2016		2017	
¥3,265	¥4,451	¥3,056 (\$27,240)	Trade payables	Electronically recorded obligations	Trade payables	Electronically recorded obligations
			¥759	¥1,271	¥1,001 (\$8,922)	¥1,510 (\$13,459)

Independent Auditor's Report



Independent Auditor's Report

To the Board of Directors of NOHMI BOSAI LTD.:

We have audited the accompanying consolidated financial statements of NOHMI BOSAI LTD. and its consolidated subsidiaries, which comprise the consolidated balance sheets as at March 31, 2017 and 2016, the consolidated statements of income, comprehensive income, changes in net assets and cash flows for each of the years in the three-year period ended March 31, 2017, and a summary of significant accounting policies and other explanatory information expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of NOHMI BOSAI LTD. and its consolidated subsidiaries as at March 31, 2017 and 2016, and their financial performance and cash flows for each of the years in the three-year period ended March 31, 2017, in accordance with accounting principles generally accepted in Japan.

Convenience Translation

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2017 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

KPMG AZSA LLC

KPMG AZSA LLC

June 27, 2017

Tokyo, Japan

KPMG AZSA LLC, a limited liability audit corporation incorporated under the Japanese Certified Public Accountants Law and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Fiscal Year

Ending March 31

Annual Stockholders' Meeting

The annual meeting of the Company's stockholders is normally held in June of each year in Tokyo, Japan.

Stock Exchange Listing

First Section, Tokyo Stock Exchange

Transfer Agent

Sumitomo Mitsui Trust Bank, Limited

4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8233, Japan

Paid-in Capital

¥13,302,282,161

Number of Shares Issued

60,832,771

Distribution of Stockholders and Shares

	Number of Stockholders	Number of Shares Held (Hundreds)	Percentage of Total Shares in Issue (%)
Japanese national and regional governmental bodies	—	—	—
Japanese financial institutions	39	90,971	14.96
Japanese securities companies	36	3,729	0.61
Other Japanese corporations.....	196	356,316	58.59
Japanese individuals and others	3,429	109,535	18.01
Foreign institutions and individuals.....	125	43,465	7.15
Treasury stocks.....	1	4,096	0.68
Total	3,826	608,112	100.00

Major Stockholders

	Number of Shares Held (Thousands)	Percentage of Total Shares in Issue (%)
SECOM Co., Ltd.	30,598	50.30
Shareholding Commission of Nohmi Bosai Distributors	2,041	3.36
Shareholding Commission of Nohmi Bosai Partners	1,697	2.79
Japan Trustee Services Bank, Ltd. (Trust Account)	1,151	1.89
Shareholding Commission of Nohmi Bosai Employees	1,003	1.65
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	1,000	1.64
The Master Trust Bank of Japan, Ltd. (Trust Account)	993	1.63
Fuji Electric Co., Ltd.	868	1.43
Sumitomo Mitsui Banking Corporation	765	1.26
Tokio Marine & Nichido Fire Insurance Co., Ltd.	745	1.23



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