



FY2026/3 Results of Operations

May 11, 2026

NOHMI BOSAI LTD. **NOHMI**

Shaping ^{the} Customers'
Expectations



transformation

I . Consolidated Results FY2026/3



Orders and order backlog reached record highs for the fourth consecutive year

The market environment in the fire protection industry remain strong. Orders increased across all segments, not just specific areas, and remained at a generally high level.

Net sales and profits increased for the third consecutive year, with both reaching record highs.

Net sales posted a record high for the third consecutive year, and profits also reached record highs for the second consecutive year. Against the backdrop of favorable market environment, construction of ordered properties is generally progressing smoothly.

Achieved profitability levels exceeding the plan

Systematic price revisions and streamlining operations in response to rising costs contributed to earnings.

Financial results were more heavily concentrated in the fourth quarter than usual, and profit levels exceeded plans.

Achieved the Medium- to Long-Term Vision targets of an operating margin of 12% or higher and an ROE of 10% or higher.

Consolidated Results of Operation

(Million yen)

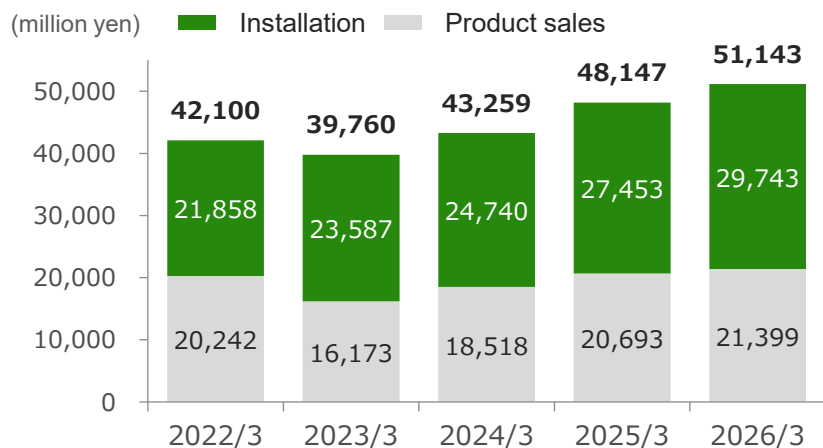
	FY2025/3		FY2026/3		Vs. FY2025/3		Vs. Plan	
	Results	Plan	Results		Amount	Pct.	Amount	Pct.
Net sales	133,696	140,600	139,657		+5,960	+4.5%	-942	-0.7%
Cost of sales	65.3%	64.3%	62.5%		-2.8pt	—	-1.8pt	—
Gross profit	46,453	50,200	52,318		+5,864	+12.6%	+2,118	+4.2%
SG&A expenses	30,776	33,700	33,968		+3,191	+10.4%	+268	+0.8%
Operating income	15,677	16,500	18,349		+2,672	+17.0%	+1,849	+11.2%
Operating margin	11.7%	11.7%	13.1%		+1.4pt	—	+1.4pt	—
Ordinary income	16,217	16,900	19,361		+3,143	+19.4%	+2,461	+14.6%
Net income attributable to owners of parent	11,098	11,600	13,648		+2,549	+23.0%	+2,048	+17.7%
EPS (yen)	187.86	196.34	231.88					
ROE	8.8%	8.8%	10.2%					
New orders	139,640	142,500	161,165		+21,524	+15.4%	+18,665	+13.1%
Backlog of orders	69,966	71,866	91,474		+21,508	+30.7%	+19,608	+27.3%

Consolidated Results by Segments

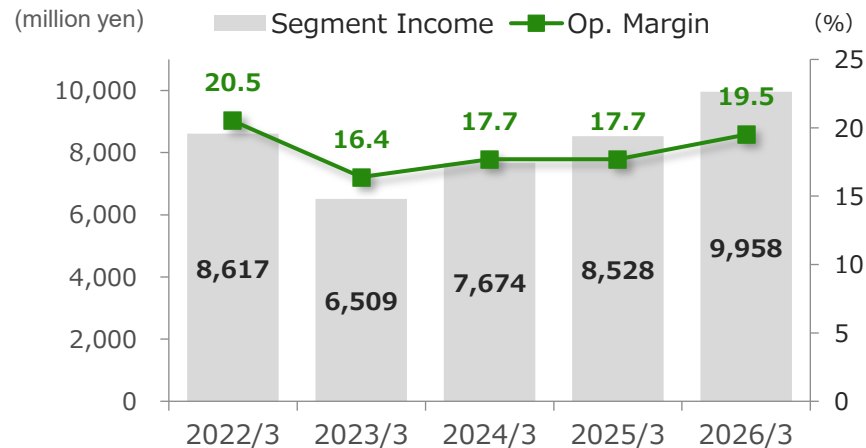
(Million yen)

		FY2025/3	FY2026/3		Vs. FY2025/3	Vs. Plan
		Results	Plan	Results	Amount	Amount
Fire Alarm Systems	Net sales	48,147	51,275	51,143	+2,995	-132
	Operating income	8,528	9,037	9,958	+1,429	+921
	Operating margin	17.7%	17.6%	19.5%	+1.8pt	+1.9pt
Fire Extinguishing Systems	Net sales	45,232	49,313	46,949	+1,717	-2,363
	Operating income	8,352	8,925	10,842	+2,490	+1,917
	Operating margin	18.5%	18.1%	23.1%	+4.6pt	+5.0pt
Maintenance Services	Net sales	34,644	35,200	36,734	+2,090	+1,534
	Operating income	8,042	8,374	7,979	-62	-394
	Operating margin	23.2%	23.8%	21.7%	-1.5pt	-2.1pt
Others	Net sales	6,169	5,307	5,241	-928	-66
	Operating income	386	625	473	+87	-151
	Operating margin	6.3%	11.8%	9.0%	+2.7pt	-2.8pt
Elimination/ Corporate	Net sales	-497	-497	-411	+85	+85
	Operating income	-9,633	-10,462	-10,905	-1,272	-442
Consolidated	Net sales	133,696	140,600	139,657	+5,960	-942
	Operating income	15,677	16,500	18,349	+2,672	+1,849

Net Sales (before elimination)

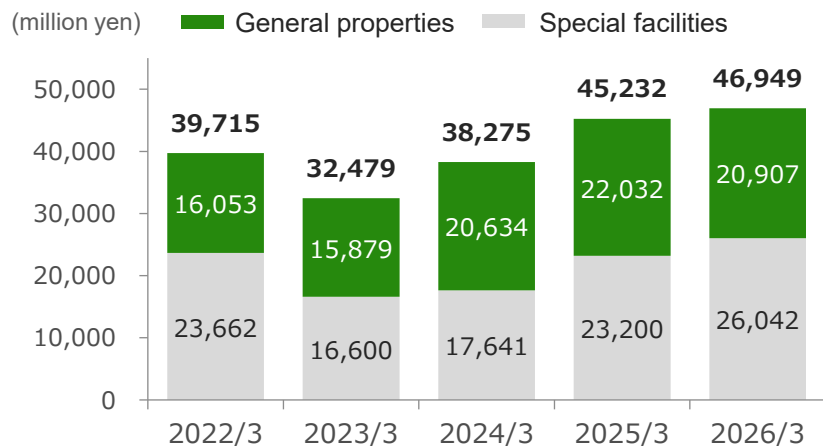


Segment Income & Operating Margin

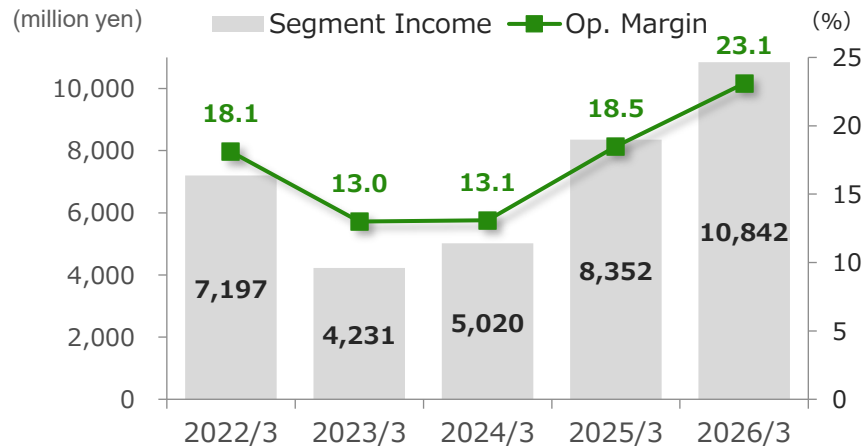


(million yen)	2025/3	2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	50,565	51,500	52,960	+4.7	+2.8
Backlog of orders	17,627	—	19,571	+11.0	—
Net sales	48,147	51,275	51,143	+6.2	-0.3
Installation	27,453	30,675	29,743	+8.3	-3.0
Product sales	20,693	20,600	21,399	+3.4	+3.9
Segment Income	8,528	9,037	9,958	+16.8	+10.2

Net Sales (before elimination)

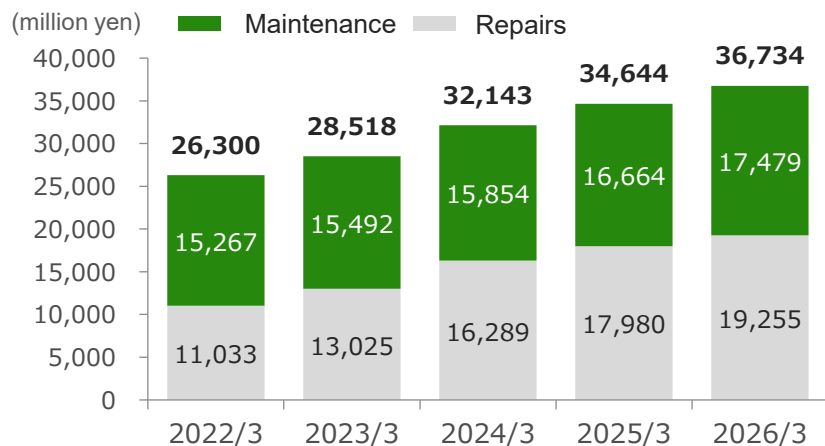


Segment Income & Operating Margin

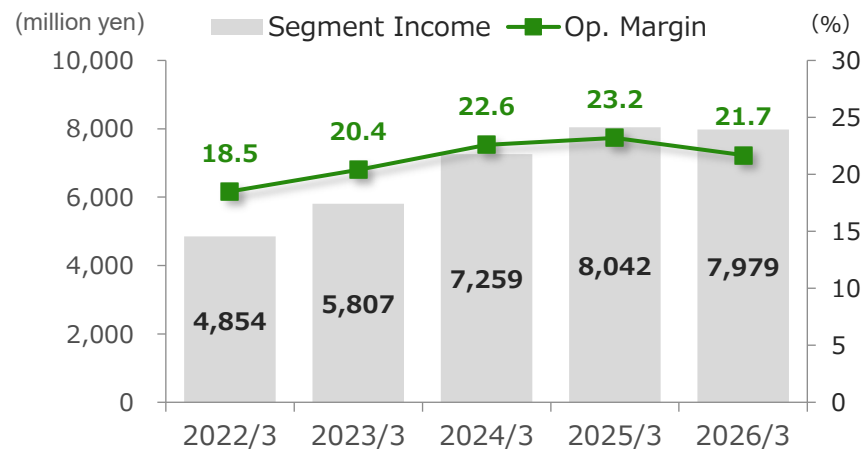


(million yen)	2025/3		2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual	Actual		
New orders	47,365	49,900	56,264		+18.8	+12.8
Backlog of orders	43,631	—	53,022		+21.5	—
Net sales	45,232	49,313	46,949		+3.8	-4.8
General properties	22,032	21,713	20,907		-5.1	-3.7
Special facilities	23,200	27,600	26,042		+12.3	-5.6
Segment Income	8,352	8,925	10,842		+29.8	+21.5

Net Sales (before elimination)



Segment Income & Operating Margin



(million yen)	2025/3	2026/3		YoY (%)	Vs. Plan (%)
	Actual	Plan	Actual		
New orders	35,701	35,600	37,678	+5.5	+5.8
Backlog of orders	7,338	—	8,282	+12.9	—
Net sales	34,644	35,200	36,734	+6.0	+4.4
Maintenance	16,664	17,400	17,479	+4.9	+0.5
Repairs	17,980	17,800	19,255	+7.1	+8.2
Segment Income	8,042	8,374	7,979	-0.8	-4.7

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II . Forecast for FY2027/3

Forecast for FY2027/3 (Consolidated)

(Million yen)

	FY2026/3	FY2027/3	Vs. FY2026/3	
	Actual	Forecast	Amount	Pct.
Net sales	139,657	157,600	+17,942	+12.8%
Gross profit	52,318	57,200	+4,881	+9.3%
Gross margin	37.5%	36.3%	-1.2pt	—
SG&A expenses	33,968	38,200	+4,231	+12.5%
Operating income	18,349	19,000	+650	+3.5%
Operating margin	13.1%	12.1%	-1.0pt	—
Ordinary income	19,361	19,840	+478	+2.5%
Net income attributable to owners of parent	13,648	13,310	-338	-2.5%
EPS (yen)	231.88	226.13		
ROE	10.2%	9.4%		
New orders	161,165	155,600	-5,565	-3.5%
Backlog of orders	91,474	89,474	-2,000	-2.2%

Expect continued robust market environment

We anticipate the market environment in the fire protection industry will remain strong. On the other hand, it is necessary to closely monitor the impact of the situation in the Middle East on supply chains and the Japanese economy. Considering constraints such as construction capacity, orders are expected to decline from the previous fiscal year but remain at a high level.

Plan to achieve record-high net sales and operating income

Order backlog at the beginning of the fiscal year is at a record high. Backed by a high level of order backlog, net sales are expected to exceed 150 billion yen for the first time. Amid increasing uncertainty in the market environment, plan to post record-high operating income.

Strengthen the revenue base by promoting priority measures

In light of the business environment in which costs such as raw material prices and labor expenses continue to rise, we will further streamline operations and revise prices again in April 2026. Strengthen the medium- to long-term revenue base by promoting priority measures including successful M&A deals.



Statements in this presentation about future results of operations are based on information that is currently available to NOHMI BOSAI and its group companies. These forecasts incorporate risk factors and uncertainties.

Actual results of operations may differ significantly from the forecasts in this presentation because of changes in the economic environment for business activities, a shift in demand or other reasons.