



Results for the First Half (Interim) of FY2026/3

November 26, 2025

NOHMI BOSAI LTD. **NOHMI**



Shaping the Customers'
Expectations



transformation

I . Consolidated Results for the First Half (Interim) of FY2026/3



Orders reached a record high in the first half for the fifth consecutive year

While the outlook for the Japanese economy as a whole still requires careful consideration, the market environment for the fire protection industry remains strong.

First-half orders posted a record high for the fifth consecutive year.

Net sales also reached a record high for the second consecutive year

With the order backlog remaining at a record high, net sales also exceeded the plan, setting a new record for the second consecutive year in the first half.

First-half profits declined, but the full-year record profit forecast remains unchanged

Our earnings tend to be weighted more in the second half of the fiscal year (particularly in the fourth quarter), when many properties are completed.

In terms of profit levels up to the second quarter, the impact of unprofitable large-scale properties and an increase in SG&A expenses were noticeable, but the profit margin is expected to improve toward the end of the fiscal year.

Consolidated Results of Operation

(Million yen)

	1H FY2025/3	1H FY2026/3		Vs. 1H FY2025/3		Vs. Plan	
	Results	Plan	Results	Amount	Pct.	Amount	Pct.
Net sales	54,538	55,500	57,020	+2,481	+4.5%	+1,520	+2.7%
Cost of sales	68.0%	65.5%	67.6%	-0.4pt	—	+2.1pt	—
Gross profit	17,436	19,120	18,488	+1,052	+6.0%	-631	-3.3%
SG&A expenses	13,836	15,480	15,611	+1,775	+12.8%	+131	+0.8%
Operating income	3,600	3,640	2,877	-723	-20.1%	-762	-21.0%
Operating margin	6.6%	6.6%	5.0%	-1.6pt	—	-1.6pt	—
Ordinary income	3,794	3,830	3,265	-529	-13.9%	-564	-14.8%
Net income attributable to owners of parent	2,539	2,550	2,102	-436	-17.2%	-447	-17.6%
EPS (yen)	42.84	43.33	35.72				
New orders	80,264	76,500	86,064	+5,799	+7.2%	+9,564	+12.5%
Backlog of orders	89,748	90,966	99,010	+9,262	+10.3%	+8,044	+8.8%

Consolidated Results by Segments

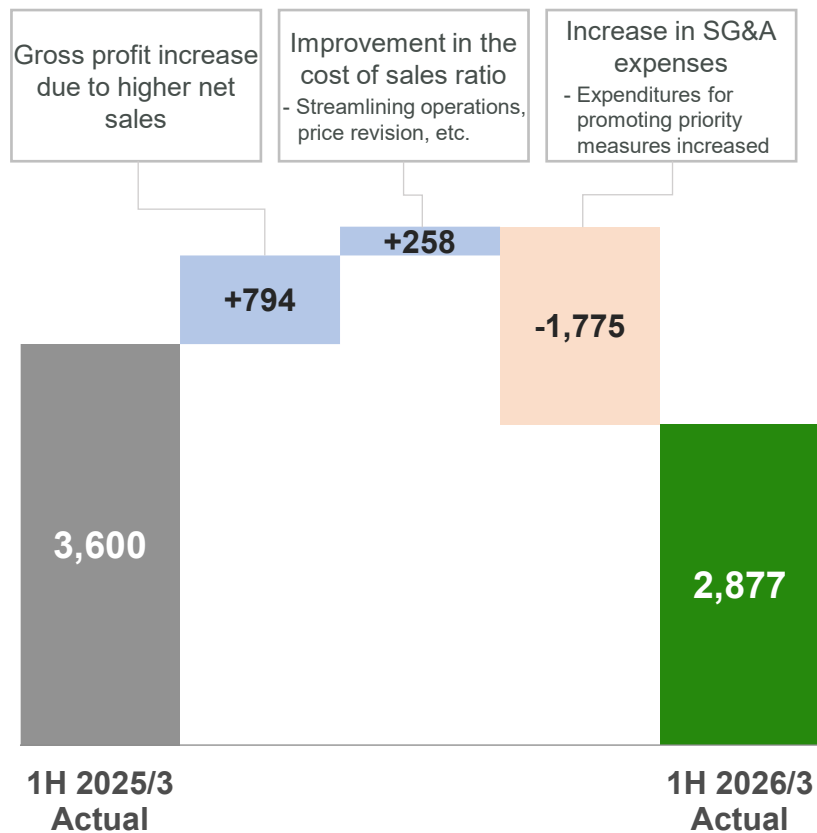
(Million yen)

		1H FY2025/3	1H FY2026/3	Vs. 1H FY2025/3	
		Results	Results	Amount	Pct.
Fire Alarm Systems	Net sales	19,705	21,141	+1,435	+7.3%
	Operating income	2,909	2,450	-459	-15.8%
	Operating margin	14.8%	11.6%	-3.2pt	—
Fire Extinguishing Systems	Net sales	18,664	18,882	+217	+1.2%
	Operating income	2,485	2,991	+506	+20.4%
	Operating margin	13.3%	15.8%	+2.5pt	—
Maintenance Services	Net sales	13,822	14,789	+966	+7.0%
	Operating income	2,311	2,249	-61	-2.7%
	Operating margin	16.7%	15.2%	-1.5pt	—
Others	Net sales	2,578	2,378	-199	-7.7%
	Operating income	122	133	+10	+8.8%
	Operating margin	4.8%	5.6%	+0.8pt	—
Elimination/ Corporate	Net sales	-232	-172	+60	—
	Operating income	-4,229	-4,948	-719	—
Consolidated	Net sales	54,538	57,020	+2,481	+4.5%
	Operating income	3,600	2,877	-723	-20.1%

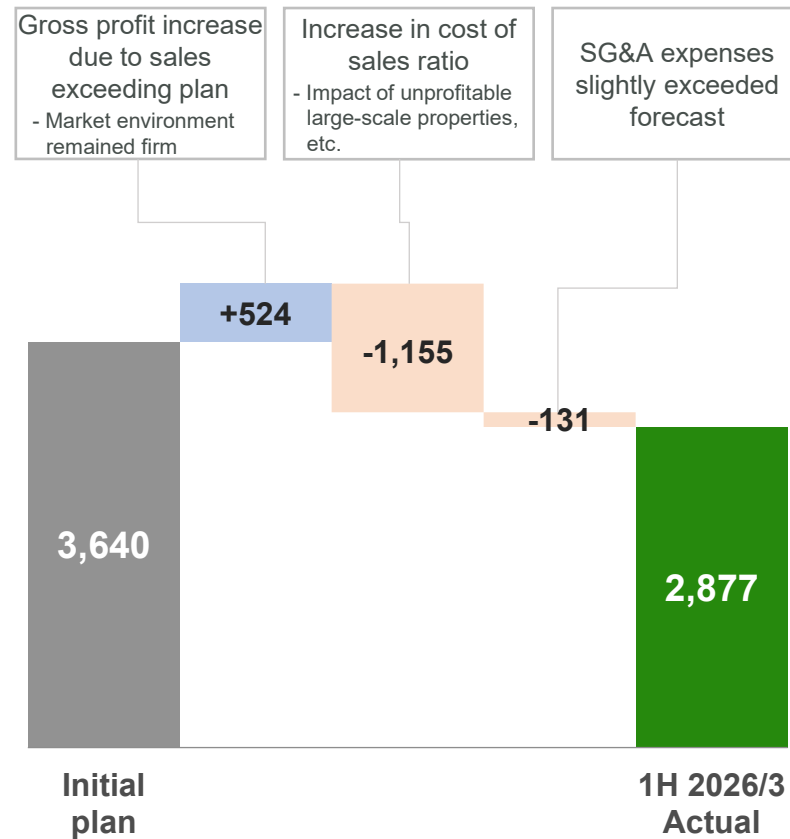


Analysis of Change in Operating Income

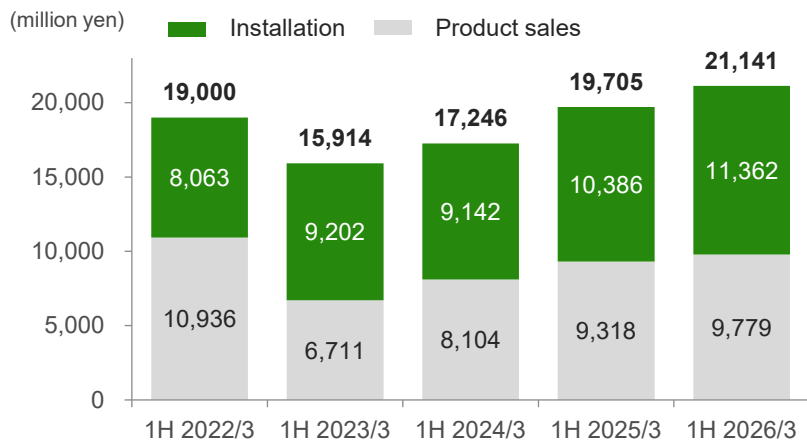
Vs. 1H FY2025/3 (million yen)



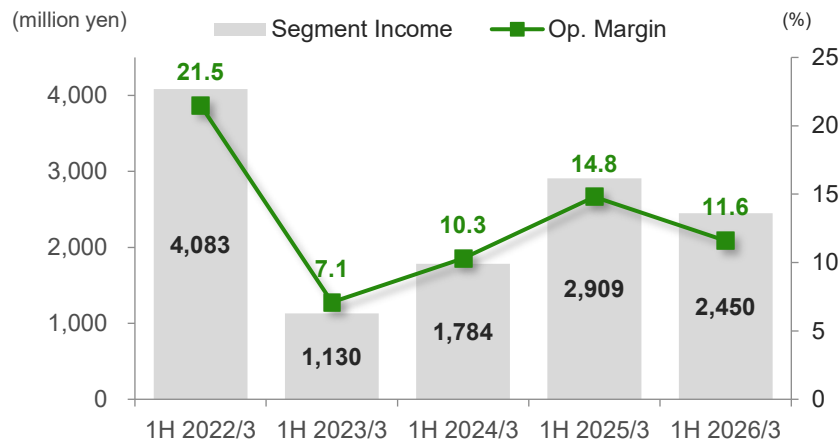
Vs. Plan (million yen)



Net Sales (before elimination)



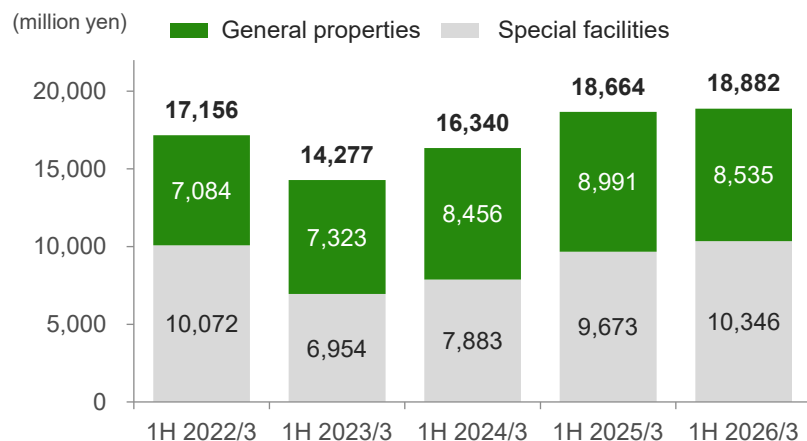
Segment Income & Operating Margin



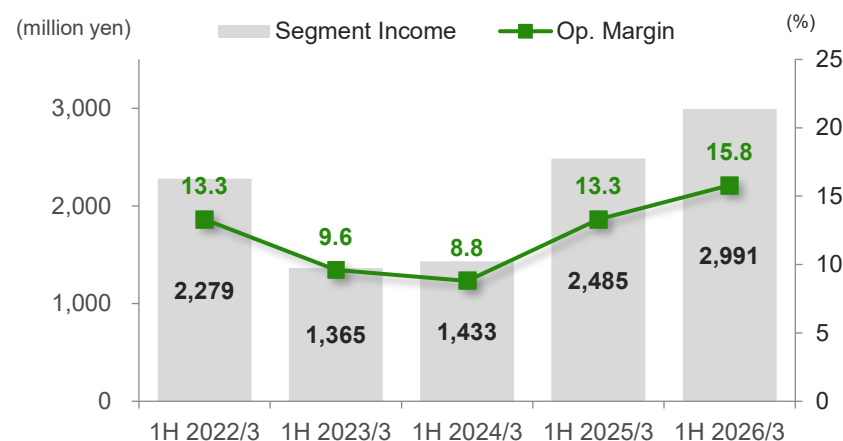
(million yen)	1H 2025/3 Actual	1H 2026/3 Actual	YoY (%)
New orders	25,823	28,497	+10.4
Backlog of orders	21,246	25,043	+17.9
Net sales	19,705	21,141	+7.3
Installation	10,386	11,362	+9.4
Product sales	9,318	9,779	+4.9
Segment income	2,909	2,450	-15.8

- The market environment remained firm, with orders, backlog of orders and net sales reaching record highs for the second quarter, as in the previous year.
- Cost of sales ratio has generally been on an improvement trend as well, but profits decreased in the second quarter due to factors such as the impact of unprofitable large-scale properties and higher SG&A expenses.

Net Sales (before elimination)



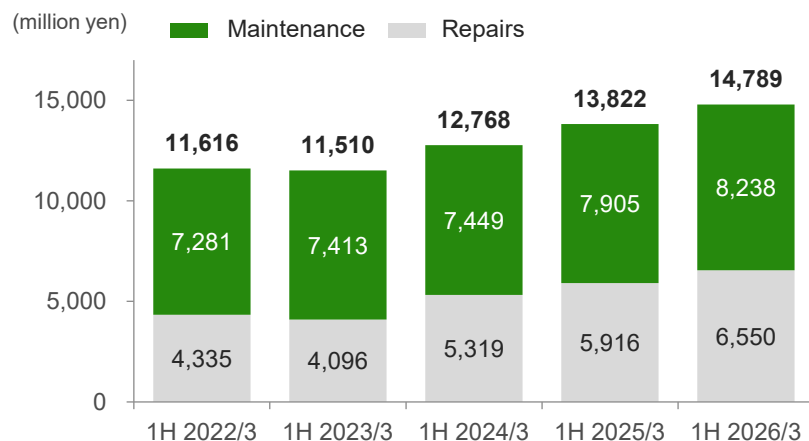
Segment Income & Operating Margin



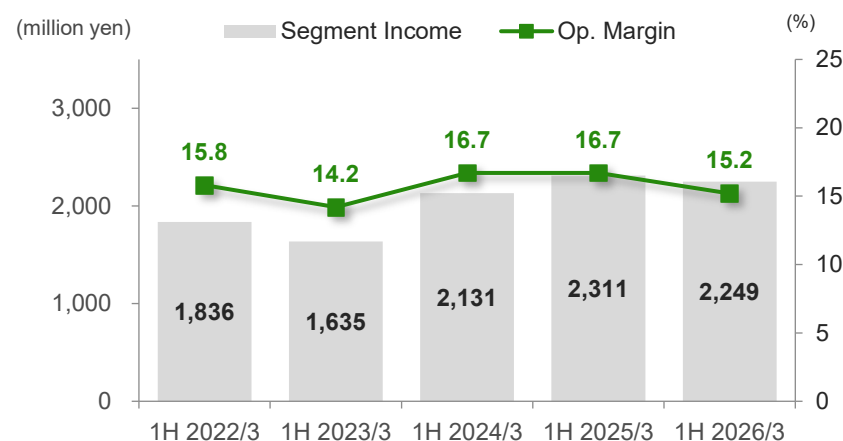
(million yen)	1H 2025/3 Actual	1H 2026/3 Actual	YoY (%)
New orders	27,698	30,741	+11.0
Backlog of orders	50,458	55,503	+10.0
Net sales	18,664	18,882	+1.2
General properties	8,991	8,535	-5.1
Special facilities	9,673	10,346	+7.0
Segment income	2,485	2,991	+20.4

- As demand remained high, mainly for special facilities, orders, backlog of orders, and net sales all posted record highs versus the same period of the previous year.
- Construction work on contracted projects is progressing smoothly overall, and profit margins have improved to their highest level in recent years.

Net Sales (before elimination)



Segment Income & Operating Margin



(million yen)	1H 2025/3 Actual	1H 2026/3 Actual	YoY (%)
New orders	23,784	24,334	+2.3
Backlog of orders	16,243	16,883	+3.9
Net sales	13,822	14,789	+7.0
Maintenance	7,905	8,238	+4.2
Repairs	5,916	6,550	+10.7
Segment income	2,311	2,249	-2.7

- As we proceed with personnel expansion to strengthen our renewal proposals and inspection/installation systems, orders are steadily increasing.
- Orders, backlog of orders, and net sales all reached record highs for the second quarter for the third consecutive year.
- Compared with the previous period, there were a slightly larger number of less profitable projects and higher SG&A expenses, resulting in a decline in profit margin.



Shaping the Customers'
Expectations

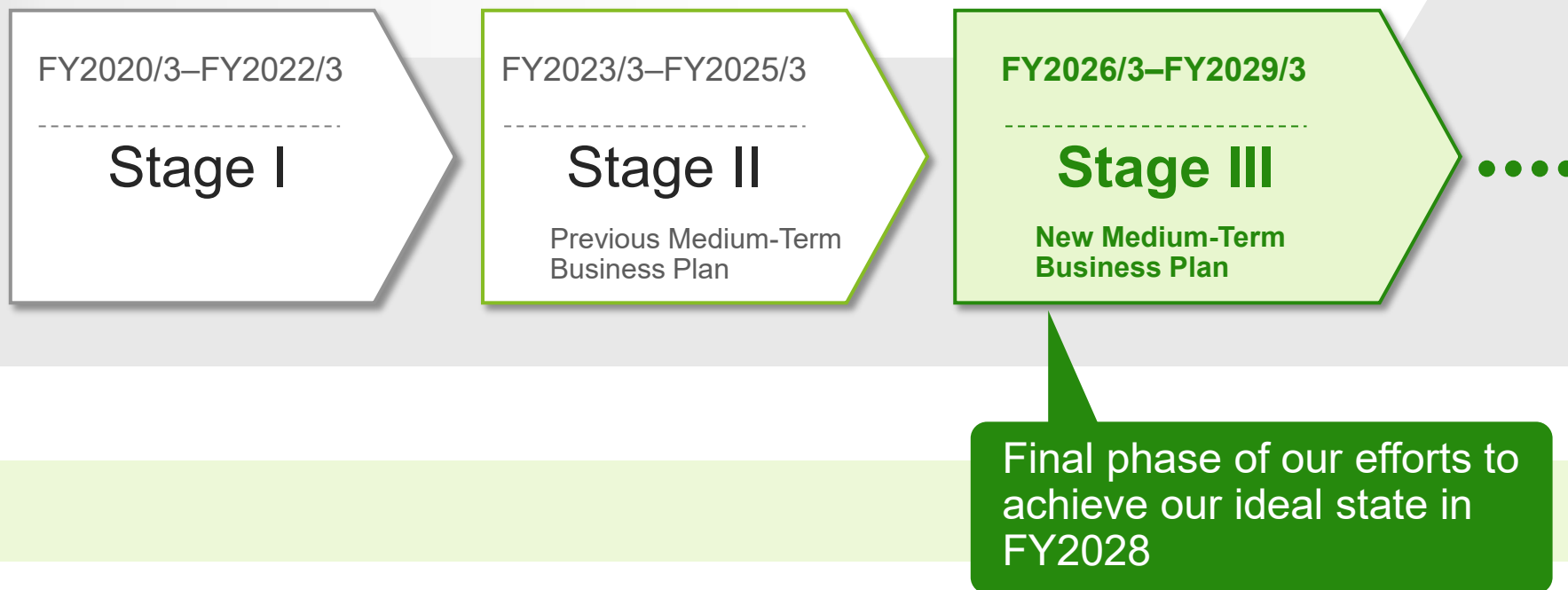


transformation

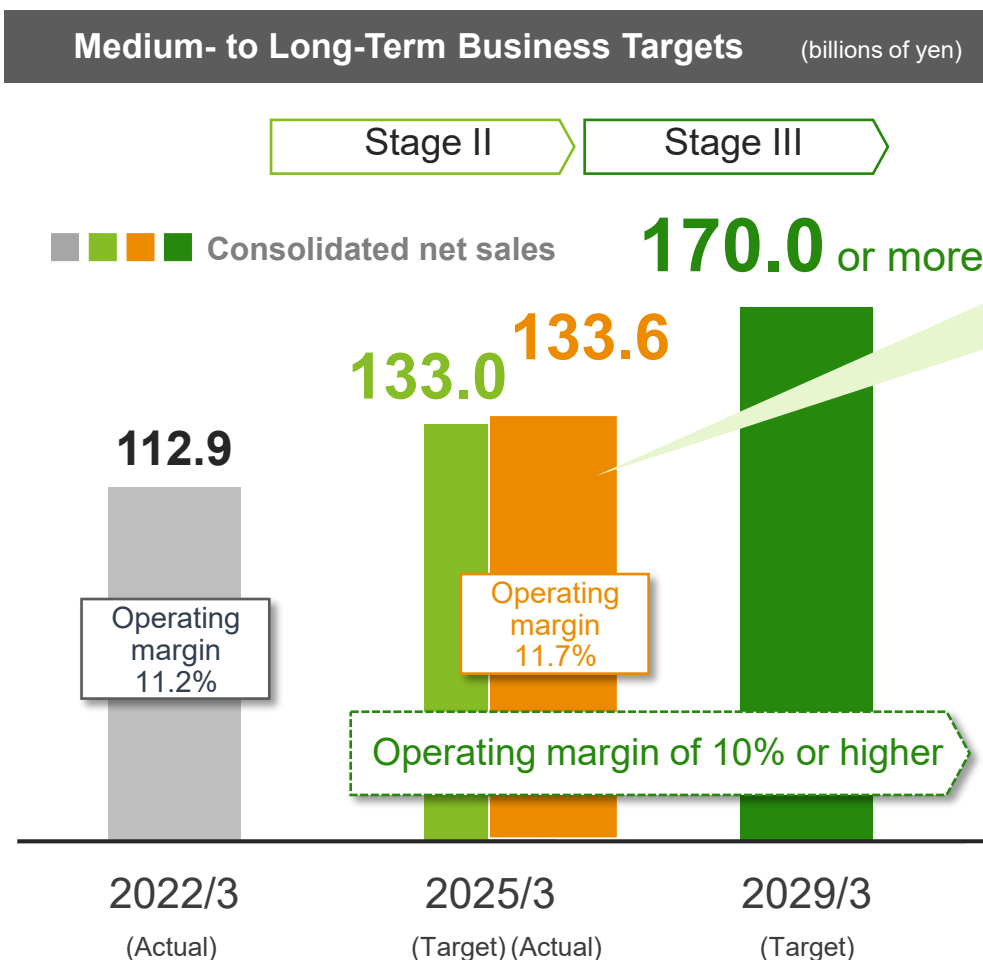
Ⅱ . Nohmi Bosai Group Medium- to Long-Term Vision 2028 Stage III (FY2026/3 to FY2029/3)



Medium- to Long-Term Vision 2028



Achieved both net sales and operating margin targets



Analysis of operating results

- By accurately capturing the rise in construction demand, orders increased in both number and value (semiconductor-related properties and data centers driven by DX needs, plants, large-scale multiple-use buildings, etc.)
- Some opportunities were lost due to constraints on the number of construction and maintenance personnel

Investment for future growth

- Conducted three merger and acquisition transactions targeting peripheral industries
⇒ However, resource shortages in PMI* have become apparent
- Expansion of supply chain-related investments (response to component shortages)
- Issues remained regarding the promotion framework for DX and investment in new businesses

Enhancing corporate and social value

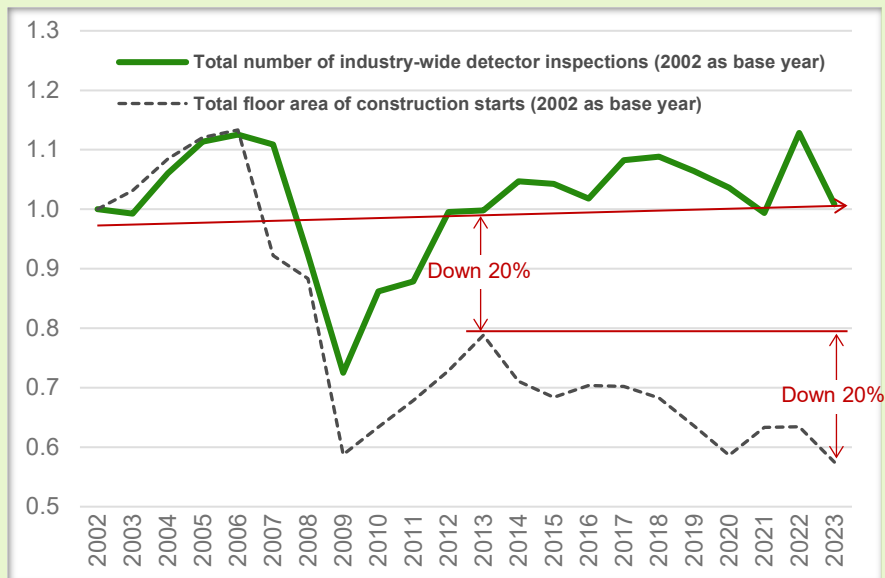
- Steady promotion of sustainability management (identification of material issues, development of a sustainability promotion structure, formulation of a diversity, equity, and inclusion (DE&I) strategy, and setting and promoting carbon-neutral targets)

* PMI (Post-merger integration): Integration process to maximize the effects of mergers and acquisitions



Robust construction demand, including renewal work expected to continue at least through 2028

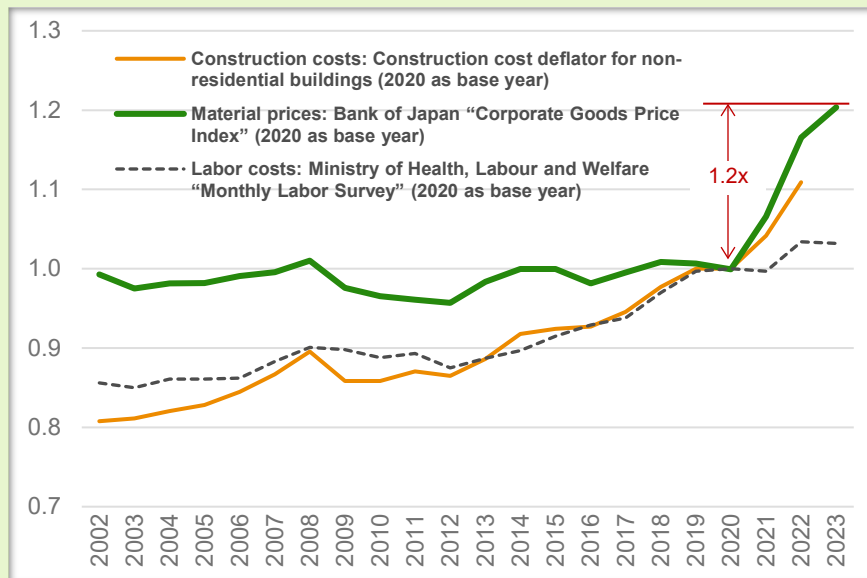
Total number of industry-wide detector inspections,
total floor area of construction starts



(Source) Compiled by the Company based on data from the Japan Fire Equipment Inspection Institute and the Ministry of Land, Infrastructure, Transport and Tourism

Although the floor area of new construction starts is on a downward trend, the number of detector inspections conducted across the industry as a whole is showing a slight increase, leading us to anticipate the renewal market will remain active

Construction costs, material prices, labor costs



(Source) Compiled by the Company based on data from the Ministry of Land, Infrastructure, Transport and Tourism, the Bank of Japan, and the Ministry of Health, Labour and Welfare

The recent increase in construction costs is mainly due to higher material costs, and this trend of rising material costs and labor unit prices is expected to continue for several years



Social Issues to Be Addressed by Nohmi Bosai





Medium- to Long-Term Vision Statement <Announced in May 2022>



<Medium- to Long-Term Vision Statement>

Shape safety to meet **customers' expectations** and realize a society where anyone can live happily.

Nohmi Bosai's ideal state

➡➡ 1

Offer original disaster prevention systems mainly to existing business domains.

➡➡ 2

Offer optimal disaster prevention solutions based on customers' issues.

➡➡ 3

Help resolve customers' issues in all aspects of disaster prevention and monitoring.

➡➡ 4

Establish a system of installation and maintenance that responds to an aging workforce and labor shortages.

➡➡ 5

Expand business coverage to all kinds of disasters as a comprehensive disaster prevention enterprise.

Realizing the Medium- to Long-Term Vision Statement

For shaping safety to meet customers' expectations

Enrich knowledge of personnel and organizations

Growth investment

Personnel strategy for dynamic growth



Accelerate the growth cycle of individuals and the company to achieve dynamic growth.

Co-create with customers

Future co-creation project



Change the styles of proposals to customers to increase the value offered to them.

Investment plan for the future



Plan to invest in research and development, mergers and acquisitions, equipment, personnel and the environment for the future.

Digital Transformation (DX)

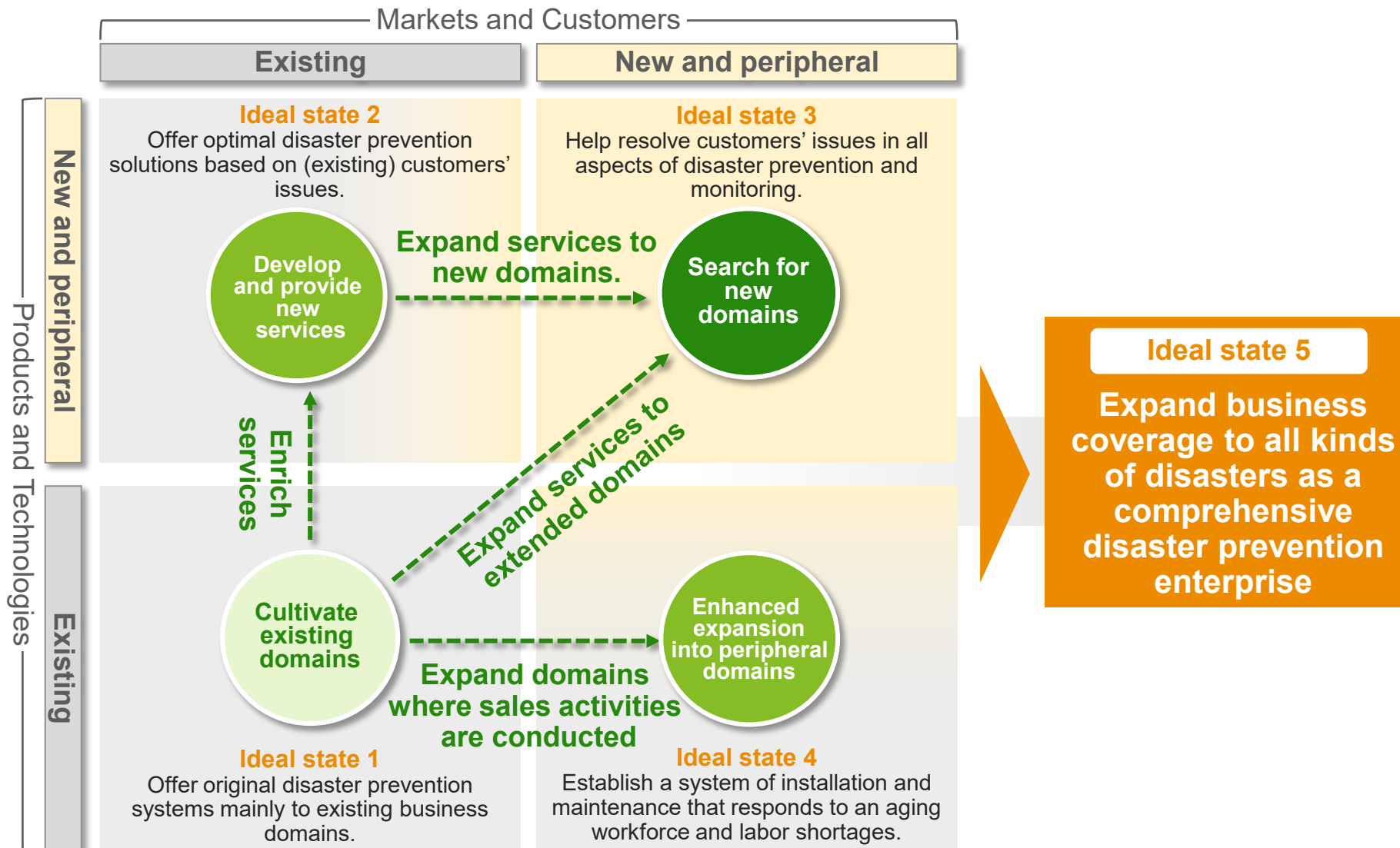
Create a supply chain for a stronger system of stably supplying products and services.

Respond to issues by increasing corporate value through sustainability management.

Change into a company creating higher additional value.



Relationship Between Basic Business Strategy Orientation and Ideal State





Stage III Performance Targets for FY2029/3

At the start of Stage III, we reviewed the target values we had set up until then
Based on the actual results for FY2025/3, etc., raise targets of operating margin and ROE

	Actual results for FY2025/3	Initial target for FY2029/3		Revised target for FY 2029/3
Net sales	133.6 billion yen	170 billion yen or more	No change →	170 billion yen or more
Operating margin	11.7%	10.0% or higher	+2.0pt →	12.0% or higher
ROE	8.8%	9.0% or higher	+1.0pt →	10.0% or higher
Dividend payout ratio	40.5%	50.0%	No change →	50.0%



Stage III Orientation of Strategy

Priority measures 1

- Continue to strengthen recruitment, development, and placement of human resources
- Accelerate initiatives to achieve DX



Expand earnings and improve profit margins in existing businesses

Priority measures 2

- Active engagement in mergers and acquisitions in domains related to disaster prevention and peripheral industries



Business expansion

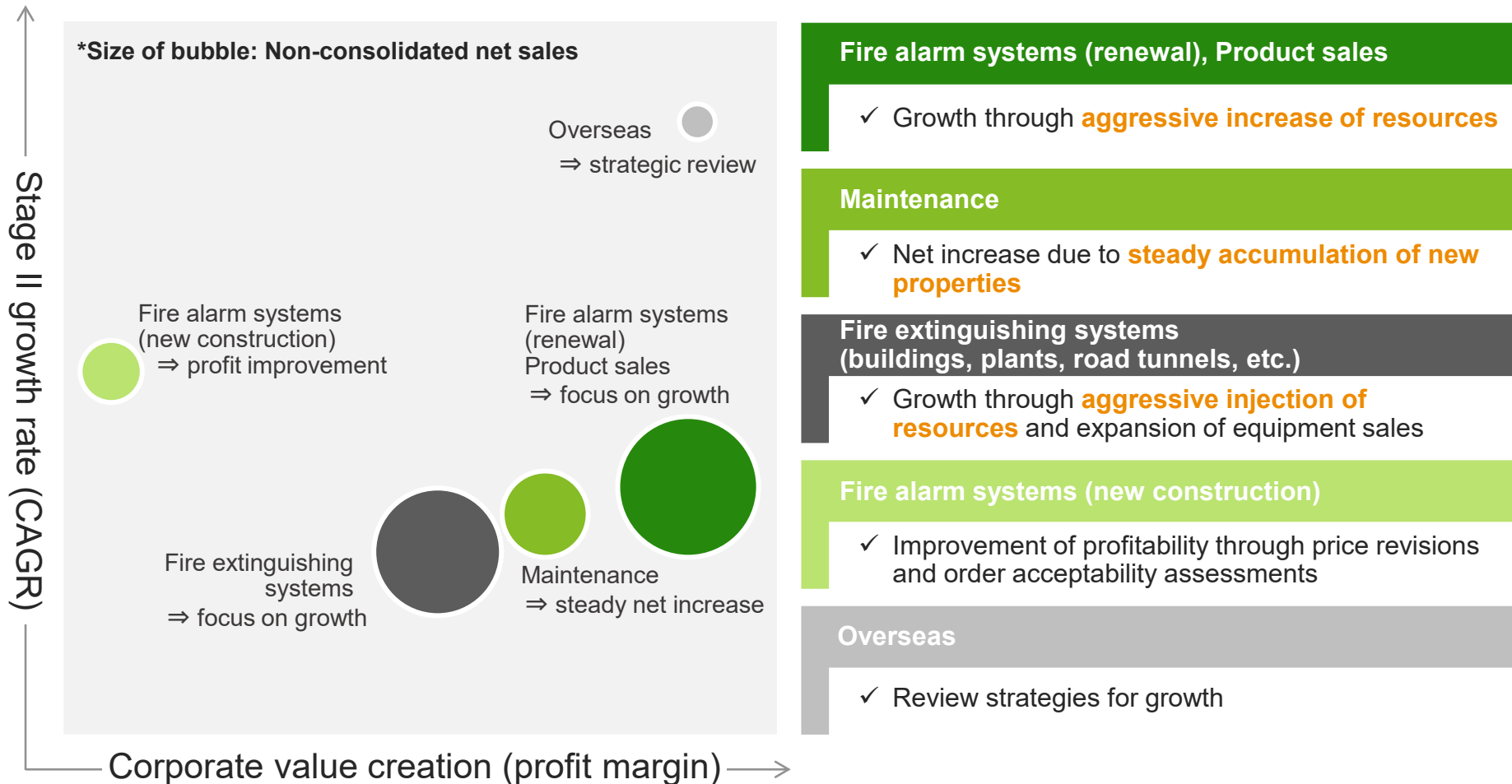
Priority measures 3

- Focus on future co-creation projects and other activities



New business creation and upscaling

Aggressively enhance resources in existing businesses and actively invest in businesses with high margins





[Priority Measures 1] Human Capital Management for Dynamic Growth

For shaping safety to meet customers' expectations

Personnel strategy for dynamic growth “Autonomy and initiative,” “Active engagement of all employees,” and “Provide a platform for performance and growth”



Work-style

Strategic orientation

Further promotion of work-life balance

Performance indicator

- Paid leave utilization rate: **75% or higher**
- Male parental leave uptake rate: **60% or higher**



Transfer and placement

Strategic orientation

Achieve strategic transfers and placement that value personal career aspirations

Set up a human resource portfolio

Performance indicator

- Growth opportunity score: **3.8 or higher** *2



Recruitment

Strategic orientation

Focus on acquiring human resources necessary to achieve business strategies
(Installation and maintenance personnel, etc.)

Performance indicator

- NOHMI BOSAI: **+400 people**
- Group companies: **+100 people**
- Sales per employee: **5% increase** *1



Development

Strategic orientation

Establish a human resource development system for early deployment

Performance indicator

- Skills (specialized) education
Number of curricula: **50% increase**



Personnel system

Strategic orientation

Build a motivating and comfortable work environment

Performance indicator

- Implement measures by FY2026
- Work style score: **4.0 or higher** *2
- Rating score: **3.5 or higher** *2



DE&I

Strategic orientation

Create opportunities for competent individuals with diverse abilities and values to flourish and develop

Performance indicator

- Female employees in senior positions: **30 or more**
- Statutory employment rate for persons with disabilities that exceeds the legal requirement

*1: Compared with the average of FY2019 to FY2023 *2: Explanatory factor for engagement score



Significantly enhance resources to focus on enhancing customer value and reducing non-core operations

Change the styles of services

- Promote new introduction and development through the establishment of a dedicated system for cloud services (TASKis, N-HOPS (under development), etc.)



Change customer services

- Standardization following nationwide expansion of inspection process reforms
- Expand the results of installation process improvements
- Transform the flow from sales to order processing

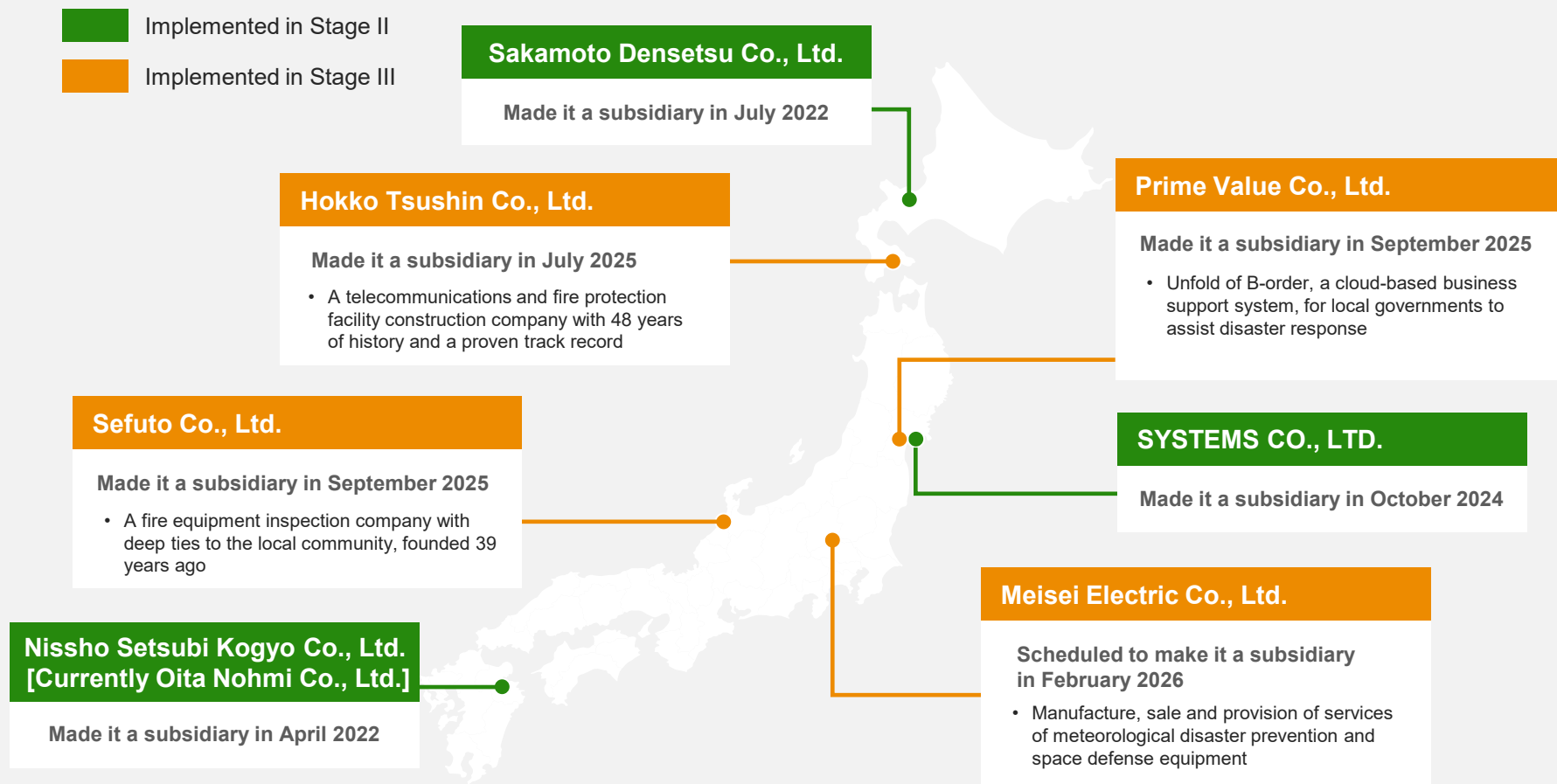
Internal digitization Reduction of non-core operations

- Aim for paperless operations across the company
- Formulate an integrated digital transformation strategy
- Maximize the benefits of RPA implementation
- Actively promote business improvement through generative AI



Enhance
customer
value

Actively pursuing M&A





[Priority Measures 2] M&A in Stage III (1)

Aim to expand the market by cultivating existing domains and strengthening collaboration with peripheral domains

Hokko Tsushin Co., Ltd.

- A telecommunications and fire protection facility construction company with 48 years of history and a proven track record
- It has established a solid position in the Hakodate area and boasts high construction quality and a sound financial position

Established: October 1982

Net sales: 546 million yen (FY2024/10)



Made it a subsidiary in July 2025

- ✓ Enhance collaboration and construction systems in the fields of low-voltage and disaster prevention in the Hakodate area

Sefuto Co., Ltd.

- A fire equipment inspection company with deep ties to the local community, founded 39 years ago
- It boasts high construction quality and a sound financial position
- An essential company for the Nohmi Bosai Group to maintain and improve its business performance in the Ishikawa area

Established: August 1986

Net sales: 75.8 million yen (FY2024/7)



Made it a subsidiary in September 2025

- ✓ Strengthen collaboration and construction systems in the field of fire-fighting equipment inspections in the Ishikawa area



Aim to expand business coverage by foraying into new domains

Prime Value Co., Ltd.

- A venture company providing the disaster prevention DX platform “B-order” for local governments
- B-order is a disaster prevention DX solution that also complies with the revised Basic Act on Disaster Management, which came into effect in July 2025 and obligates municipalities to disclose the status of their stockpiles
- Contributing to raising the level of regional disaster prevention capabilities through requests for disaster assistance and digitization and visualization of stockpile management

Established: February 2018

Net sales: 26 million yen (FY2025/1)



Made it a subsidiary in September 2025

- ✓ Combining N-HOPS, NOHMI BOSAI's application for supporting the establishment and operation of evacuation centers for local governments, with Prime Value's cloud-based solution
- ✓ Strengthening the system for providing effective comprehensive disaster prevention services in immediate response to system reforms and social needs

Meisei Electric Co., Ltd.

- Since its founding in 1938, it has played a central role in various observation fields, including meteorology, disaster prevention, and space, with its core technologies of sensing and communicating
- While the Nohmi Bosai Group's business area is disaster prevention centered on indoor areas, Meisei Electric's business area is disaster prevention centered on outdoor areas such as meteorometers and seismometers

Established: February 1938

Net sales: 7,990 million yen (FY2025/3)



Scheduled to make it a subsidiary in February 2026

- ✓ The foundation for building disaster prevention solutions on an unprecedented scale, connecting “indoor and outdoor,” “observation and control,” and “ground and space”
- ✓ Aim to become a true comprehensive disaster prevention corporate group by integrating advanced technologies cultivated in different fields



[Priority Measures 3] New Services in Stage II

Focusing on scaling up services created through internal pitch contest and future co-creation projects



VR fire experience

“Earthquakes and tsunami” and “volcanic disasters” to be added

By experiencing realistic fires and large earthquakes in a virtual space, participants are increasingly motivated to participate in disaster prevention drills and education.



Stockle+

Orders expanding since release in May 2024

Match companies that want to donate emergency supplies that have reached their expiration date rather than discarding them with food banks that want to receive food donations.



N-HOPS

Currently undergoing demonstration experiments (under development) in multiple local governments

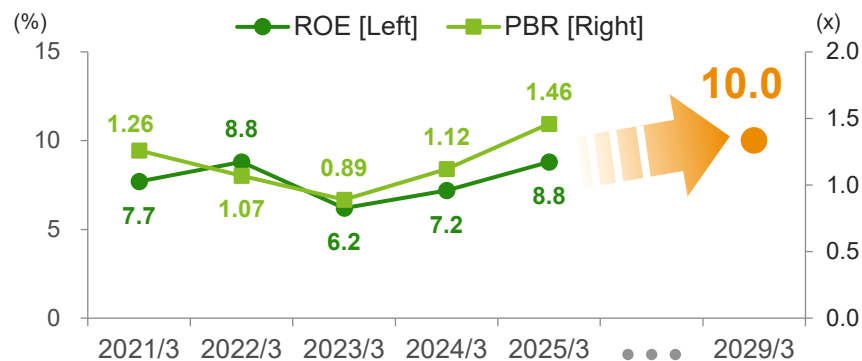
Even in situations where local government support is insufficient during disasters, residents can establish and operate their own evacuation centers.

Actions to Implement Management That is Conscious of Cost of Capital and Stock Price

Orient the management of the business more toward the cost of capital and the stock price to continue enhancing our medium- and long-term corporate value

**Increase
ROE to 10.0% or higher
by fiscal 2028**

- Improving profitability
 - Strengthening shareholder returns
- Improvement of capital efficiency



Fulfill the Medium- to Long-Term Vision 2028

Specific Initiatives

1) Improving profitability

Priority measures

Investment for growth

- Build a foundation
⇒ Achieve cost reduction
- Human capital investment
⇒ Increase competitiveness
- Utilize mergers and acquisitions
⇒ Expand business domains

2) Strengthening shareholder returns

Set a new dividend payout ratio target
Acquire treasury shares

3) Enhancing IR activities

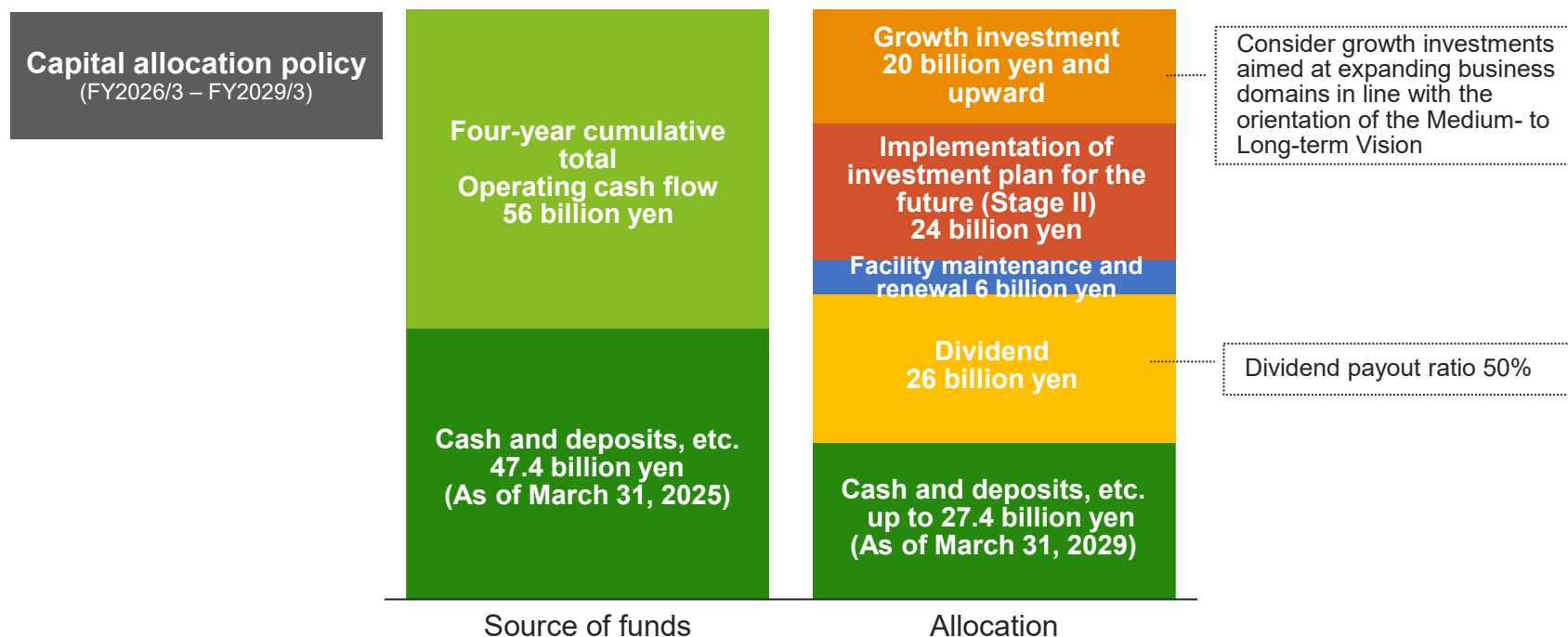
Continuous dialogue with shareholders and investors
Improvement in the quality and quantity of disclosed information, etc.

Reduction in cost of equity
⇒ rise in PBR



Capital Allocation Policy in Stage III

- **Full utilization of enhanced human capital, etc. + securely capturing merger and acquisition opportunities** by strengthening the system
- Investments to strengthen the foundation required for growth completed in the investment plan for the future in Stage II
Further implement growth investments while leveraging our strengthened foundations, and **achieve a ROE of 10% in FY2029/3**
- **Borrowings may be utilized** as necessary for additional growth investments
- **Set a target dividend payout ratio of 50% (consider raising this ratio as appropriate in light of investment conditions and other factors)**



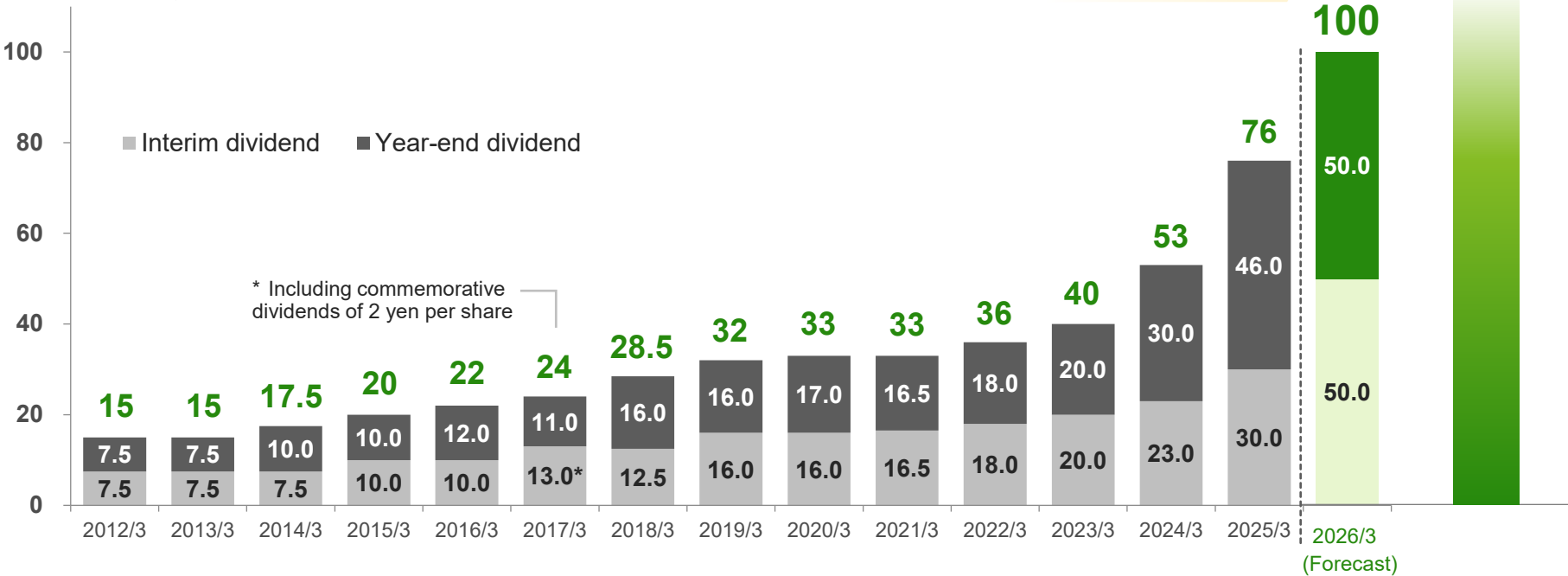


Dividend and Shareholder Returns Policy

Achieved a consolidated dividend payout ratio of 40% in FY2025/3 in Stage II (40.5%)
Set a **target of 50% for FY2026/3 and beyond**
(For FY2027/3 and beyond, further expansion with be considered taking into account investment, etc.)

Trend in dividend per share (Yen)

* We have not reduced dividends, excluding extraordinary dividends, since FY1979/3.



Stage II period
(FY2023/3 – FY2025/3)

Achieved a consolidated dividend payout ratio of **40%** by FY2025/3

Aim for **50%** from FY2026/3 onward

Dividend payout ratio	50.6%	31.4%	21.9%	21.4%	20.0%	20.8%	18.8%	24.7%	18.9%	26.1%	23.2%	34.4%	37.3%	40.5%	50.9%
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Relationship between Material Issues and Medium- to Long-Term Vision

Material issues

1 Offer solutions for protecting life and property from all kinds of disasters

We will reinforce the structure for providing fire protection systems and services to help realize a society free from accidents involving fires, as we expand our business presence to all types of disaster categories and draw on digital technology to enhance product and service capabilities.

2 Promote human resources development and ensure diversity as ways to respect personal autonomy and initiative

We will cultivate a corporate culture that fosters personal growth, promote diversity and inclusion, and create workplaces where employees feel their work is rewarding.

3 Embrace global environmental protection initiatives, starting by realizing carbon-neutral status

We will work toward carbon-neutral status while contributing to a better environment through products, services and proactive responses to restrictions on chemical substances.

4 Adopt management practices appropriate to a company seeking to ensure safety and security

We will realize a robust supply chain, adopt corporate management practices conscious of human rights and strengthen our resilience to disasters through business continuity planning.

Orientation of activities in Stage III of Medium- to Long-Term Vision

In addition to continuing activities for the future co-creation projects to solve social issues in all disaster domains, we will strengthen and promote our marketing functions to realize a society free from accidents involving fires.

Create a work environment in which everyone feels motivated and comfortable, and secure human resources necessary to achieve our business strategy and improve productivity per employee. Specifically, we will create opportunities for competent individuals with diverse abilities and values to flourish and develop, and we will strive to increase the number of female employees in senior positions to 30 or more and achieve a statutory employment rate for persons with disabilities that exceeds the legal requirement.

Set a medium-term target of reducing greenhouse gas emissions by 45% compared with FY2018 levels by FY2030, and promote this target by establishing KPIs that break down the target into specific items. Specifically, we will reduce the consumption of electricity, gas, fuel (gasoline, heavy oil, light oil, kerosene), paper, etc., and continue to promote measures to reduce risks posed by climate change to our business and create opportunities, such as sponsoring organizations that carry out afforestation activities to increase forest areas.

- 1) Strict compliance
- 2) Strengthen parts procurement, stabilize production systems, and ensure delivery deadlines are met. Streamline operations through DX and secure and develop human resources. Collaborate with suppliers to enhance technical capabilities as well as production efficiency and strengthen supply chain.
- 3) Promote consideration of human rights due diligence.
- 4) We will consider further measures to strengthen resilience at all business facilities nationwide in anticipation of a Nankai Trough earthquake.

Related SDGs





Shaping the Customers'
Expectations



transformation

III. Forecast for FY2026/3

Forecast for FY2026/3 (Consolidated)

(Million yen)

	FY2025/3	FY2026/3	Vs. FY2025/3	
	Actual	Forecast	Amount	Pct.
Net sales	133,696	140,600	+6,903	+5.2%
Gross profit	46,453	50,200	+3,746	+8.1%
Gross margin	34.7%	35.7%	+1.0pt	—
SG&A expenses	30,776	33,700	+2,923	+9.5%
Operating income	15,677	16,500	+822	+5.2%
Operating margin	11.7%	11.7%	+0.0pt	—
Ordinary income	16,217	16,900	+682	+4.2%
Net income attributable to owners of parent	11,098	11,600	+501	+4.5%
EPS (yen)	187.86	197.08		
ROE	8.8%	8.8%		
New orders	139,640	142,500	+2,859	+2.0%
Backlog of orders	69,966	71,866	+1,900	+2.7%



Orders are expected to remain high amid a strong market environment

The outlook for the Japanese economy as a whole is uncertain due to policy developments in the United States and other factors, but the market environment surrounding the fire protection industry is expected to remain strong.

By leveraging our enhanced human capital, we aim to achieve record-high orders for the fourth consecutive year.

Aim to increase net sales and profits against a backdrop of high order backlog

Order backlog at the beginning of the fiscal year was at a record high.

Net sales are expected to exceed ¥140 billion for the first time, setting a record high for the third consecutive year.

Concurrently, aim to achieve record profits for the second consecutive year.

Improve profitability to achieve the ultimate goal of the Medium- to Long-Term Vision

As raw material prices and labor costs continue to rise, we will further promote operational streamlining and have already implemented price revisions again in April 2025.

Continue to focus on improving profitability by actively allocating resources to businesses with high profit margins.

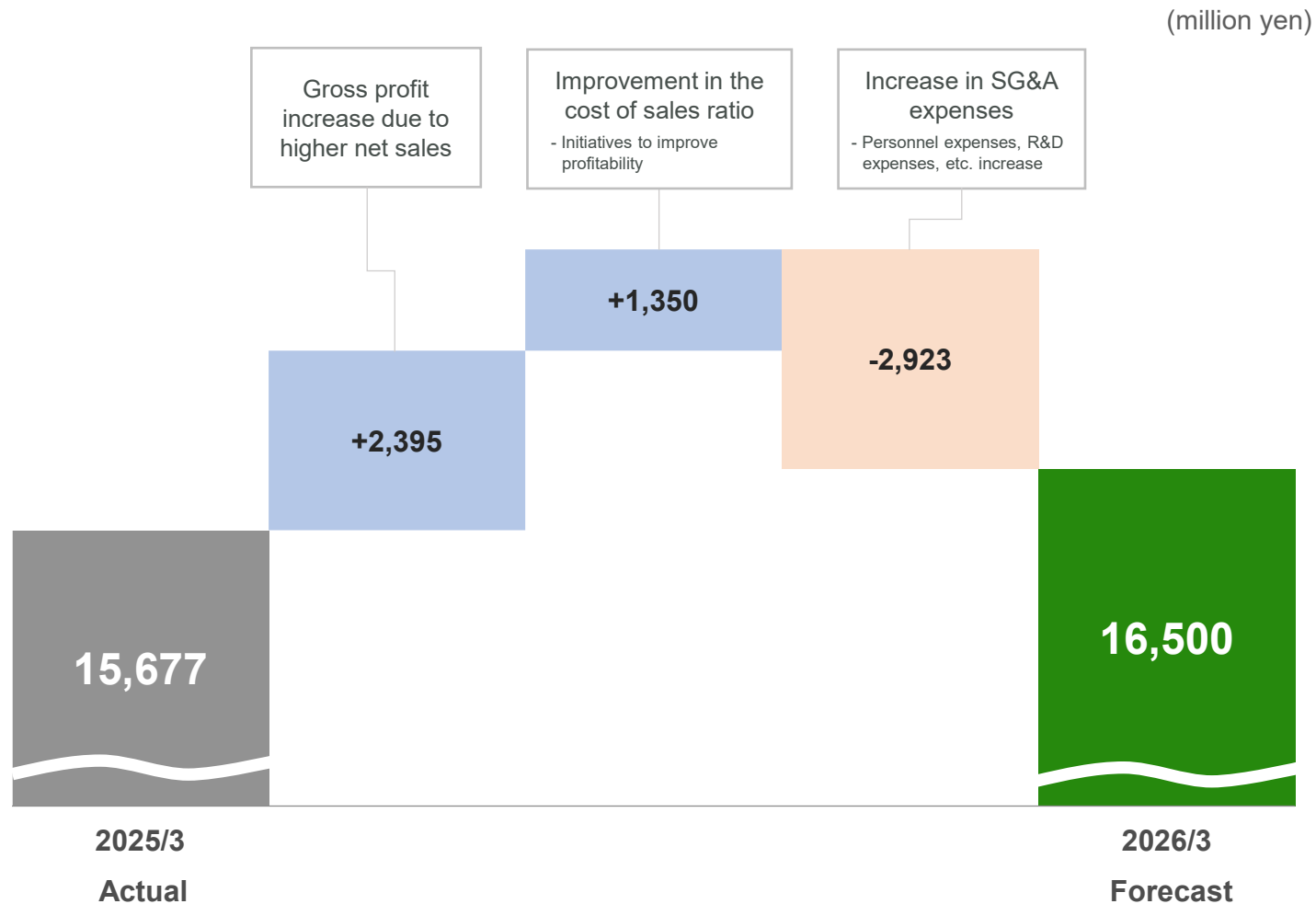
Forecast for FY2026/3 by Segments

(Million yen)

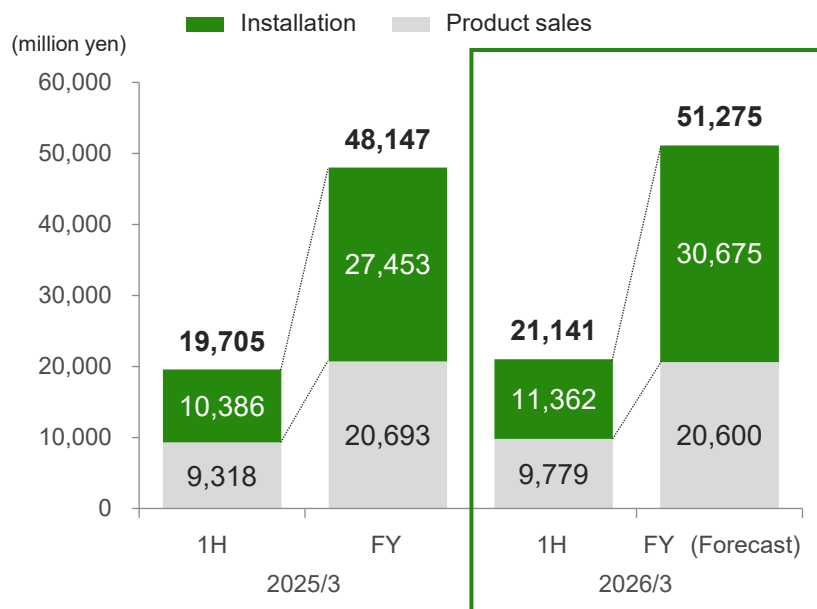
		FY2025/3	FY2026/3	Vs. FY2025/3	
		Actual	Forecast	Amount	Pct.
Fire Alarm Systems	Net sales	48,147	51,275	+3,128	+6.5%
	Operating income	8,528	9,037	+508	+6.0%
	Operating margin	17.7%	17.6%	-0.1pt	—
Fire Extinguishing Systems	Net sales	45,232	49,313	+4,080	+9.0%
	Operating income	8,352	8,925	+573	+6.9%
	Operating margin	18.5%	18.1%	-0.4pt	—
Maintenance Services	Net sales	34,644	35,200	+555	+1.6%
	Operating income	8,042	8,374	+331	+4.1%
	Operating margin	23.2%	23.8%	+0.6pt	—
Others	Net sales	6,169	5,307	-861	-14.0%
	Operating income	386	625	+239	+61.9%
	Operating margin	6.3%	11.8%	+5.5pt	—
Elimination/ Corporate	Net sales	-497	-497	—	—
	Operating income	-9,633	-10,462	-829	—
Consolidated	Net sales	133,696	140,600	+6,903	+5.2%
	Operating income	15,677	16,500	+822	+5.2%



Analysis of Operating Income Forecast

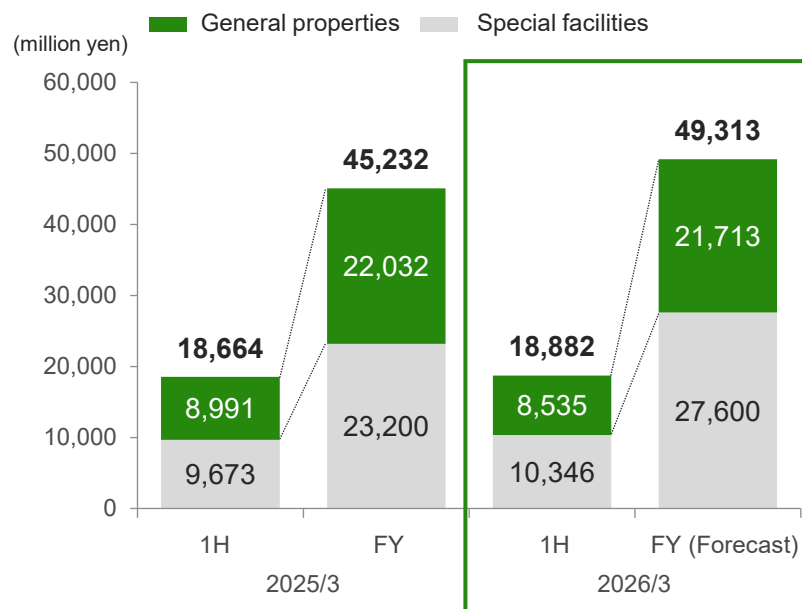


Fire Alarm Systems



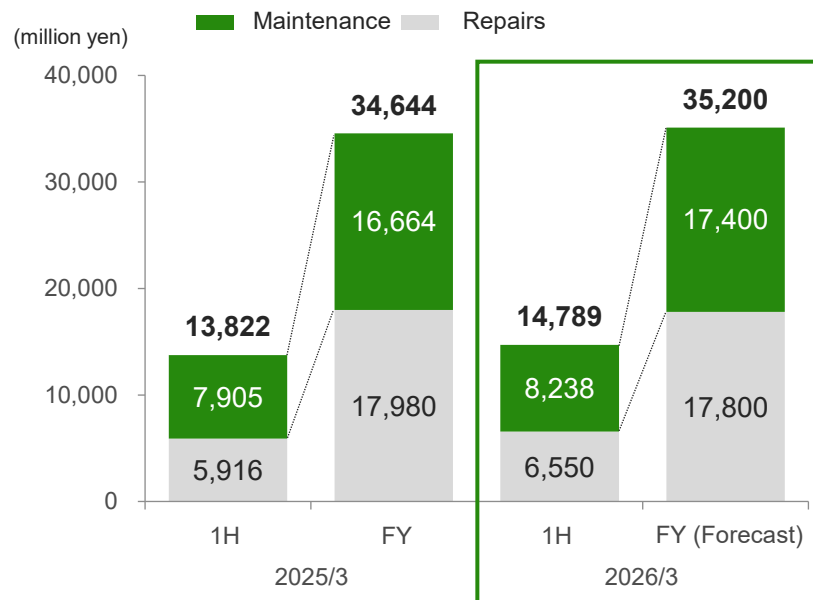
- Given a steady market environment, we will seek to exceed the record net sales set in the previous fiscal year by boosting installation.

Fire Extinguishing Systems



- With a strong order backlog accumulated, mainly for special facilities for which a significant number of inquiries were received, we expect record net sales for the overall segment.

Maintenance Services



- In light of steady demand, sales from repairs are expected to be on a par with the record high achieved in the previous fiscal year. Performance in maintenance is likely to remain stable.



Shaping ^{the} Customers'
Expectations



transformation

IV. Reference



Comprehensive fire safety company

➤ Trade Name	NOHMI BOSAI LTD.
➤ Head Office	7-3 Kudan-Minami, 4-Chome, Chiyoda-ku, Tokyo Japan
➤ Establishment	May 5, 1944 (Foundation: December, 1916)
➤ President	Masahiro Hasegawa, Representative Director and President
➤ Capital	13,302 million yen (As of March 31, 2025)
➤ Employees	2,875 (consolidated) (As of March 31, 2025)
➤ Business	Contract test, planning, proposal regarding disaster prevention. Research, development, planning, installation and maintenance of disaster prevention facilities and systems. Design, manufacturing and marketing of disaster prevention equipment. Design, manufacturing, installation, marketing and maintenance of parking lot system.



History



- 2025 New aspirating super-high sensitivity smoke detection system PROTECVIEW launched
- 2024 New Conventionl (P-type) automatic fire alarm system launched Organic fluorine compound (not use PFAS), environment-friendly fire-extinguishing foam developed
- 2022 Listed on Tokyo stock exchange Prime Market
Mitaka Factory was relocated and newly built
- 2021 Released "Panic in the Office" a virtual reality fire experience
- 2019 TASKis® cloud disaster response support software was launched
- 2018 R-26C fire alarm system for midsize/large buildings was launched
- 2017 Menuma factory was expanded and Nohmi Technorium Menuma, an exhibition facility was established
- 2016 Automatic fire extinguisher system SPlash α was launched
- 2014 Manual fire alarm box with ring-shaped location lamp won GOOD DESIGN Gold prize
- 2013 Image processing smoke detection system was launched
- 2010 Established R&D center in Misato, Saitama
- 2009 Aspirating super-high sensitivity smoke detection system PROTECVIEW was launched
- 2006 Third-party allocation of shares to SECOM Co., Ltd.
- 2004 Mamoru-kun 10, fire alarm equipment for houses, was launched
- 2002 Conventional fire alarm system with automatic testing function "Advanced P" was launched
- 1995 Nohmi Secom Fire Protection (Beijing) Co., Ltd. established in China
- 1991 Listed on First Section of the Tokyo Stock Exchange
- 1987 Installed fire protection systems in the Seikan Tunnel and the Seto bridge
- 1974 Developed fire protection systems for LNG terminal
- 1968 Installed the first ionization type fire detection system in the Kasumigaseki Building, which was the first high-rise building in Japan
- 1962 Installed the first fire protection systems in the Kajiwara-Tennosan tunnel of the Meishin Expressway in Japan.
Listed on Second Section of the Tokyo Stock Exchange
- 1936 Installed the first fire alarm systems at the imperial palace
- 1933 Installed the first fire alarm systems at Sanjyusangendo Temple, a first in Japan for a national treasure
- 1924 Nohmi Shokai started a fire protection business to manufacture and sell automatic fire alarm systems after the Great Kanto Earthquake
- 1916 Teruichi Nohmi established Nohmi Shokai

100th anniversary

Listing of stock

Establishment



<PROTECVIEW>



Menuma Factory



<R-26C>



Nohmi Technorium Menuma



Manual fire alarm box with ring-shaped location lamp



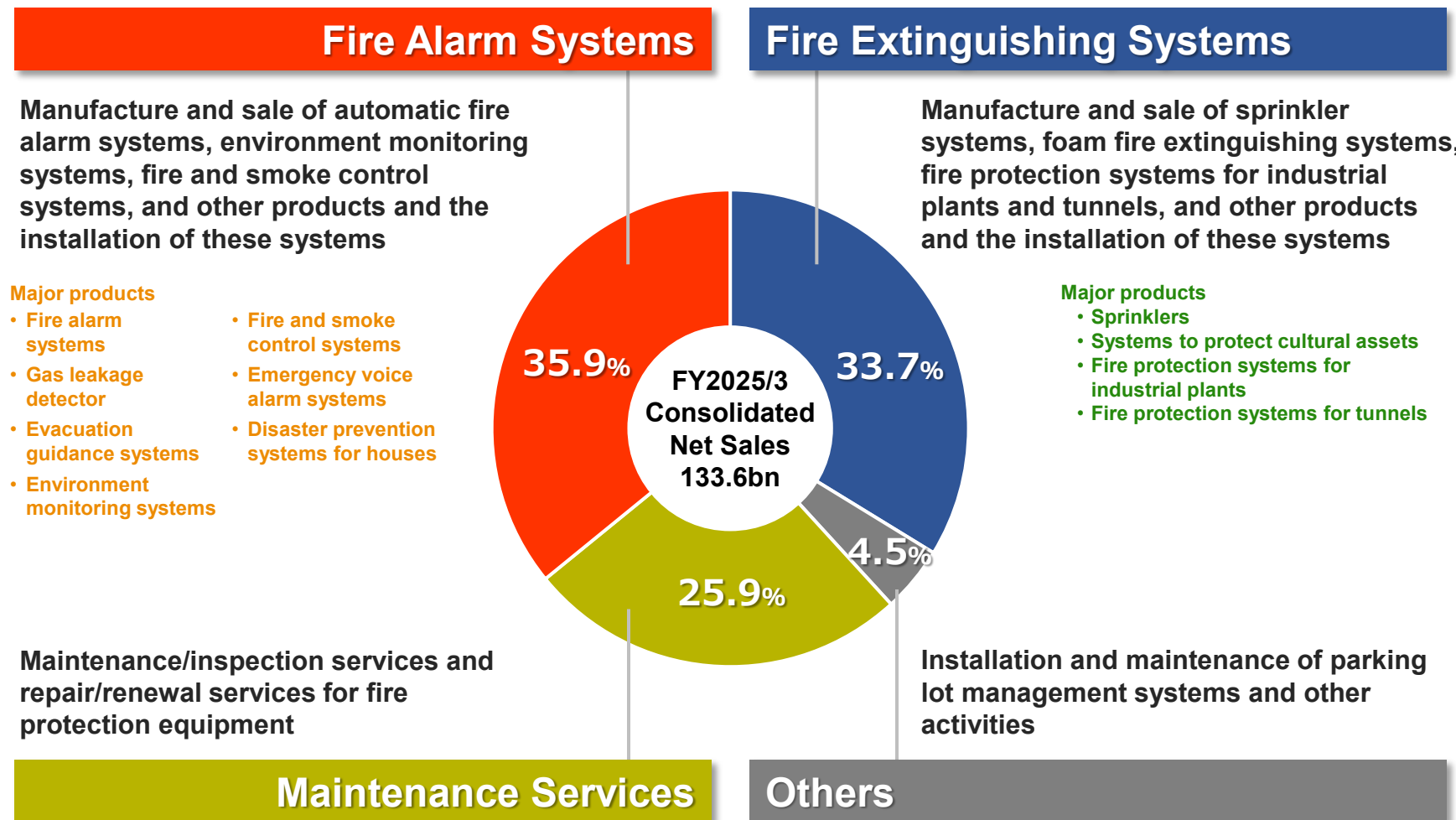
R&D center Misato



Teruichi Nohmi



Oku-Goten in imperial palace completion ceremony





- Fire alarm systems are equipment that quickly detects smoke and heat in the event of fire to issue an alarm to make people in the building aware of the fire.
- The Fire Service Act provides for the standards for installation of automatic fire alarm systems.
- The installation of fire alarm systems is required mainly at office buildings, commercial facilities, condominiums, hotels, and logistical warehouses.
- We have two business models. One is “product sales,” in which manufactured devices are sold to distributors and others. The other is “installation,” in which we also carry out the installation work.
- We also deal in the aspirating super-high sensitivity smoke detection system PROTECVIEW and other products. The PROTECVIEW is designed to detect fire as early as it is still a sign. It serves as a system for safety measures for data centers and semiconductor plants that will be voluntarily installed separately from those required by law.



<PROTECVIEW>

- Fire extinguishing systems are facilities for extinguishing or controlling fire should it occur.
- They include sprinkler systems using water, foam fire extinguishing systems, and gas fire extinguishing systems using nitrogen and other gases.
- The Fire Service Act provides for the standards for installation of fire extinguishing systems.
- Net sales in the fire extinguishing systems segment are divided as follows.
General properties: Office buildings, commercial facilities, condominiums and suchlike
Special facilities: Plants, factories, power plants, cultural assets, road tunnels, and others
- We do not only sell the devices we manufacture but also install them.
- Solutions for special facilities such as plants and tunnels are one of our advantages.





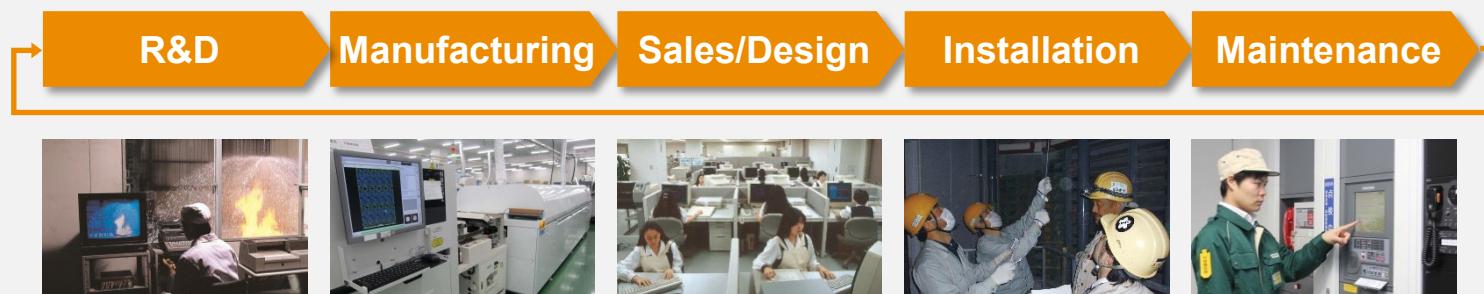
- Net sales in the maintenance services segment are divided into two categories: maintenance and repairs.
- Maintenance mainly constitutes inspections of automatic fire alarm systems, fire extinguishing systems and other fire protection equipment, and other systems. They are conducted twice a year by qualified personnel in accordance with the Fire Service Act.
- Repairs include mending of defects that occur in properties covered by inspection contracts, the replacement of components, and renewal work for overall disaster prevention systems.
- Renewal is basically not a statutory obligation. We proactively propose it at times when it is recommended.
- As a manufacturer, we offer high value-added services to maintain a high level of safety.



Comprehensive fire safety expertise

- R&D ⇒ Manufacturing ⇒ Sales/Design ⇒ Installation ⇒ Maintenance
A fully integrated infrastructure for providing products and services

Fully integrated



- A diverse lineup of equipment allows Nohmi to meet the fire protection requirements of almost any type of building or other facility

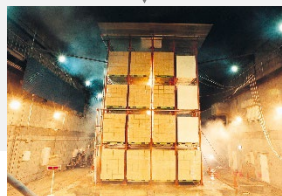


Five key strengths backed by many years of accomplishments

- 1 Technology** – Development, design, installation and other skills covering all aspects of fire protection
- 2 Knowledge** – Fire safety expertise acquired from an enormous volume of research and testing
- 3 Installation quality** – Rigorous process management and other skills ensure outstanding quality for all installation work
- 4 Reliability** – A reputation for trust among customers and all others due to a record of proven reliability
- 5 Nationwide network** – A powerful network of sales distributors covering all areas of Japan

*Simulations cover almost all potential sources of fires

Rack warehouse
fire test



Automotive paint
booth fire test



Foam fire
extinguishing test



Smoke dispersion
test



Clean room smoke
test





Trends of Consolidated Financial Results

(Million yen)

	FY2022/3	FY2023/3	FY2024/3	FY2025/3	FY2026/3
	Actual	Actual	Actual	Actual	Forecast
Net sales	112,913	105,537	118,506	133,696	140,600
Gross profit	38,762	34,859	39,473	46,453	50,200
Gross margin	34.3%	33.0%	33.3%	34.7%	35.7%
SG&A expenses	26,128	25,980	27,810	30,776	33,700
Operating income	12,633	8,879	11,662	15,677	16,500
Operating margin	11.2%	8.4%	9.8%	11.7%	11.7%
Ordinary income	13,155	9,420	12,242	16,217	16,900
Net income attributable to owners of parent	9,351	7,022	8,574	11,098	11,600
EPS (yen)	155.07	116.42	142.10	187.86	197.08
ROE	8.8%	6.2%	7.2%	8.8%	8.8%
New orders	110,948	114,168	123,492	139,640	142,500
Backlog of orders	50,404	59,035	64,022	69,966	71,866



Trends of Consolidated Results by Segment

(Million yen)

		FY2022/3	FY2023/3	FY2024/3	FY2025/3	FY2026/3
		Actual	Actual	Actual	Actual	Forecast
Fire Alarm Systems	Net sales	42,100	39,760	43,259	48,147	51,275
	Operating income	8,617	6,509	7,674	8,528	9,037
	Operating margin	20.5%	16.4%	17.7%	17.7%	17.6%
Fire Extinguishing Systems	Net sales	39,715	32,479	38,275	45,232	49,313
	Operating income	7,197	4,231	5,020	8,352	8,925
	Operating margin	18.1%	13.0%	13.1%	18.5%	18.1%
Maintenance Services	Net sales	26,300	28,518	32,143	34,644	35,200
	Operating income	4,854	5,807	7,259	8,042	8,374
	Operating margin	18.5%	20.4%	22.6%	23.2%	23.8%
Others	Net sales	5,120	5,168	5,309	6,169	5,307
	Operating income	46	283	251	386	625
	Operating margin	0.9%	5.5%	4.7%	6.3%	11.8%
Elimination/ Corporate	Net sales	-322	-388	-481	-497	-497
	Operating income	-8,081	-7,952	-8,542	-9,633	-10,462
Consolidated	Net sales	112,913	105,537	118,506	133,696	140,600
	Operating income	12,633	8,879	11,662	15,677	16,500



Statements in this presentation about future results of operations are based on information that is currently available to NOHMI BOSAI and its group companies. These forecasts incorporate risk factors and uncertainties.

Actual results of operations may differ significantly from the forecasts in this presentation because of changes in the economic environment for business activities, a shift in demand or other reasons.