

# Results for the First Quarter of FY2026/3





# Consolidated Results for the First Quarter of FY2026/3

# Market environment in the fire protection industry remained strong

Outlook for the Japanese economy as a whole remained uncertain due to policy developments in the U.S. and other factors, but the market environment surrounding the fire protection industry continued to be strong. Orders received exceeded the quarterly record-high of the same period of the previous fiscal year.

### Net sales increased due to the high order backlog

Net sales reached a record first-quarter high while the order backlog at the beginning of the fiscal year was at a record level.

Order backlog at the end of the first quarter increased by approximately ¥9 billion year-on-year, maintaining a high level.

#### Although profits fell in the first quarter, aiming for record-high fullyear profits for the second consecutive year

Our earnings tend to be weighted more in the second half of the fiscal year (particularly in the fourth quarter), when many properties are completed.

Although the profit level in the first quarter is the lowest in the fiscal year, which highlighted the impact of unprofitable large-scale properties and an increase in personnel expenses, we expect to achieve record-high full-year profits for the second consecutive fiscal year.

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# Consolidated Results of Operation

(Million yen)

	1Q FY2025/3	1Q FY2026/3	Vs. 1Q FY2025/3	
	Results	Results	Amount	Pct.
Net sales	24,067	25,678	+1,610	+6.7%
Cost of sales	69.7%	71.0%	+1.3pt	_
Gross profit	7,291	7,437	+145	+2.0%
SG&A expenses	6,784	7,654	+869	+12.8%
Operating income	507	-217	-724	
Operating margin	2.1%	-0.8%	-2.9pt	<u>—</u>
Ordinary income	648	45	-602	-92.9%
Net income attributable to owners of parent	371	-101	-473	
EPS (yen)	6.24	-1.73		
New orders	45,119	49,714	+4,594	+10.2%
Backlog of orders	85,073	94,001	+8,928	+10.5%

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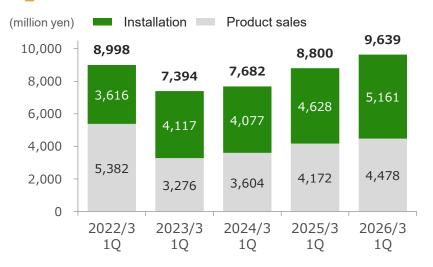
# Consolidated Results by Segments

( Million yen )

		1Q FY2025/3	1Q FY2026/3	Vs. 1Q FY2025/3	
		Results	Results	Amount	Pct.
	Net sales	8,800	9,639	+838	+9.5%
Fire Alarm Systems	Operating income	1,132	804	-327	-29.0%
- Cyclomic	Operating margin	12.9%	8.3%	-4.6pt	
Fire	Net sales	8,562	8,652	+90	+1.1%
Extinguishing	Operating income	899	768	-131	-14.6%
Systems	Operating margin	10.5%	8.9%	-1.6pt	
Maintenance Services	Net sales	5,670	6,181	+511	+9.0%
	Operating income	562	642	+80	+14.2%
	Operating margin	9.9%	10.4%	+0.5pt	
	Net sales	1,117	1,304	+187	+16.8%
Others	Operating income	-5	0	+5	
	Operating margin	-0.5%	0.0%	+0.5pt	
Elimination/ Corporate	Net sales	-83	-100	-16	
	Operating income	-2,082	-2,432	-350	
Consolidated	Net sales	24,067	25,678	+1,610	+6.7%
	Operating income	507	-217	-724	

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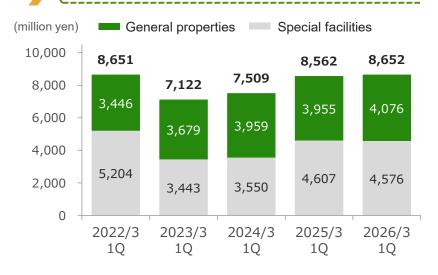


#### Segment Income & Operating Margin

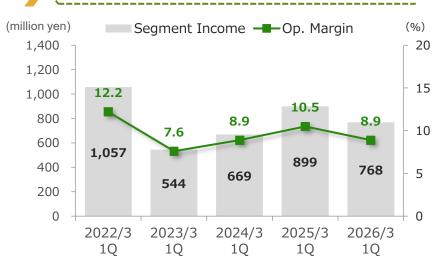


(million yen)	1Q 2025/3 Actual	1Q 2026/3 Actual	YoY (%)
New orders	13,344	15,677	+17.5
Backlog of orders	19,599	23,707	+21.0
Net sales	8,800	9,639	+9.5
Installation	4,628	5,161	+11.5
Product sales	4,172	4,478	+7.3
Segment Income	1,132	804	-29.0





#### Segment Income & Operating Margin



(million yen)	1Q 2025/3 Actual	1Q 2026/3 Actual	YoY (%)
New orders	14,606	16,974	+16.2
Backlog of orders	47,438	51,956	+9.5
Net sales	8,562	8,652	+1.1
General properties	3,955	4,076	+3.1
Special facilities	4,607	4,576	-0.7
Segment Income	899	768	-14.6





#### Segment Income & Operating Margin



(million yen)	1Q 2025/3 Actual	1Q 2026/3 Actual	YoY (%)
New orders	15,943	15,613	-2.1
Backlog of orders	16,554	16,770	+1.3
Net sales	5,670	6,181	+9.0
Maintenance	3,261	3,457	+6.0
Repairs	2,408	2,723	+13.1
Segment Income	562	642	+14.2

Statements in this presentation about future results of operations are based on information that is currently available to NOHMI BOSAI and its group companies. These forecasts incorporate risk factors and uncertainties.

Actual results of operations may differ significantly from the forecasts in this presentation because of changes in the economic environment for business activities, a shift in demand or other reasons.

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