
Data File

FY2022/3

1. Consolidated Performance	
(1) Key Performance Indicators	1
(2) New orders by Segment	2
(3) Backlog of Orders by Segment	3
(4) Net Sales by Segment	4
(5) Operating Income by Segment	5
(6) SG&A Expenses	6
(7) Total Assets & Shareholders' Equity	7
2. Other Indicators (non-consolidated)	8

NOHMI BOSAI LTD.

Contact

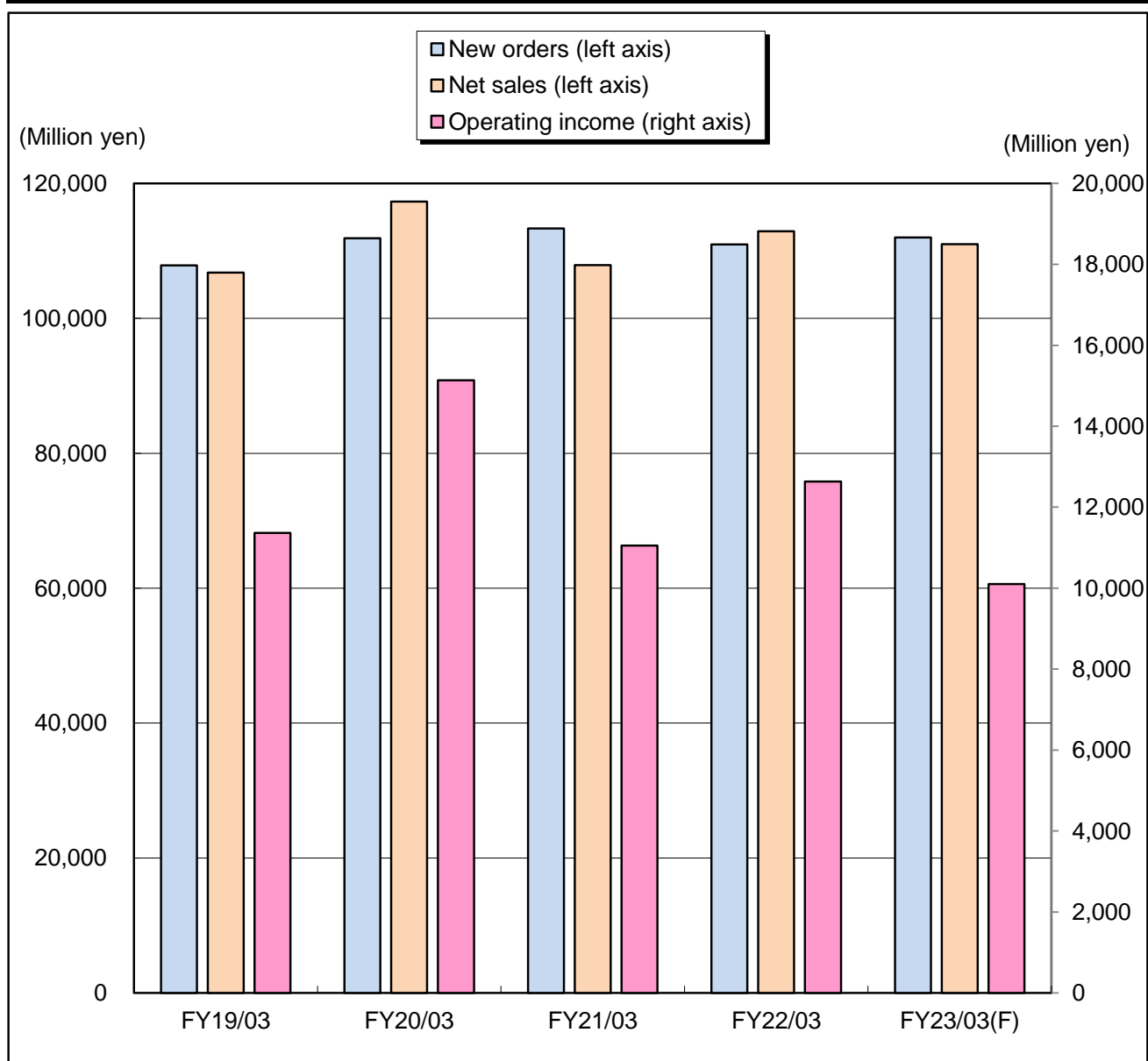
TEL: 03(3265)0214

Email: kabusiki@nohmi.co.jp

1. (1) Key Performance Indicators (consolidated)

(Million yen, rounded down)

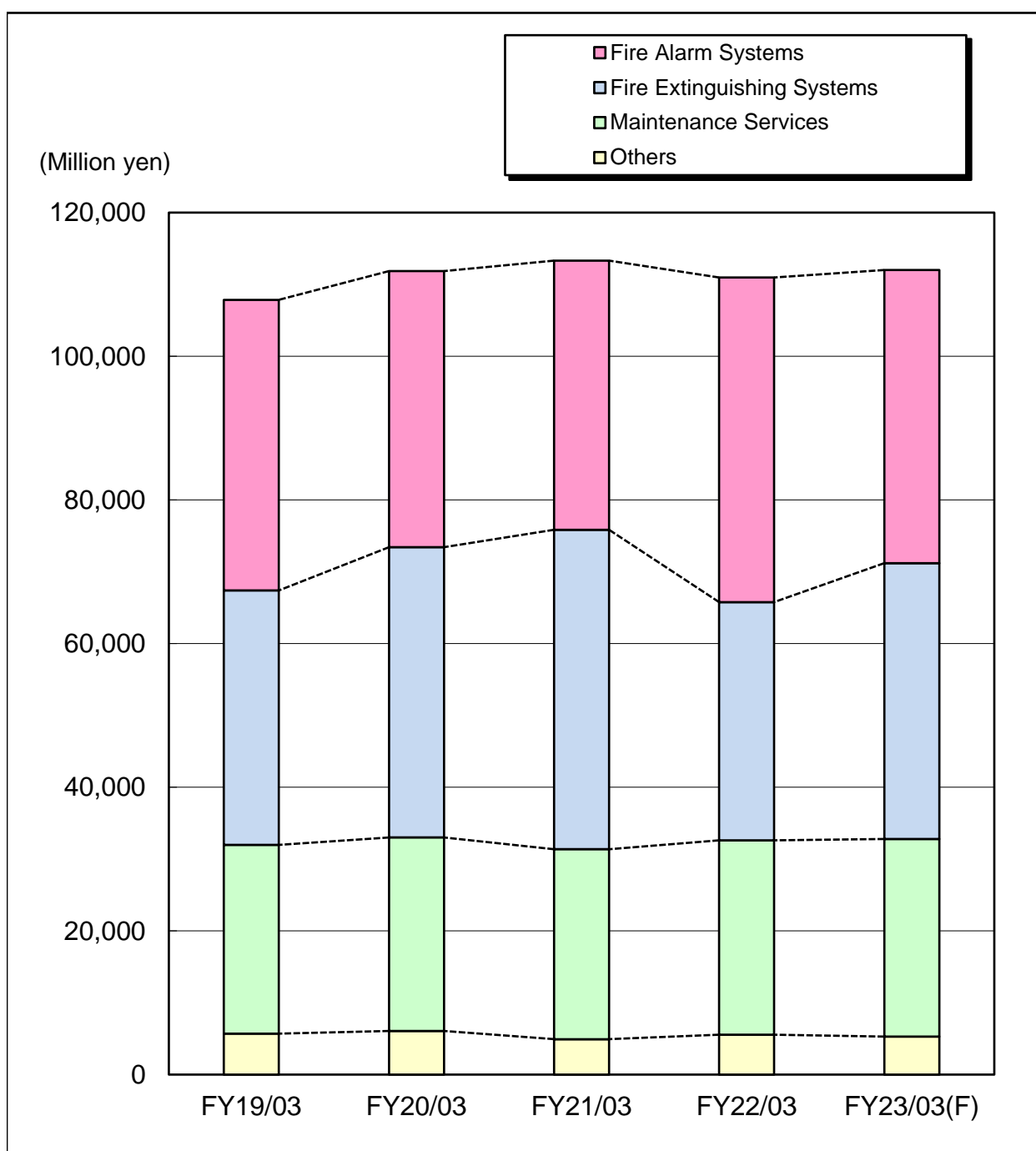
	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
New orders	107,860	111,872	113,308	110,948	112,000
Net sales	106,774	117,294	107,897	112,913	111,000
Cost of sales	71,927	77,989	72,770	74,151	74,300
% to sales	67.4%	66.5%	67.4%	65.7%	66.9%
SG&A expenses	23,480	24,165	24,073	26,128	26,600
% to sales	22.0%	20.6%	22.3%	23.1%	24.0%
Operating income	11,366	15,139	11,053	12,633	10,100
% to sales	10.6%	12.9%	10.2%	11.2%	9.1%
Ordinary income	11,644	15,448	11,494	13,155	10,400
% to sales	10.9%	13.2%	10.7%	11.7%	9.4%
Net income attributable to owners of parent	7,804	10,516	7,620	9,351	7,150
% to sales	7.3%	9.0%	7.1%	8.3%	6.4%



1. (2) New orders by Segment (consolidated)

(Million yen, rounded down)

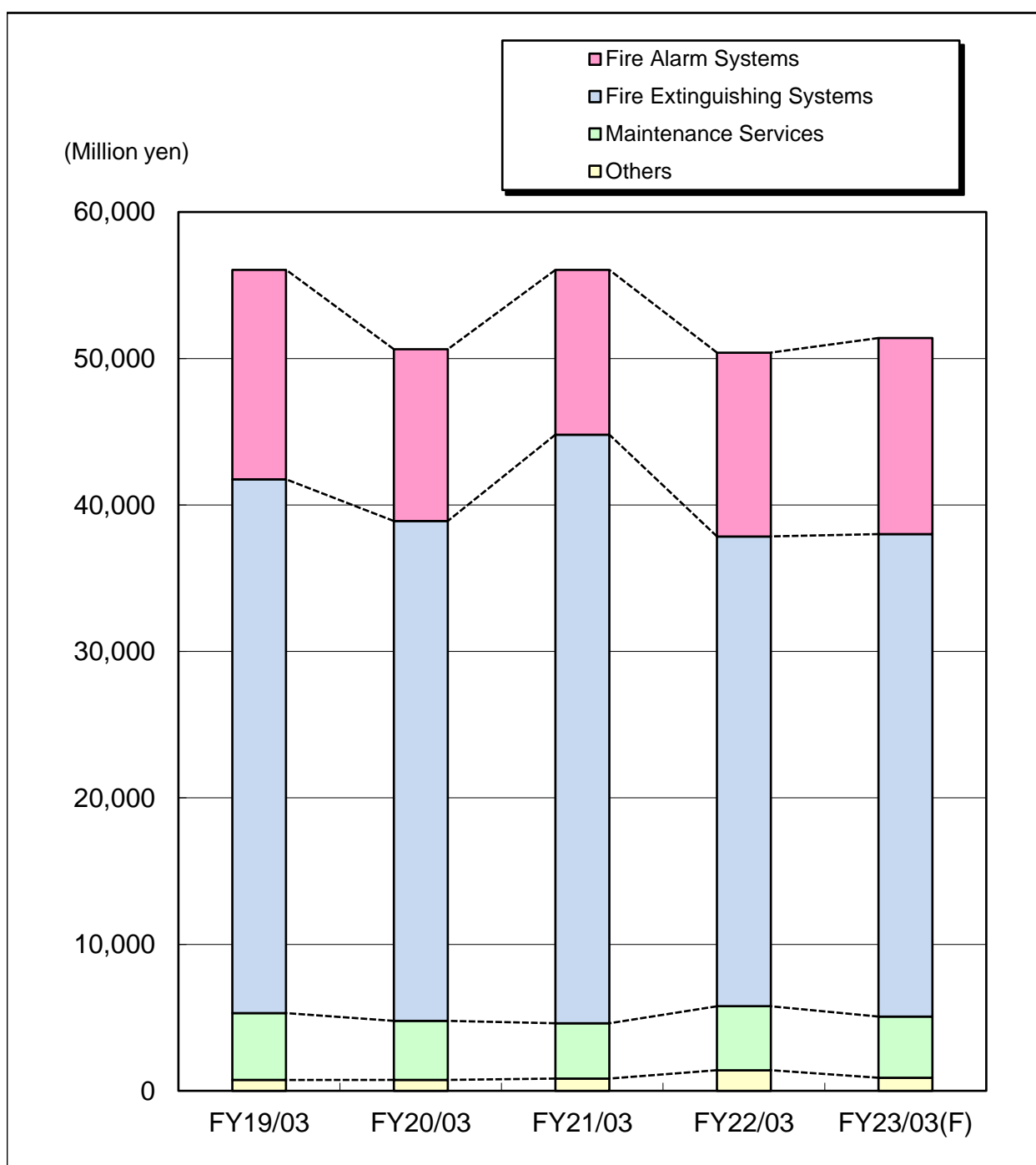
	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
Fire Alarm Systems	40,467	38,441	37,466	45,169	40,800
Fire Extinguishing Systems	35,398	40,419	44,469	33,163	38,400
Maintenance Services	26,277	26,935	26,436	27,067	27,500
Others	5,716	6,075	4,936	5,547	5,300
Total	107,860	111,872	113,308	110,948	112,000



1. (3) Backlog of Orders by Segment (consolidated)

(Million yen, rounded down)

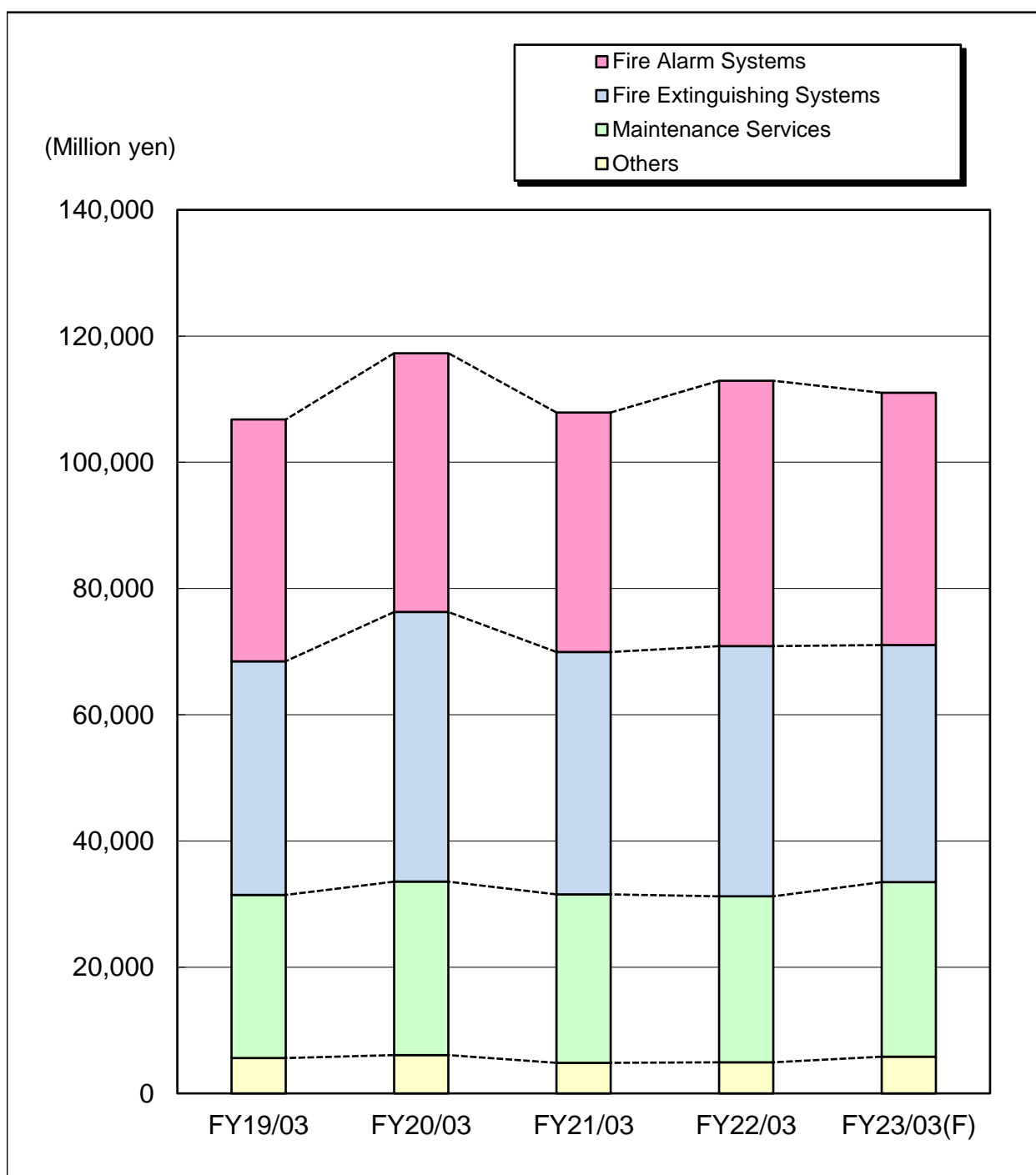
	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
Fire Alarm Systems	14,303	11,728	11,243	12,550	13,400
Fire Extinguishing Systems	36,439	34,133	40,187	32,080	32,930
Maintenance Services	4,571	4,024	3,773	4,364	4,174
Others	742	747	840	1,409	899
Total	56,056	50,634	56,045	50,404	51,404



1. (4) Net Sales by Segment (consolidated)

(Million yen, rounded down)

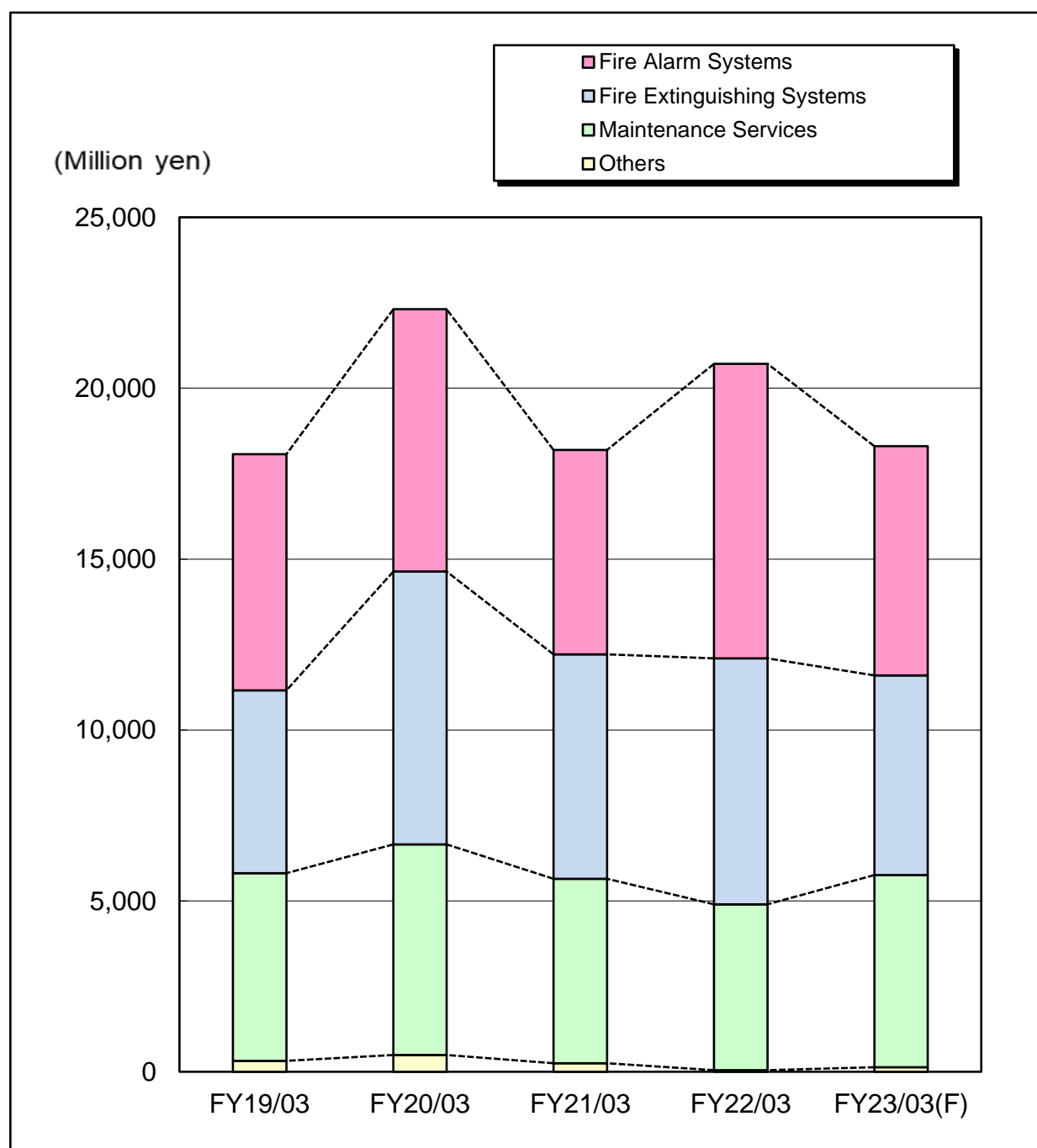
	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
Fire Alarm Systems	38,297	41,015	37,952	42,036	39,950
Fire Extinguishing Systems	37,040	42,725	38,415	39,647	37,550
Maintenance Services	25,830	27,482	26,687	26,299	27,690
Others	5,605	6,070	4,842	4,929	5,810
Total	106,774	117,294	107,897	112,913	111,000



1. (5) Operating Income by Segment (consolidated)

(Million yen, rounded down)

	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
Fire Alarm Systems	6,911	7,672	5,979	8,617	6,707
Fire Extinguishing Systems	5,349	7,984	6,568	7,197	5,837
Maintenance Services	5,488	6,162	5,392	4,854	5,625
Others	319	490	253	46	132
Total	18,068	22,308	18,194	20,715	18,302
Elimination/ Corporate	(6,701)	(7,168)	(7,140)	(8,081)	(8,202)
Operating income	11,366	15,139	11,053	12,633	10,100



1. (6) SG&A Expenses (consolidated)

(Million yen, rounded down)

Items	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03(F)
Remuneration for directors	722	715	553	560	—
Salaries/wages/allowance	7,898	7,988	8,354	8,624	—
Provision for bonuses	1,981	2,190	2,090	2,228	—
Bonuses	849	884	935	972	—
Welfare expenses	1,725	1,785	1,855	1,921	—
Provision for retirement benefits for directors	17	21	19	19	—
Retirement benefit expenses	1,027	1,007	978	1,072	—
Total personnel expenses	14,221	14,593	14,787	15,399	15,450
Provision of allowance for doubtful accounts	44	7	-10	164	—
Outsourcing expenses	1,219	1,329	1,370	1,865	—
Rent expenses	1,455	1,505	1,561	1,532	—
Depreciation	746	813	925	956	—
Research and development expenses	2,240	2,107	2,289	2,484	—
Other	3,552	3,809	3,148	3,726	—
Membership fee	(91)	(89)	(85)	(76)	—
Advertising expenses	(222)	(234)	(195)	(456)	—
Repair and maintenance expenses	(292)	(303)	(286)	(320)	—
Stationery expenses	(173)	(167)	(161)	(157)	—
Utilities expenses	(127)	(121)	(115)	(123)	—
Design fee	(297)	(312)	(336)	(355)	—
Entertainment expenses	(435)	(423)	(225)	(262)	—
Taxes and dues	(573)	(599)	(571)	(595)	—
Communication expenses	(220)	(226)	(228)	(239)	—
Insurance expenses	(215)	(322)	(245)	(271)	—
Travel and transportation expenses	(603)	(592)	(364)	(411)	—
Other	(299)	(414)	(334)	(456)	—
Total non-personnel expenses	9,259	9,572	9,285	10,729	11,150
Total SG&A Expenses	23,480	24,165	24,073	26,128	26,600

* Personnel and non-personnel expenses in research and development expenses are as follows

Research and development expenses	FY19/03	FY20/03	FY21/03	FY22/03	FY22/03(F)
Personnel expenses	947	977	1,020	1,113	1,150
Non-personnel expenses	1,293	1,130	1,269	1,371	1,490

1. (7) Total Assets & Shareholders' Equity (consolidated)

(Million yen, rounded down)

	FY18/03	FY19/03	FY20/03	FY21/03	FY22/03
Total Assets	122,617	128,628	136,666	139,875	148,599
Net Assets	83,684	89,362	97,671	104,122	111,891
Equity ratio	67.0%	68.3%	70.4%	73.3%	74.2%
Return on equity	11.7%	9.2%	11.4%	7.7%	8.8%



2. Other Indicators (non-consolidated)

(Rounded down)

	FY15/03	FY16/03	FY17/03	FY18/03	FY19/03	FY20/03	FY21/03	FY22/03	FY23/03 (F)
Number of employees	1,418	1,452	1,466	1,522	1,578	1,631	1,679	1,716	—
Sales per employee (Million yen)	52	55	51	55	51	55	49	52	—
Operating income per employee (Thousand yen)	5,265	5,832	5,081	7,022	5,721	7,169	4,818	5,876	—
Capital expenditure (Million yen)	2,896	3,654	3,190	1,903	1,130	1,417	3,366	3,081	3,632
Depreciation (Million yen)	973	930	1,099	1,339	1,530	1,636	1,766	1,841	2,228
R&D expenses (Million yen)	1,708	1,862	1,797	2,066	2,245	2,136	2,317	2,506	2,640
Financial income/expenses (Million yen)	209	226	275	281	338	322	335	385	378